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## #MJBizCon



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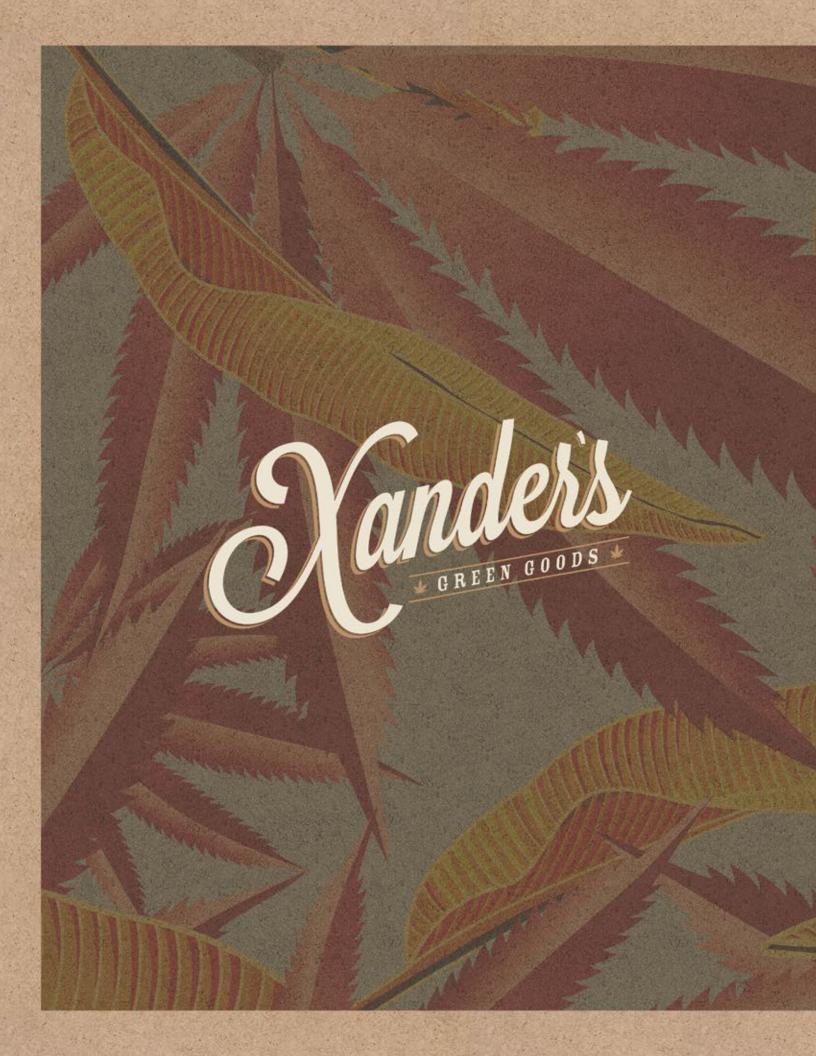


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## **Table of Contents**

Attendee Guidelines	5
Who's Behind This Conference	6
From the Publisher	7
MJBizCon Through the Years	8
Thank You to Our Sponsors	12
Agenda-at-a-Glance	16
Full Agenda & Session Descriptions	24
Meet Our Speakers	
Sponsor/Exhibitor Directory	54
New This Year in the Expo Halls	
Extra Conference Events	
Conference Location Map	
Exhibitor Booth Listing	
Expo Hall Map	Inside Back Cover Foldout

#### **Conference Access Icons**

Your name badge displays icons to indicate your conference access. Use the key below to determine which events you have access to. To purchase any separately ticketed events, please see a staff member at registration.





**OVERFLOW** Wednesday Sessions in Penn & Teller Theater & Expo Halls



Expo Hall Access & Meals Only (no conference sessions)



FRIDAY ONLY

Expo Hall Access

& Meals Only

(no conference sessions)



THURSDAY ONLY Expo Hall Access & Meals Only (no conference sessions)



Mariiuana Business Crash Course



**Business Breakfast** 

New Investor Networking Breakfast





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#### MJBizCon.com

## **Attendee Guidelines**

To ensure a great experience throughout MJBizCon, please take note of these show policies:

#### No Badge = No Fun!

All participants at the Marijuana Business Conference & Expo must have their official show badge visible on their front torso at all times. There are no exceptions to this rule for any participant.

**REPLACEMENT BADGES:** Replacements are available. Participant must show a photo ID matching the registration, and a **\$50 reprint fee will apply**. Original badge will be deactivated. Participant may need to wait in line for a reprint and risk missing key conference activities while the reprint is processed.

#### **Cannabis Use at MJBizCon**

Per MJBizCon's agreement with the host venue, and in accordance with the professional nature of the event, the use, distribution or sale of any products containing THC is strictly prohibited at the event, in the exhibit hall, conference sessions, or any other function space where the event is conducted. Any individual who possesses, transports or consumes any THC-based products is solely responsible for his/her compliance with local and state regulations.

#### **After-Hours Events**

If you're participating in affiliated events or afterparties, be aware that the Nevada Gaming Control Board has recently applied its no-tolerance policy regarding narcotics distribution to all bars and nightclubs in all gaming facilities.

The Gaming Control Board conforms to federal law concerning narcotics, including cannabis, and has jurisdiction over all gaming properties in Las Vegas. This includes, but is not limited to, the Rio All-Suites Hotel & Casino. The use or possession of cannabis is prohibited at gaming properties. Attendees are individually responsible for their compliance with all state and local laws as well as the rules and regulations of the venues they are in.

#### Marijuana Business Conference & Expo®

CEO & Co-founder:	Cassandra Farrington CassandraF@MJBizDaily.com
President & Publisher	George Jage GeorgeJ@MJBizDaily.com
Event Operations Director	Kim Soldavin KimS@MJBizDaily.com
Editorial Director	Chris Walsh ChrisW@MJBizDaily.com
Senior Editors	Roger Fillion RogerF@MJBizDaily.com
	Kevin Huhn KevinH@MJBizDaily.com
Editorial Staff	Eli McVey EliM@MJBizDaily.com
	Omar Sacirbey OmarS@MJBizDaily.com
	Bart Schaneman BartS@MJBizDaily.com
	Kelly Schmeer KellyS@MJBizDaily.com
	John Schroyer JohnS@MJBizDaily.com
Sales	Mary Pemberton MaryP@MJBizDaily.com
	Brooke Moore BrookeM@MJBizDaily.com
	Angela Toney AngelaT@MJBizDaily.com
	Molly Ford MollyF@MJBizDaily.com
Marketing	Kendra Branch-Brett
Technology	Jeff Farrington Laura Femino
Graphic Design	Ron Perry
Customer Service	Lisa Burstein Seth Mitchell CustomerService@MJBizDaily.co 401.354.7555 ext. 1
Finance	Chonie Bradley Donna Pfledderer
Co-founder	Anne Holland

## **Who's Behind This Conference?**



**Marijuana** Business **Daily** 

om

A division of Anne Holland Ventures Inc. Marijuana Business Daily Headquarters 2750 S. Wadsworth Blvd. Suite D200, Denver, CO 80227 CustomerService@MJBizMedia.com - Phone: 401.354.7555 x1 Twitter: @MJBizDaily - www.MJBizDaily.com

## **From the Publisher**



#### The Epic Event

At the start of 2016, I used my publisher's letter in Marijuana Business Magazine to discuss the epic journey ahead for the year. And epic journeys must end with a destination....the definitive epic event of the year, the Marijuana Business Conference & Expo.

I truly believe that well-executed tradeshows are critical to the health of any industry. It is people, not companies, who do business. The convergence of an industry's members at a set

destination for intense face-to-face interactions catalyzes commerce – commerce critical to the success of the companies that in turn create jobs, fund change, pay taxes and drive profits. Tradeshows create a forum for the exchange of ideas, best practices, innovation and leadership to move an industry forward.

I have heard people say of the cannabis industry: "There's an event every week!" and that they suffer from "tradeshow fatigue." Undoubtedly, the competition in cannabis events is as fierce as in every channel of the industry.

However, many of these events come up short of the big promises they make: the most important, the largest, the only place the cannabis industry does business. Others claim to be business-only, yet market to consumers on billboards and bus stops in an attempt to fill the hall. Marketing claims are easy. Delivering results takes hard work, integrity and a commitment to your customers' success before claiming your own. Bottom line: There can only be one must-attend event.

And you, the industry, have made it clear that the Marijuana Business Conference & Expo is the industry's tradeshow.

This year's fifth annual event will host more attendees and exhibitors than any other cannabis business event held. Ever. Over the coming three days, the halls of MJBizCon will see more deals done, products launched, partnerships forged and capital invested than at any other time of the year.

We thank you for the trust you put in *Marijuana Business Daily's* editorial team, which curates the world-class programming at this event. We thank you for making the Marijuana Business Conference & Expo the fastest-growing tradeshow in America as awarded by *Tradeshow Executive*.

But most of all, we thank you for the privilege of serving your businesses. And this is what I love the most about tradeshows: The success of the event is absolutely dependent on your success at the event.

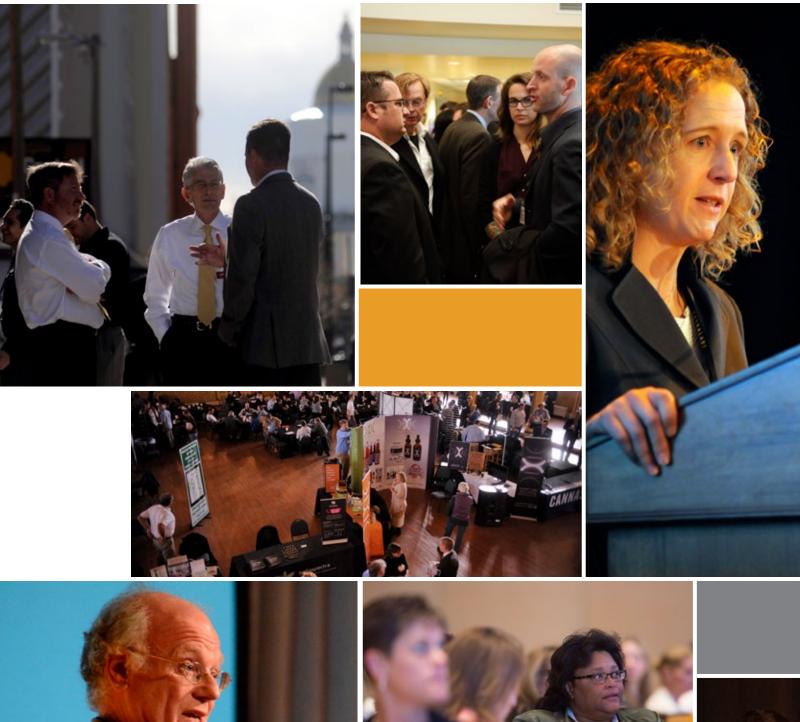
We look forward to hearing your success stories that happen here.

Onward and upward,

George Jage

President & Publisher, *Marijuana Business Daily* GeorgeJ@MJBizDaily.com

## **MJBizCon Through the Years**













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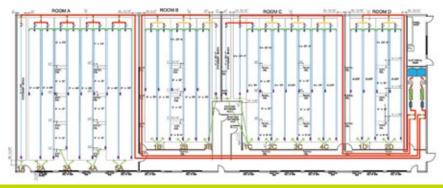
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## Agenda-at-a-Glance

### **Pre-Conference: Tuesday, November 15**

Attendee Badge Pick-up: 8-5

MARIJUANA BUSINESS CRASH COURSE (additional fee) Location: Amazon					
8:00	Workshop Registration (Rotunda)				
10:00	Industry Overview, Cassandra Farrington				
10:20	The Plant Behind the Industry: Cannabis, <i>Meg Sanders</i>				
10:45	Regulations & Licensing, Kris Krane				
11:05	Testing, Cassandra Farrington				
11:30	Banking, Payment Processing & Cash Management, Lance Ott				
12:00	Lunch & Networking				
1:00	Taxes & Legal Issues, Henry Wykowski				
1:45	Real Estate & Community, Diane Czarkowski				
2:05	Security, Tony Gallo				
2:30	Marketing, Advertising & Branding, Greta Carter				
3:00	Break				
3:15	Retail Rundown, <i>Kris Krane</i>				
3:30	Cultivation Considerations, Alex Cooley				
3:45	Infused Products Overview, Chuck Smith				
4:00	Ancillary Business Landscape, Cassandra Farrington				
4:15	Funding, Troy Dayton & Morgan Paxhia				

(addition	MJBizCon SCIENCE SYMPOSIUM (additional fee) Location: Palma				
8:00	Workshop Registration (Rotunda)				
10:00	Program Introduction, Chris Walsh				
10:05	State of MJ Science Address, Cindy Orser				
10:30	Plant Anatomy, <i>Nic Easley</i>				
11:00	Cannabinoids & Terpenes, <i>John Abrams, Reggie</i> <i>Gaudino</i>				
12:00	Lunch & Networking				
1:00	Therapeutic & Clinical Research, <i>Sue Sisley, Dave Schubert</i>				
2:00	Extraction: Methods, Formulations & Future, <i>Jeffrey Raber, John MacKay</i>				
3:00	Break				
3:15	Testing: Regulations, Labeling & Liability, <i>Shawn Kassner, Seth Wong, Genifer Murray</i>				
4:15	Plant Pests, Pathology & Disease, <i>Rick Crum, Bryan Berger</i>				

### Main Conference: Day 1 • Wednesday, November 16

Locati	on: Amazon		Attendee B	adge Pick-up: 7-6
8:00	Networking Breakfast • Location: Miranda			
9:00	Editor's Insights: InduKEYNOTECassandra Farrington, NChris Walsh, Marijuana I	, ,		
9:40	KEYNOTE         Activity is Not Product           Juliet Funt, WhiteSpace	tivity: Tools to Optimize Your Cannabis Workda at Work	У	
10:30	Win, Lose or Draw: 2016 Election Postga Dale Sky Jones, <i>Oaksterdam University</i> Rob Kampia, <i>Marijuana Policy Project</i> Ethan Nadelmann, <i>Drug Policy Alliance</i> Tick Segerblom, <i>Nevada State Senator</i>	ame	Expo Halls Open (11am-6pm)	
11:30	<ul> <li>Caught on Tape! Exclusive Cannabis Customer Insights</li> <li>John Bizarre, V2 Productions</li> <li>Derek Richards, V2 Productions</li> </ul>		EXPO	Networking Lunch (11:30am-2pm)
12:10	0 <b>KEYNOTE</b> No Filter: Penn Jillette on Marijuana Penn Jillette, <i>Libertarian, Author, Entertainer</i>			Location:
	Location: Miranda	Location: Palma		Miranda
1:00		Tax Workshop: Easing the 280E BlowDean Guske, Guske & CompanyLimited space available, pre-registration required.		
2:00		Tax Workshop: Easing the 280E BlowDean Guske, Guske & CompanyLimited space available, pre-registration required.		
3:00	Retail Networking Lounge			
4:00		<b>Retail Roundtable</b> <i>Limited space available, pre-registration required.</i>		
6:00		Details are available on Page 110 additional fee)		

#### Workshop Note:

• The Tax Workshop: Easing the 280E Blow is being offered twice in order to give access to the maximum number of attendees. It is the same presentation both times. Attendees may participate in only one of the sessions.

### Main Conference: Day 2 | MORNING • Thursday, November 17

	Attendee Badge Pick-up: 7-5					
8:00	Women's Marijuana Business BreakfastDetails are available on Page 110Additional fee, limited seating • Location: Palma			Networking Breakfast Location: Miranda		
	RETAIL Location: Amazon A	INDUSTRY INSIGHTS Location: Amazon G	INFUSED / CULTIVATION Location: Palma			
9:00	Retail Intel: Latest Marijuana Sales Trends Roy Bingham, <i>BDS Analytics</i> Cy Scott, <i>Headset</i>	Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel Diane Czarkowski, <i>Canna Advisors</i> Amy Margolis, <i>Margolis Legal</i> Bob Morgan, <i>Much Shelist, PC.</i> Hillary Peckham, <i>Etain</i> Tyler Stratford, <i>MJ Freeway</i>				
10:00	<ul> <li>Retail Fast Tracks:</li> <li>The Art of the Upsell: Boosting Average Spend</li> <li>How to Cut Costs at Your Dispensary</li> <li>Rachael Speegle, <i>The Verdes</i> <i>Foundation</i> Matt Walstatter, <i>Pure Green</i></li> </ul>	Case Studies: How I Landed \$1M+ in Financing Truman Bradley, <i>Seed &amp; Smith</i> <i>Cannabis</i> Ryan G. Smith, <i>LeafLink</i>	Infused Products Workshop: Extraction Processes, Procedures & Techniques Jim Makoso, <i>Lucid Labs</i> Noah Novello, <i>LivWell</i>			
11:00	Biggest Challenges Facing MJ Retailers - And How to Overcome Them Andrew DeAngelo, <i>Harborside</i> <i>Health Center</i>	Small Business Survival Strategies in Advance of Big Marijuana Tim Cullen, <i>Colorado Harvest Company</i>	Cultivation Workshop: Reducing Energy Use and Lowering Costs Through Sustainability Matthew Gaboury, <i>Cultivar</i> Kathleen Hokanson, <i>Koan Energy</i> <i>Consultants</i>	EXPO HALLS OPEN (11:00-6:00)	Networking Lunch (11:30-2:00) Location: Miranda	

#### **Conference Access Icons**

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**Conference Sessions** & Expo Halls



OVERFLOW Wednesday Sessions in Penn & Teller Theater & Expo Halls



Marijuana Business Crash Course



MJBizCon

Science Symposium

Expo Hall Access & Meals Only (no conference sessions)

WEDNESDAY ONLY Expo Hall Access & Meals Only (no conference sessions)



Women's Marijuana **Business Breakfast** 



THURSDAY ONLY Expo Hall Access & Meals Only (no conference sessions)



New Investor Networking Breakfast





FRIDAY ONLY Expo Hall Access & Meals Only (no conference sessions)



#MJBizCon Mixer Benefit Event

PAGE 18 | #MJBIZCON | MJBizCon.com

### Main Conference: Day 2 | AFTERNOON • Thursday, November 17

	Attendee Badge Pick-up: 7-5					
	RETAIL	INDUSTRY INSIGHTS	INFUSED / CULTIVATION			
12:00	Location: Amazon A Retail Debates: • On-the-Job Consumption • Staying Small vs. Going Big • Should Dispensaries Cater to Rec Users? Becky DeKeuster, Wellness Connection of Maine Frank Hawkins, Jr, Nevada Wellness Center Wanda L. James, Simply Pure Dispensary Bruce Nassau, Tru Cannabis Lilach Mazor Power, Giving Tree Wellness Center Nicole Van Rensburg, Midwest Compassion Center	Location: Amazon G The Big Shift: Transitioning From MMJ to Rec Rachel Cooper, <i>Monkey Grass</i> <i>Farms</i> Amanda Gonzalez, <i>Southwest</i> <i>Alternative Care</i>	Location: Palma Infused Products Workshop: Extraction Processes, Procedures & Techniques Jim Makoso, <i>Lucid Labs</i> Noah Novello, <i>LivWell</i>	EXPO HALLS OPEN (11:00-6:00)	Networking Lunch (11:30-2:00) Location: Miranda	
1:00			Cultivation Workshop: Reducing Energy Use and Lowering Costs Through Sustainability Matthew Gaboury, <i>Cultivar</i> Kathleen Hokanson, <i>Koan Energy</i> <i>Consultants</i>			
2:00						
2.00	Lounge Locat	ion: Miranda				
3:00	Infused Products Networking Lounge	Cultivation Networking Lounge	Infused Products Roundtable			
4:00			Cultivation Roundtable			

#### **Agenda/Session Notes:**

- Lunch on Tuesday, November 15, is included for Crash Course and Science Symposium attendees only. Networking Breakfasts & Lunches on Wed-Thu-Fri are included with Main Conference and Expo & Meals Only registrations.
- The Infused Products and Cultivation Workshops are being offered twice (once in the morning and once in the afternoon) in order to give access to the maximum number of attendees. They are the same presentation both times. Attendees may participate in only one of each session.
- About the track program: While the tracks are focused on a particular part of the market, please feel free to switch between tracks to customize the program to your needs.
- About Workshops & Roundtables: Due to extremely limited seating, an additional registration is required at no additional charge. Open to all qualified Main Conference attendees on a space-available basis. Visit MJBizCon.com for details.

### Main Conference: Day 3 | MORNING • Friday, November 18

				Attendee Ba	dge Pick-up: 7-2
8:00	New Investor Networking Breakfast Details are available on Page 110 Additional fee, limited seating • Location: Palma		Å. Å	Networking Breakfast Location: Miranda	
	CULTIVATION Location: Amazon A	INFUSED PRODUCTS Location: Amazon G	INDUSTRY INSIGHTS Location: Palma		
9:00	New Cultivation Technologies: What's Worth It, What's Not Alex Cooley, <i>Solstice</i> Daniel Gustafik, <i>Hybrid Tech</i> Joshua Haupt, <i>Three A Light</i> James Lowe, <i>MJardin</i>	<ul> <li>Infused Products Fast Tracks:</li> <li>Tips for Sourcing Ingredients, Trim and Oils</li> <li>Prepping for High-Demand Periods</li> <li>Paul Bohannon, <i>Honu</i> Nancy Whiteman, <i>Wana Brands</i></li> </ul>			
10:00	<ul> <li>Cultivation Debates:</li> <li>Greenhouse vs. Indoor</li> <li>Craft vs. Large-Scale</li> <li>Is It Time to Rename Strains?</li> <li>Anthony Franciosi, <i>Honest</i> Marijuana Co Matthew Gaboury, Cultivar Jesce Horton, Panacea Valley Gardens</li> <li>Dustin Johnson, Huxton Tim Shaw, MariMed Advisors Damian Solomon, MedMen</li> </ul>	Market Research: Using Patient Insights to Develop & Brand New Infused Products Carmen Brace, <i>NorthStar</i> <i>Insights</i> Karen Freese, <i>FreeseBranding &amp;</i> <i>Consultancy</i> Laura Valden, <i>Green State of</i> <i>Mind</i>	Workshop: Using Data to Boost Your Business Ben Sillitoe, <i>Oasis Medical</i> <i>Cannabis</i>		
11:00	Chemical Warfare: Pesticides & Organic Cultivation Shivawn Brady, <i>Seva Crop</i> <i>Consulting</i> Allison Hope Justice, <i>OutCo Labs</i> Shane Young, <i>Natural Enemies</i>	<ul> <li>Infused Products Fast Tracks:</li> <li>Boosting Out-of-State Expansion via Partnerships</li> <li>Scaling Up to Mass Production</li> <li>Kristi Knoblich, <i>Kiva Confections</i> Erik Knutson, <i>Keef Cola</i> Michael Devlin, <i>Zoots</i></li> </ul>	Financing Workshop: Tactical Guide to Raising Capital Sara Batterby, <i>Hifi Farms</i>	EXPO HALLS OPEN (11:00-4:00)	Networking Lunch (11:30-2:00) Location: Miranda

### Main Conference: Day 3 | AFTERNOON • Friday, November 18

				Attendee Ba	adge Pick-up: 7-2
	CULTIVATION Location: Amazon A	INFUSED PRODUCTS Location: Amazon G	INDUSTRY INSIGHTS Location: Palma		
12:00	Ask the Expert: Q&A With Cultivation Pioneer Kyle Kushman Kyle Kushman, <i>Kyle Kushman Brands &amp; Vegamatrix</i> Moderator: Shivawn Brady, <i>Seva Crop</i> <i>Consulting</i>	Around the Bend: Challenges, Regulations & Innovations Charles Bachtell, <i>Cresco Labs</i> Eric Knight, <i>Sweet Grass Kitchen</i> Shabnam Malek, <i>Brand &amp;</i> <i>Branch LLP</i> Nancy Whiteman, <i>Wana Brands</i>	Banking Workshop: Finding and Keeping a Bank Account for Your Cannabis Company Sundie Seefried, <i>Partner</i> <i>Colorado Credit Union</i>	EXPO HALLS OPEN (11:00-4:00)	Networking Lunch (11:30-2:00) Location: Miranda
12:50 to 4:00					
	5th Annual Marijuana Busines Conference & EX	Expo must l Front torso Frule for any	ants at the Marijuana I have their official show at all times. There are participant.	<i>i</i> badge visib	ole on their

**NO BADGE** 

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ATTENDEE

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## **Full Agenda & Session Descriptions**

Wednesday, November 16 • GENERAL SESSIONS/KEYNOTES • Location: Amazon

#### 9:00am - 9:40am

#### **KEYNOTE • Editor's Insights: Industry Analysis & Forecast**

Get an exclusive look at where the cannabis business is headed in 2017 (and beyond.) Includes exclusive financial data and behind-the-scenes insights from the industry's top analyst.

#### 9:40am - 10:30am

### **KEYNOTE** • Activity is Not Productivity: Tools to Optimize Your Cannabis Workday

Growing a business in the explosive cannabis industry is very different than running a company in an established industry. You must maximize every single hour of your business day. Discover practical tactics to stay on top and thrive – rather than being swept away.

#### 10:30am - 11:20am

#### Win, Lose or Draw: 2016 Election Postgame

The 2016 election was one of the most significant in the history of cannabis. A panel of industry insiders on the front lines of the legalization efforts will reveal how the results may play out nationally as well as in key local markets. Remember: once an election is over, the industry upheavals and opportunities have just begun..

#### 11:30am - 12:10pm

#### **Caught on Tape! Exclusive Cannabis Customer Insights**

Ever wonder what your customers REALLY think about your cannabis business? Attend this session for educational and entertaining revelations about what typical customers and patients really think about retailers, infused products, services and other offerings in the cannabis marketplace. If you're wondering why you're not making the sales you hoped for - or if you are about to launch a new offering - this is the session for you.

#### **Cassandra Farrington**, CEO *Marijuana Business Daily*

**Chris Walsh**, Editorial Director *Marijuana Business Daily* 

#### **Juliet Funt**, CEO *WhiteSpace at Work*

#### **Dale Sky Jones**, Executive Chancellor *Oaksterdam University*

**Rob Kampia**, Executive Director *Marijuana Policy Project* 

**Ethan Nadelmann**, Founder & Executive Director *Drug Policy Alliance* 

**Tick Segerblom**, State Senator *Nevada Legislature* 

John Bizarre, Host & Producer V2 Productions

**Derek Richards**, Host *V2 Productions* 

#### 12:10pm - 1:00pm

#### **KEYNOTE** • No Filter: Penn Jillette on Marijuana

Marijuana legalization advocate and Emmy Award winner Penn Jillette is no stranger to speaking his mind on sensitive issues including creationism, animal rights and immigration. He'll turn his focus to marijuana legalization in a one-of-a-kind keynote presentation at the 5th Annual Marijuana Business Conference & Expo. Join Jillette for a brutally honest and informed conversation from his perspective as both a non-user and a Libertarian. He'll explore national cannabis legalization and how he feels it ties into business, culture and politics. Jillette is one half of the world-famous magic duo Penn & Teller.

#### Wednesday, November 16 • WORKSHOPS / ROUNDTABLES / LOUNGES

#### 1:00pm - 1:50pm

#### **Location: Palma**

**Location: Palma** 

#### Tax Workshop: Easing the 280E Blow

Taxes are one of the biggest issues facing marijuana retailers today, thanks to the dreaded 280E section of the U.S. tax code. In this workshop, participants will get an in-depth look at strategies they can use to lower their tax bill and, in turn, boost their profit margins. Learn about intellectual property issues, why entity types matter and techniques to segregate operations to maximize your deductions. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees*.

#### 2:00pm - 2:50pm

#### Tax Workshop: Easing the 280E Blow

Taxes are one of the biggest issues facing marijuana retailers today, thanks to the dreaded 280E section of the U.S. tax code. In this workshop, participants will get an in-depth look at strategies they can use to lower their tax bill and, in turn, boost their profit margins. Learn about intellectual property issues, why entity types matter and techniques to segregate operations to maximize your deductions. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees*.

#### 3:00pm - 3:50pm

#### Location: Miranda

#### **Retail Networking Lounge**

Here's your opportunity to connect with retail professionals from around the nation in a casual, unstructured networking setting. You'll build meaningful relationships within the industry and create a competitive advantage for you and your business. No advance registration required – drop in and leave as you please.

**Dean Guske**, Owner *Guske & Company* 

#### **Dean Guske**, Owner *Guske & Company*

**Penn Jillette**, Libertarian, Author, Entertainer

#### Wednesday, November 16 • WORKSHOPS / ROUNDTABLES / LOUNGES

#### 4:00pm - 4:50pm

#### **Location: Palma**

#### **Retail Roundtable**

In this intimate peer-to-peer learning session, dispensary and rec shop owners will discuss some of the biggest issues facing their businesses today, including banking, advertising, testing and real estate. Participants will share their experiences and advice on these topics with other retail cannabis executives. The Retail Roundtable is for experienced retailers who are currently employed by an operating dispensary or recreational cannabis store – NOT vendors, consultants or entrepreneurs who hope to open one. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

#### Thursday, November 17 • RETAIL • Location: Amazon A

#### 9:00am - 9:50am

#### **Retail Intel: Latest Marijuana Sales Trends**

What's hot and what's not in the retail cannabis world? Find out what the latest data says about sales trends in the cannabis industry, including everything from concentrates and high-CBD products to edibles. Executives from cannabis-related data companies will dive into what's selling well in specific states – including Arizona, California, Colorado, Illinois, Oregon and Washington – and offer the national picture as well. This session will also explore trends tied to pricing customer demographics and other areas of the industry.

#### 10:00am - 10:50am

#### **Retail Fast Tracks:**

- The Art of the Upsell: Boosting Average Spend
- How to Cut Costs at Your Dispensary

In the first session of the Retail Fast Track, you'll learn how to increase the average purchase amount at your dispensary or rec store to help boost revenues. You'll also gain insight on how to train your budtenders to upsell. In the second session, you'll discover tried and true (and often overlooked) ways to lower costs at your dispensary and improve the bottom line. These 25-minute sessions will offer actionable advice you can take back and implement at your retail cannabis store immediately.

#### 11:00am - 11:50am

### Biggest Challenges Facing MJ Retailers – And How to Overcome Them

From regulatory compliance to managing cost of goods sold, cannabis retailers face nonstop challenges. In this session you'll get a rare behind-the-scenes look at which obstacles one of America's most successful dispensaries faces currently – and how the management team attacks everything from inventory control and growth reinvestment to employee culture clashes and the possibility of recreational marijuana legalization.

**Roy Bingham**, CEO & Co-founder *BDS Analytics* 

**Cy Scott**, CEO *Headset* 

**Rachael Speegle**, Director of Operations & Registered Nurse *The Verdes Foundation* 

Matt Walstatter, Founder & CEO Pure Green

**Andrew DeAngelo**, COO Harborside Health Center

#### 12:00pm - 12:50pm

#### **Retail Debates:**

- On-the-Job Consumption
- Staying Small vs. Going Big
- Should Dispensaries Cater to Rec Users?

Get ready for passionate discussions about some of the most controversial topics in retail cannabis management. In the first debate, two marijuana professionals will square off on whether medical marijuana businesses should allow employees who are also MMJ patients to consume during work hours. The second debate will explore the benefits and drawbacks of staying small vs. developing a larger operation or a chain of storefronts. This session will wrap up with a debate on if medical cannabis dispensaries should actively target rec users/patients using primarily for recreational reasons via marketing and advertising or keep a strictly medical focus.

**Becky DeKeuster**, Co-founder *Wellness Connection of Maine* 

Frank Hawkins, Jr, Owner Nevada Wellness Center

**Wanda L. James**, CEO *Simply Pure Dispensary* 

**Bruce Nassau**, CEO *Tru Cannabis* 

Lilach Mazor Power, Founder & Managing Director Giving Tree Wellness Center

Nicole Van Rensburg, Partner Midwest Compassion Center

#### Thursday, November 17 • INDUSTRY INSIGHTS • Location: Amazon G

#### 9:00am - 9:50am

#### Lessons Learned from Licensing Hits & Misses: A Chain Reaction Panel

Winning a cannabis business license isn't easy, and often there's no obvious differentiator between the applicants who emerge as winners and those who ultimately lose out. In this session, a panel of experts – including the former director of the Illinois MMJ program, a consultant and a successful applicant – will interview each other about what works and what doesn't when applying for a license. You'll walk away with a better understanding of what could put you over the top, or sink your chances. This session is ideal for existing business owners applying for retail, cultivation, processing and producer licenses in new markets as well as entrepreneurs who are making their first foray into the industry.

**Diane Czarkowski**, Founding Partner *Canna Advisors* 

**Amy Margolis**, Owner & Attorney *Margolis Legal* 

**Bob Morgan**, Special Counsel *Much Shelist, P.C.* 

**Hillary Peckham**, COO *Etain* 

**Tyler Stratford**, Operations Consultant *MJ Freeway* 

#### 10:00am - 10:50am

#### Case Studies: How I Landed \$1M+ in Financing

Seeking money to expand your marijuana business or launch a new one? Hear from two cannabis entrepreneurs who have successfully landed \$1 million or more in financing. They'll talk about how they found investors, pitched their companies and negotiated their deals. You'll also get an idea of the terms of their financing arrangements, including which interest rates or equity stakes they offered to secure money.

**Truman Bradley**, CEO Seed & Smith Cannabis

**Ryan G. Smith**, CEO & Co-founder *LeafLink* 

#### 11:00am - 11:50am

#### Small Business Survival Strategies in Advance of Big Marijuana

They're coming. Big industries – agriculture, pharmaceutical, software ... possibly even tobacco and alcohol – are poised to enter the marijuana sector in the coming years. At the same time, some large companies are emerging within the marijuana space itself, developing chain stores, opening massive grows and expanding into multiple states. Learn how to not only survive, but also to thrive in the long run as the cannabis industry evolves and powerful new competitors enter the scene.

#### 12:00pm - 12:50pm

#### The Big Shift: Transitioning from MMJ to Rec

Each year the number of states that legalize adult-use cannabis goes up. So how do existing medical marijuana businesses transition to the brave new world of recreational cannabis? In this session, you'll learn from business pros in Colorado and Washington who have already been through the shift. They'll shed light on the differences between the medical and recreational markets, share advice on how you can prepare your business for the transition and identify some of the biggest opportunities in the rec industry.

**Tim Cullen**, CEO & Co-owner *Colorado Harvest Company* 

Rachel Cooper, Director of Operations Monkey Grass Farms

**Amanda Gonzalez**, CEO Southwest Alternative Care

#### Thursday, November 17 • INFUSED PRODUCTS AND CULTIVATION

#### 10:00am - 10:50am

#### **Location: Palma**

Jim Makoso, Co-founder & Vice President Lucid Labs

Noah Novello, Manager of Extractions LivWell

### Infused Products Workshop: Extraction Processes, Procedures & Techniques

An increasing number of marijuana businesses – and particularly infused products and concentrates companies – are getting into the extraction game themselves rather than relying on third parties. This workshop will cover trends pushing extraction development and give attendees an overview of the considerations, challenges and methods of extraction with a focus on specific processes and techniques available to maximize throughput, efficiency and safety. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

#### 11:00am - 11:50am

#### Location: Palma

#### Cultivation Workshop: Reducing Energy Use & Lowering Costs Through Sustainability

Sustainability is the big buzzword in cannabis cultivation these days, but few growers actually know how to apply it to their current operations, whether they focus on indoor, outdoor or greenhouse methods. In this workshop, you'll learn advanced methods for reducing your energy use and carbon footprint from both a technology systems and operational strategy perspective. You'll also get an overview of renewable energy options for your grow. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

**Matthew Gaboury**, Vice President *Cultivar* 

Kathleen Hokanson, CEO & President Koan Energy Consultants

#### 12:00pm - 12:50pm

#### Location: Palma

### Infused Products Workshop: Extraction Processes, Procedures & Techniques

An increasing number of marijuana businesses – and particularly infused products and concentrates companies – are getting into the extraction game themselves rather than relying on third parties. This workshop will cover trends pushing extraction development and give attendees an overview of the considerations, challenges and methods of extraction with a focus on specific processes and techniques available to maximize throughput, efficiency and safety. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

**Jim Makoso**, Co-founder & Vice President *Lucid Labs* 

Noah Novello, Manager of Extractions LivWell

#### 1:00pm - 1:50pm

#### Location: Palma

#### Cultivation Workshop: Reducing Energy Use & Lowering Costs Through Sustainability

Sustainability is the big buzzword in cannabis cultivation these days, but few growers actually know how to apply it to their current operations, whether they focus on indoor, outdoor or greenhouse methods. In this workshop, you'll learn advanced methods for reducing your energy use and carbon footprint from both a technology systems and operational strategy perspective. You'll also get an overview of renewable energy options for your grow. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

Matthew Gaboury, Vice President *Cultivar* 

Kathleen Hokanson, CEO & President Koan Energy Consultants

#### Thursday, November 17 • INFUSED PRODUCTS AND CULTIVATION

#### 3:00pm - 3:50pm

#### **Location: Palma**

#### **Infused Products Roundtable**

In this intimate peer-to-peer learning session, infused products and concentrates professionals will discuss some of the biggest issues facing their businesses today, including packaging and labeling, CBD products, marketing and consistency. Participants will share their experiences and advice on these topics with other infused products and concentrates executives. The Infused Products Roundtable is for experienced processors who are currently employed by an operating infused products company – NOT vendors, consultants or entrepreneurs who hope to open one. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees*.

#### 3:00pm - 3:50pm

#### **Location: Miranda**

#### **Infused Products Networking Lounge**

Here's your opportunity to connect with Infused Product Company professionals from around the nation in a casual, unstructured and intimate networking setting. You'll build meaningful relationships within the industry and create a competitive advantage for you and your business. No advance registration required – drop in and leave as you please.

#### 3:00pm - 3:50pm

#### **Location: Miranda**

#### **Cultivation Networking Lounge**

Here's your opportunity to connect with Cultivation professionals from around the nation in a casual, unstructured and intimate networking setting. You'll build meaningful relationships within the industry and create a competitive advantage for you and your business. No advance registration required – drop in and leave as you please.

#### 4:00pm - 4:50pm

#### **Location: Palma**

#### **Cultivation Roundtable**

In this intimate peer-to-peer learning session, cultivation professionals will discuss some of the biggest issues facing their businesses today, including lighting, climate control, pest management strategies and improving yields. Participants will share their experiences and advice on these topics with other growers and cultivation site executives. The Cultivation Roundtable is for experienced cultivators who are currently employed by an operating cultivation site – NOT vendors, consultants or entrepreneurs who hope to open one. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

#### 9:00am - 9:50am

#### New Cultivation Technologies: What's Worth It, What's Not

From lighting to climate control to self-contained grow pods, cannabis cultivation is seeing a flurry of technological advancements. But it can be difficult to determine what's worth the investment and what will have a big beneficial impact on your operation. In this session, several cultivation experts will discuss which technologies they think growers should be pursuing and which ones will play a big role in the industry down the road.

#### 10:00am - 10:50am

#### **Cultivation Debates:**

- Greenhouse vs. Indoor
- Craft vs. Large-Scale
- Is It Time to Rename Strains?

Get ready for passionate discussions about some of the hottest topics in cannabis cultivation management. In the first debate, you'll hear one professional lay out an argument for why greenhouse is the way to go, while another will make the case for indoor grows. The second debate will examine the benefits of staying small and focusing on "craft" cannabis, vs. the benefits of developing a large-scale grow that can mass produce a handful of popular strains. This session will wrap up with a debate on whether the industry should come together to rename strains like AK-47 and Girl Scout Cookies to make labels more appealing to the general public.

#### 11:00am - 11:50am

#### **Chemical Warfare: Pesticides & Organic Cultivation**

Battle lines are being drawn in the cannabis industry over what is – and isn't – acceptable when it comes to using chemicals and general pesticides on plants. At the same time, an increasing number of states are seeking to define what chemicals should and shouldn't be allowed in commercial cannabis cultivation. In this session, experts will discuss the current state of pesticide use in the marijuana industry, talk about how to approach this issue at your grow and explore ways to use organic methods.

#### 12:00pm - 12:50pm

#### Ask the Expert: Q&A With Cultivation Pioneer Kyle Kushman

Kyle Kushman is one of the most recognizable names in marijuana cultivation, having won 13 Medical Cannabis Cups awards over a 30-year career tied to growing cannabis himself and advising others on cultivation. In this session, Kushman will discuss his thoughts on many aspects of cannabis cultivation, from growing organically to the biggest challenges facing the industry. He'll also share his tips and tricks for optimizing a grow. The audience will have ample time to ask questions. Alex Cooley, Founder Solstice

**Daniel Gustafik**, President *Hybrid Tech* 

**Joshua Haupt**, Author, Master Cultivator *Three A Light* 

**James Lowe**, Co-founder & President of Cultivation *MJardin* 

**Anthony Franciosi**, Founder *Honest Marijuana Co* 

Matthew Gaboury, Vice President *Cultivar* 

**Jesce Horton**, Founder *Panacea Valley Gardens* 

**Dustin Johnson**, Managing Partner *Huxton* 

**Tim Shaw**, COO *MariMed Advisors* 

**Damian Solomon**, Director of Cultivation *MedMen* 

**Shivawn Brady**, CEO Seva Crop Consulting

**Allison Hope Justice**, Vice President, Cultivation *OutCo Labs* 

Shane Young, Founder Natural Enemies

**Kyle Kushman**, CEO & Cultivation Expert *Kyle Kushman Brands & Vegamatrix* 

Moderator: Shivawn Brady, CEO Seva Crop Consulting

#### 9:00am - 9:50am

#### **Infused Products Fast Tracks:**

- Tips for Sourcing Ingredients, Trim and Oils
- Prepping for High-Demand Periods

In the first session of the Infused Products Fast Track, you'll learn advanced methods for procuring raw materials through third parties. Get insight into you how can establish long-lasting relationships with these companies, negotiate better prices and ensure you're getting quality ingredients, trim and oils. In the second session, you'll learn how to anticipate demand for busy periods like 4/20 to ensure you don't run out of product – or overproduce and get stuck with a warehouse of unsold inventory.

#### 10:00am - 10:50am

### Market Research: Using Patient Insights to Develop & Brand New Infused Products

Don't invent new infused products in a vacuum! Three experts will share hands-on tactics they have used to find out what new types of products patients are eager to purchase. This session is equally useful for R&D pros as well as your branding expert. Patient-centric development and branding is the safest and strongest road to success.

#### 11:00am - 11:50am

**Infused Products Fast Tracks:** 

- Boosting Out-of-State Expansion via Partnerships
- Scaling Up to Mass Production

Want to expand your infused products or concentrates company into new states and develop a national footprint but unsure how to do so? Consider joining forces with brands in other states that you might otherwise compete with. In the first session, you'll discover the key components of the "coopetition" expansion model, including managerial leadership, trust development, interlinking branding and operational efficiencies. In the second session, you'll learn about strategies that will help you move from a small-scale production facility to a larger operation that can churn out mass amounts of chocolate bars, gummy bears and other infused products. Discover how much it could cost to scale up, what equipment is ideal for mass production and how you should prepare for such a move.

#### 12:00pm - 12:50pm

#### Around the Bend: Challenges, Regulations & Innovations

Infused products and concentrates companies are increasingly facing some of the most onerous regulations in the entire marijuana industry – covering everything from packaging and potency to dosing and marketing. On the bright side, they're also poised for rapid growth as demand for alternative forms of cannabis consumption grows. Attend this session to find out what's in store for the infused products and concentrates side of the industry, including the challenges and regulatory changes coming down the pike as well as which types of products are growing in popularity.

**Paul Bohannon**, CEO *Honu* 

**Nancy Whiteman**, Co-founder & Co-owner *Wana Brands* 

**Carmen Brace**, Founder *NorthStar Insights* 

Karen Freese, Principal & CMO FreeseBranding & Consultancy

Laura Valden, Owner Green State of Mind

Kristi Knoblich, Co-founder & COO *Kiva Confections* 

**Erik Knutson**, CEO *Keef Cola* 

Michael Devlin, President & Co-founder Zoots

**Charles Bachtell**, CEO & Co-founder *Cresco Labs* 

**Eric Knight**, COO *Sweet Grass Kitchen* 

Shabnam Malek, Partner Brand & Branch LLP

Nancy Whiteman, Co-founder & Co-owner *Wana Brands* 

#### 10:00am - 10:50am

#### Workshop: Using Data to Boost Your Business

Looking to get ahead of the competition? Look to data. This workshop will teach dispensary and retail store executives about how to unlock the information already available to your business to boost sales, bolster the bottom line and target customers more effectively. Learn what types of data you should be focusing on to make informed business decisions and how to get it. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees*.

#### 11:00am - 11:50am

#### Financing Workshop: Tactical Guide to Raising Capital

Landing investment money is critical for entrepreneurs looking to start companies and owners looking to expand. In this workshop you'll gain insight into the investor mind-set and learn how to find, connect, start and maintain the conversation with investors, and even how to avoid wasting time with window shoppers. Understand the foundational requirements of a competent and inspiring investor pitch with effective strategies for defending your valuation and shortening the decision making process to close. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

#### 12:00pm - 12:50pm

#### Banking Workshop: Finding and Keeping a Bank Account for Your Cannabis Company

Roughly 60% of cannabis companies don't have bank accounts for their businesses, given the reluctance of financial institutions to work with the marijuana industry. This workshop will start with a brief overview of the myths and facts surrounding banking in the cannabis sector, as well as a look at the risks that are show-stopping for most banks and credit unions. Then we'll dive into what it takes to get and retain a bank account, what type of financial institutions can and are willing to bank with the industry, how to prepare and nail your pitch and what pitfalls to avoid. *Seating is very limited, and pre-registration is required with no additional charge to Main Conference attendees.* 

**Ben Sillitoe**, CEO & Co-founder *Oasis Medical Cannabis* 

**Sara Batterby**, President & CEO *Hifi Farms* 

**Sundie Seefried**, President & CEO *Partner Colorado Credit Union* 



## Protect Your Assets with AMERICAN SECURITY



American Security Products has been protecting customer's assets for over 68 years, and have a proven track record of security and reliability that is trusted by some of the biggest names in retail. We build safe solutions for every business need. Don't take chances with your security. Choose a safe company that will stand by you with high quality products and service.



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## **Meet Our Speakers**



#### **CHRIS WALSH**

**Editorial Director** *Marijuana Business Daily* 

Chris has been quoted as one of America's foremost cannabusiness experts by Dow Jones, Harvard Business Review, the New York Times and many others. He's also been seen in on-air interviews ranging from CNBC to NPR's *All Things Considered*. Chris served as Founding Editor for *Marijuana Business Daily* during its launch in 2011 and now leads the entire editorial team. Previously, he had more than a decade of professional experience as a business reporter and editor at daily newspapers. He has an MBA from Regis University.



#### **JULIET FUNT**

**CEO** *WhiteSpace at Work* 

Juliet is a force for change in organizations around the world, helping them find their "white space," recharge their people and reclaim their passion for work. WhiteSpace at Work helps organizations, their leaders and employees flip the norms of business in order to reclaim their creativity, productivity and engagement. As a busy corporate speaker and consultant, business owner, wife and mother, Juliet practices on a daily basis the WhiteSpace concept she shares with clients.



#### **PENN JILLETTE** Libertarian, Author, Entertainer

Penn is a cultural phenomenon as a solo personality and as half of the worldfamous Emmy Award-winning magic duo and Las Vegas headliners Penn & Teller. He cohosted the controversial Showtime series "Penn & Teller: Bullshit!," which was nominated for sixteen Emmy Awards and was the longest-running show in the history of the network. He currently cohosts the hit competition series "Penn & Teller: Fool Us!" Penn has authored several books and hosts the weekly podcast "Penn's Sunday School."

#### Wednesday, November 16 • 9:00am Amazon

#### **KEYNOTE**

Editor's Insights: Industry Analysis & Forecast

Wednesday, November 16 • 9:40am Amazon

#### **KEYNOTE**

Activity is Not Productivity: Tools to Optimize Your Cannabis Workday Wednesday, November 16 • 12:10pm Amazon

#### **KEYNOTE**

No Filter: Penn Jillette on Marijuana



#### JOHN ABRAMS Principal Abrams BioConsulting

John currently conducts scientific research into the use of cannabis for medical applications. He has extensive experience in overall strategic guidance with respect to methods design, data interpretation and statistical analysis as well as in technology assessment and best practices recommendations to the area of cannabis science. John has over 40 years of experience in the biotechnology industry. He's also authored over 100 scientific publications and holds over a dozen issued patents.

Tuesday, Nov 15 • 11:00am • Palma #MJBizCon Science Symposium



BRYAN BERGER Associate Professor Lehigh University

Bryan is in the department of chemical and biomolecular engineering, where his laboratory has developed a platform to engineer enzymes with broad antimicrobial activity against a wide range of microbial pathogens and spoilage organisms associated with marijuana, food and other agricultural products. He received a 2015 SBIR/STTR National Innovation Showcase award and a 2015 NSF CAREER award.

Tuesday, Nov 15 • 4:15pm • Palma #MJBizCon Science Symposium



#### **CHARLES BACHTELL CEO & Co-founder** *Cresco Labs*

Cresco Labs is one of Illinois' largest medical cannabis cultivators. Charles is also founding member of both the Illinois Cannabis Bar Association and the Medical Cannabis Alliance of Illinois. He previously served as General Counsel for Guaranteed Rate and was recognized as an authority in the regulatory overhaul of the residential finance industry.

Friday, Nov 18 • 12:00pm • Amazon G Around the Bend: Challenges, Regulations & Innovations



#### **ROY BINGHAM CEO & Co-founder** *BDS Analytics*

Roy started BDS Analytics to collect, process and present point-of-sale market share data for the cannabis industry. He is a Harvard MBA, former McKinsey data consultant and a former executive with RenewLife. Roy was an early investor in a data analytics company for the natural products industry and later became one of its executives.

Thursday, Nov 17 • 9:00am • Amazon A Retail Intel: Latest Marijuana Sales Trends



#### **SARA BATTERBY President & CEO** *Hifi Farms*

As CEO of Hifi Farms, a cannabis cultivation company in Oregon, Sara's priorities are diversity, sustainability and organics. Prior to entering the cannabis industry, Sara co-founded an angel fund in Silicon Valley with the goal of helping investors understand the powerful business case for investing in female entrepreneurs. She was also Founding Chair of the Portland Chapter of Women Grow.

Friday, Nov 18 • 11:00am • Palma Financing Workshop: Tactical Guide to Raising Capital



JOHN BIZARRE Host & Producer V2 Productions

John is an Opinion Analyst who has appeared on "The Tonight Show," "The District," "The Drew Carey Show" and many other TV shows and commercials on Showtime, A&E, MTV and Comedy Central. He is the author of two books - "Giving You the Stink Eye" and "It So Doesn't Suck to Be You" – and the director of three films. He also continues to write a popular biweekly blog.

Wednesday, Nov 16 • 11:30am • Amazon Caught on Tape! Exclusive Cannabis Customer Insights



#### PAUL BOHANNON CEO Honu

After driving an internet company in the "dot com" era through an IPO and acquisition by United Airlines, Paul engaged his family to start Honu, a large cannabis processor in Washington State. He works closely with his buyers to identify and source quality product. Paul also leverages his startup experience to help other farms/processors develop successful plans to help them thrive as the industry evolves and matures.

Friday, Nov 18 • 9:00am • Amazon G Tips for Sourcing Ingredients, Trim and Oils



#### SHIVAWN BRADY CEO

#### Seva Crop Consulting

Shivawn is an entrepreneur, master cultivator and cannabis production expert. Previously SPARC and Peace in Medicine's Northern California Regional Production Manager, her unique expertise has led cannabis growers, business owners and investors in making practical business decisions for over a decade. Seva's team provides consulting services in North America and Hawaii specializing in greenhouse management, staffing solutions, license applications and departmental development.

Friday, Nov 18 • 11:00am • Amazon A Chemical Warfare: Pesticides & Organic Cultivation

Friday, Nov 18 • 12:00pm • Amazon A Q&A With Cultivation Pioneer Kyle Kushman



#### **CARMEN BRACE** Founder NorthStar Insights

Carmen is a consumer insights and strategy executive who previously worked with ConAgra Foods, Mars-Wrigley and Campbell Soup before founding a medical marijuana patient research community. Her experience spans consumer and retail insights, enterprise strategy, sales leadership and category management. Carmen was named on the Who's Who List of Shopper Insights Professionals by Shopper Marketing Magazine.

Friday, Nov 18 • 10:00am • Amazon G Market Research: Using Patient Insights to Develop & Brand New Infused Products



#### **GRETA CARTER** President

The G. Car Companies

A former VP in the banking industry, Greta is a serial marijuana entrepreneur and political activist, having founded several companies in Washington State including a dispensary, the Cannabis Training Institute and The HOPE Clinics. She also founded the Coalition for Cannabis Standards and Ethics (CCSE) and the state-licensed cannabis cultivation company, Life Gardens. Greta has interests in marijuana businesses in Nevada, Alaska and has recently relocated to Desert Hot Springs, California.

Tuesday, Nov 15 • 2:30pm • Amazon Marijuana Business Crash Course



#### **TRUMAN BRADLEY** CEO

#### Seed & Smith Cannabis

Truman has been in the cannabis industry for seven years and most recently founded Seed & Smith Cannabis, a startup vertically integrated infused products manufacturer and wholesale flower brand. The company recently raised \$4 million in financing to fund the design, construction and startup costs of its facilities. He has also worked behind the scenes with lawmakers and industry groups to help craft sensible regulations for the cannabis industry.

Thursday, Nov 17 • 10:00am • Amazon G Case Studies: How I Landed \$1M+ in Financing



**ALEX COOLEY** Founder Solstice

Alex created one of the first fully permitted cannabis production facilities in Washington in 2012. Solstice focuses on cultivating highquality, award-winning marijuana for the medical and recreational markets. Previously, he helped create the collective garden model of safe, legal access to medical cannabis for patients in Washington. Alex uses environmentally responsible practices, serves as an adviser to Washington State, and continues to advocate for patients' rights.

Tuesday, Nov 15 • 3:30pm • Amazon Marijuana Business Crash Course

Friday, Nov 18 • 9:00am • Amazon A New Cultivation Technologies: What's Worth It, What's Not



#### RACHEL COOPER Director of Operations

Monkey Grass Farms

Rachel and her family established a medical marijuana grow and dispensary in 2011and later received a license to cultivate cannabis for the recreational market. In 2015, Monkey Grass expanded to include oil production, and the company now operates two additional grow facilities. Rachel is a founding member of the Washington Cannabusiness Association and Co-founder of the Central Washington Growers Association.

Thursday, Nov 17 • 12:00pm • Amazon G The Big Shift: Transitioning from MMJ to Rec



#### DIANE CZARKOWSKI Founding Partner Canna Advisors

Diane owned and operated one of the first medical cannabis dispensaries and cultivation operations in Colorado. Since 2012, she has owned Canna Advisors, a leading consulting firm in the industry, with a high success rate. She has also been a licensed Realtor involved in real estate development since 2003.



**RICK CRUM** Founder & CEO Humboldt DNA

Humboldt DNA is a cannabis biotech company specializing in nursery operations and plant diseases. Rick has over 20 years of experience in cannabis propagation and has conducted extensive research on cannabis plants and their pathology.

#### Tuesday, Nov 15 • 4:15pm • Palma #MJBizCon Science Symposium



#### **TROY DAYTON** CEO

#### The Arcview Group

Troy is the Co-founder of cannabis investment and research firm The Arcview Group. The Arcview Group created the Arcview Investor Network where more than 500 high net-worth investors have pumped more than \$76 million into 121 cannabis-related ventures and raised more than \$1.1M for the legalization effort.



#### **TIM CULLEN CEO & Co-owner** *Colorado Harvest Company*

Colorado Harvest Company, founded in 2009, has three cannabis centers serving retail and medical customers. Tim is also a partner in cannabis oil production company Organa Labs and the national personal vaporizer brand O.penVAPE. A botany expert, Tim spent 10 years teaching high school biology before he turned to cultivating cannabis.

Thursday, Nov 17 • 11:00am • Amazon G Small Business Survival Strategies in Advance of Big Marijuana



#### ANDREW DEANGELO

#### Harborside Health Center

Andrew oversees the daily functions and business development of Harborside Health Center in California, one of the largest and most prominent medical cannabis dispensaries in the nation. He has been an activist in the medical cannabis reform movement for over 25 years. His passion for medical cannabis culminated when he co-starred with his brother Steve in the groundbreaking series "Weed Wars" on the Discovery Channel in December 2011.

Thursday, Nov 17 • 11:00am • Amazon A Biggest Challenges Facing MJ Retailers – And How to Overcome Them

Tuesday, Nov 15 • 1:45pm • Amazon Marijuana Business Crash Course Tuesday, Nov 15 • 4:15pm • Amazon Marijuana Business Crash Course

Thursday, Nov 17 • 9:00am • Amazon G Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel



#### **BECKY DEKEUSTER Co-founder** Wellness Connection of Maine

Becky has over a decade of experience in both vertically integrated and distributed cannabis businesses in the western and eastern U.S. She co-founded Wellness Connection of Maine, which operates four of Maine's eight state-licensed medical marijuana dispensaries. She has extensive experience in crafting successful policy and regulation at the local and state levels and previously was a high school teacher and administrator.

Thursday, Nov 17 • 12:00pm • Amazon A **Retail Debates** 



#### **MICHAEL DEVLIN President & Co-founder** Zoots

Michael is the Co-founder of Washingtonbased Db3, which offers the Zoots line of infused products. He created the "secret sauce" behind Zoots' edibles and is the company's production expert, having spent his entire 35+ year career working in snack food production. Previously, Michael was VP of Operations at Sahale Snacks and worked for Oberto Sausage Company, Hoody's and Frito Lay.

#### Friday, Nov 18 • 11:00am • Amazon G **Scaling Up to Mass Production**



#### **NIC EASLEY** CEO 3C Consulting

3C is a cannabis and industrial hemp strategy firm that has helped over 70 clients design, start up, build and optimize their cultivation and commercial cannabis operations. Nic has a scientific background with 10 years of cannabis expertise and 15 years direct agricultural experience. He holds degrees in environmental studies and biology.

Tuesday, Nov 15 • 10:00am • Palma #MJBizCon Science Symposium



#### CASSANDRA FARRINGTON **CEO & Co-founder**

Marijuana Business Daily

Cassandra heads up the industry-leading daily news website Marijuana Business Daily and its family of content resources for the B2B cannabis marketplace. including two national conferences. Previously a Vice President at Citi, she earned her MBA from the University of Texas McCombs School of Business.



#### **ANTHONY FRANCIOSI** Founder

Honest Marijuana Co

Anthony worked as a landscaper for more than a decade before putting his cultivation skills to use in the marijuana industry in 2008, when he moved to Colorado and became a cannabis grower. In 2015, he founded Honest Marijuana Company, an all-natural cannabis cultivator.

Tuesday, Nov 15 • 10:00am, 11:05am & Marijuana Business Crash Course

Friday, Nov 18 • 10:00am • Amazon A **Cultivation Debates** 



**KAREN FREESE Principal & CMO** FreeseBranding & Consultancy

Karen launched an insight-based branding and integrated strategic consultancy that creates, builds and scales businesses for rapid growth. Prior to joining the cannabis industry, Karen spent 25 years in consumer marketing leadership roles in Fortune 500 companies and global agencies, creating iconic brands, driving emerging industry growth, expanding retail channels and forging grassroots communities.

Friday, Nov 18 • 10:00am • Amazon G Market Research: Using Patient Insights to **Develop & Brand New Infused Products** 

4:00pm • Amazon

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PAGE 40

Wednesday, Nov 16 • 9:00am • Amazon Editor's Insights: Industry Analysis & Forecast



MATTHEW GABOURY Vice President Cultivar

Matt is a founding partner of the medicinal and recreational cannabis production/processing company Cultivar Farms, as well as the founding partner of the marijuana-centric design firm Calyx King. Matt has combined his careers in architecture and horticulture to focus particularly on the design of industrialscale cultivation/processing operations that emphasize sustainability and efficiency.

Thursday, Nov 17 • 11am & 1pm • Palma Cultivation Workshop: Reducing Energy Use and Lowering Costs Through Sustainability

Friday, Nov 18 • 10:00am • Amazon A Cultivation Debates



AMANDA GONZALEZ CEO

Southwest Alternative Care

Amanda is the CEO of two vertically integrated cannabis companies. She has consulted in the legal cannabis industry since 2010. In 2015 and 2016, she oversaw Southwest Alternative's growth and transition from medical to dual use. Previously, she worked in the nonprofit sector for over a decade. Amanda currently serves on the boards of the Colorado Hispanic Bar Association, Focus Points Family Resource Center, New Era Colorado and the Marijuana Industry Group.

Thursday, Nov 17 • 12:00pm • Amazon G The Big Shift: Transitioning from MMJ to Rec



**TONY GALLO Managing Partner** Sapphire Risk Advisory Group

Tony has over 30 years of experience in the loss prevention, audit, safety and risk/ emergency management fields. He is a published author on cannabis security and is considered a leading authority in cannabis and retail security, armed robberies and burglary investigations. Tony was named 2015 "Most Influential Person in the Southwest Cannabis Industry."

Tuesday, Nov 15 • 2:05pm • Amazon Marijuana Business Crash Course



#### **DEAN GUSKE**

**Owner** 

Guske & Company

Dean has nearly 30 years of experience as a CPA. He is licensed in Washington State and Oregon, and his firm helps 300 cannabis businesses in numerous states develop tax strategies and best practices.



#### **REGGIE GAUDINO** VP of Science, Genetics and Intellectual Property Steep Hill Labs

Steep Hill is both a

Steep Hill is both a research and development lab and a commercial testing lab, testing and analyzing medical and recreational marijuana to ensure compliance. Reggie and his team produce scientific results suitable for peer review in the field of cannabis research. Previously Reggie worked as a published genetic researcher with 18 years of intellectual property experience in writing, prosecuting and managing patents. He received his B.S. in molecular biology and Ph.D. in molecular genetics.

#### Tuesday, Nov 15 • 11:00am • Palma #MJBizCon Science Symposium



#### DANIEL GUSTAFIK President

Hybrid Tech

In 1997, Daniel designed and built his first cannabis facility. As the founder of Hybrid Tech, he and his design team have completed over 90 cannabis projects throughout the U.S. and Canada. Daniel has 12 years of controlled environment agriculture design experience and has spent two decades working on marijuana production facilities, industrial power & controls, clean rooms and server centers.

Wednesday, Nov 16 • 1pm & 2pm • Palma Tax Workshop: Easing the 280E Blow

Friday, Nov 18 • 9:00am • Amazon A New Cultivation Technologies: What's Worth It, What's Not



JOSHUA HAUPT Author, Master Cultivator

Three A Light

Joshua has worked in marijuana cultivation for 15 years and is the author of "Three A Light," which focuses on a new approach to cultivation. He is also the owner of various companies including Success Nutrients – a nutrient company serving marijuana crops – and Superfarm and Treehouse, large cultivation facilities in Colorado. Previously Joshua worked in the energy software field.

Friday, Nov 18 • 9:00am • Amazon A New Cultivation Technologies: What's Worth It, What's Not



#### FRANK HAWKINS, JR Owner Nevada Wellness Center

Frank entered the cannabis space by opening the only African-American-owned dispensary in Nevada and one of the first in Las Vegas. A former professional football player with the Oakland Raiders, Frank became the first African-American ever elected to the Las Vegas City Council in the early 1990s. He also serves as Executive Director of the Community Development Program Center of Nevada, a nonprofit that builds low-income houses.

Thursday, Nov 17 • 12:00pm • Amazon A Retail Debates



#### KATHLEEN HOKANSON CEO & President

Koan Energy Consultants

Kathleen and her team offer sustainable energy management planning, financial cost controls and environmental impact mitigation strategies for indoor cannabis cultivation. Since 2001 she has provided sustainable energy and demand-side management, and emergency energy preparedness strategy development for multi-site real estate of Fortune 100" clients. She is also a board member of the International Cannabis Standards Board as a North American cannabis energy market expert.

Thursday, Nov 17 • 11am & 1pm • Palma Cultivation Workshop: Reducing Energy Use and Lowering Costs Through Sustainability



#### **JESCE HORTON** Founder

#### Panacea Valley Gardens

Jesce owns the medical cannabis cultivation company Panacea Valley Gardens and co-founded Panacea dispensary, both located in Oregon. He is the Co-founder and Chairman of the Minority Cannabis Business Association and sits on numerous state and city appointed committees. Currently, he is developing Saints Cannabis, a vertically integrated cannabis campus. Previously Jesce worked nearly seven years at Siemens USA, holding positions in various roles including sales, finance, field service engineering and global strategy.

Friday, Nov 18 • 10:00am • Amazon A Cultivation Debates



#### WANDA L. JAMES CEO

Simply Pure Dispensary

In addition to Simply Pure, Wanda is the managing partner at the Cannabis Global Initiative (CGI). The company is dedicated to message development surrounding the decriminalization and legalization of cannabis. She and her husband were the first African-Americans licensed to own a medical marijuana dispensary and an edibles company in Colorado.



**DUSTIN JOHNSON Managing Partner** Huxton

Dustin co-founded Huxton, the first branded flower line in Arizona and one of the few in the country. Huxton's products are unique as they are classified by desired effect rather than strain, giving consumers a consistent, reliable experience. In 2011, he co-founded Monarch, a not-for-profit organization formed to open medical marijuana dispensaries and cultivation facilities. Dustin is responsible for driving the overall growth strategy for both of these companies.

Amazon A Th Re

Thursday, Nov 17 • 12:00pm • Amazon A Retail Debates

Friday, Nov 18 • 10:00am • Amazon A Cultivation Debates



#### **DALE SKY JONES Executive Chancellor** *Oaksterdam University*

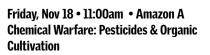
Dale oversees California-based Oaksterdam University, a business and horticulture college that educates patients, professionals, growers, elected officials and regulators on the cannabis industry. The university boasts a faculty of 150 subject matter experts spanning eight academic departments and has educated more than 25,000 students from over 30 countries. Dale is also Chairwoman of the Board for the Coalition for Cannabis Policy Reform.

Wednesday, Nov 16 • 10:30am • Amazon Win, Lose or Draw: 2016 Election Postgame



#### ALLISON HOPE JUSTICE Vice President, Cultivation OutCo Labs

Allison is a recent transplant from the ornamental sector of horticulture, bringing her expertise to OutCo Labs, a licensed cultivation, extraction, distribution and dispensary operation in San Diego County. The company also grows cannabis on Indian tribal lands. Through research, Allison and OutCo Labs strive to standardize cannabis cultivation in indoor and greenhouse settings.



Wednesday, Nov 16 • 10:30am • Amazon Win, Lose or Draw: 2016 Election Postgame



#### SHAWN KASSNER Senior Scientist Neptune and Company

Shawn has been part of the environmental analytical and proficiency testing community for 27 years. He's currently with Neptune and Company, which applies methods in quality assurance, data science, and risk assessment to produce solutions in the arenas of energy, environment, health, food and climate change. Shawn is an active member of The NELAC Institute (TNI) and part of the A2LA proficiency testing, reference material, cannabis and life sciences communities.

Tuesday, Nov 15 • 3:15pm • Palma #MJBizCon Science Symposium



#### ERIC KNIGHT COO

Sweet Grass Kitchen

Eric has been with Sweet Grass Kitchen since 2015. Previously, he worked as a strategy and operations consultant in Colorado's cannabis industry during the implementation of the adult-use legalization initiative. Eric has over 20 years of experience in product development, manufacturing and clean technologies as a design engineer, investment banker and entrepreneur.

Friday, Nov 18 • 12:00pm • Amazon G Around the Bend: Challenges, Regulations & Innovations



**ROB KAMPTA** 

**Executive Director** 

Marijuana Policy Project

Science from Penn State.

Rob is the Co-founder of the Marijuana

Policy Project, founded in 1995, which

has been a key force behind successful

many states. He was valedictorian of his

high-school class; served three months in

and graduated with honors in Engineering

jail for growing marijuana; was elected

student body president of Penn State;

marijuana legalization measures in

**KRISTI KNOBLICH Co-founder & COO** *Kiva Confections* 

Kristi is the driving force behind Kiva's customer service philosophy, employee development and best practices in manufacturing and business. Founded in 2010, Kiva focuses on producing safe and consistent edibles and has grown to 70 employees, serving over 800 stores in California and Arizona with plans to expand into other states and develop new product lines. Kristi is also on the board of the California Cannabis Industry Association.

Friday, Nov 18 • 11:00am • Amazon G Boosting Out-of-State Expansion via Partnerships



#### ERIK KNUTSON CEO Keef Cola

In 2010, Erik co-founded Keef Cola, a widely distributed infused beverage line in Colorado. The company won the 2015 U.S. High Times Cannabis Cup for Best Edible for its Bubba Kush Root Beer. Erik is also the CEO and Chairman of CanCore Concepts and is a Co-founder, Board Member and President of the American Trade Association for Cannabis and Hemp.



#### **KRIS KRANE President** *4Front Ventures*

Kris serves as a Principal and Managing Partner at 4Front Advisors, a medical marijuana dispensary consulting firm dedicated to ensuring the highest standards of operations in the industry, and as President of 4Front Ventures, a holding company dedicated to professionalizing the cannabis industry. He has dedicated his career to reforming the nation's failed and misguided drug policies.

Tuesday, Nov 15 • 10:45am & 3:15pm• Amazon

Marijuana Business Crash Course

Friday, Nov 18 • 11:00am • Amazon G Boosting Out-of-State Expansion via Partnerships



#### JAMES LOWE Co-founder & President of Cultivation MJardin

James has spent most of his professional career focused on the cultivation of cannabis and has been involved with Colorado's medical marijuana industry from its inception. He has overseen the design, construction and/or management of over 75 commercial cannabis facilities ranging in size from 3,000 square feet to 8 acres. To date, MJardin has produced over 125,000 pounds of finished product and has clients across 10 states.



#### JOHN MACKAY Senior Director, Strategic Technology Waters Corporation

John joined Waters Corporation in 1983 after positions teaching at Davidson College, Lyndon State College and University of Vermont. John earned a B.A. in chemistry and a Ph.D. in chemistry focused on the synthesis for cancer fighting compounds. His career has included many roles in innovative product development and he is widely recognized as a scientific expert in sub and supercritical fluid for extraction and chromatography in the botanical space.

Friday, Nov 18 • 9:00am • Amazon A New Cultivation Technologies: What's Worth It, What's Not Tuesday, Nov 15 • 2:00pm • Palma #MJBizCon Science Symposium



#### **KYLE KUSHMAN** CEO & Cultivation Expert

Kyle Kushman Brands & Vegamatrix

Kyle, a 30-year veteran of organic cannabis cultivation, is an internationally renowned marijuana cultivator whose collaborations have earned 13 Medical Cannabis Cups awards, including three U.S. Cannabis Cups for Best Flowers. Kyle's free information and resources have helped countless marijuana growers and patients. As the creator of Vegamatrix, a line of vegan and organic nutrients designed for cannabis, Kyle focuses helping growers who want to cultivate pure, clean medicine.

Friday, Nov 18 • 12:00pm • Amazon A Ask the Expert: Q&A With Cultivation Pioneer Kyle Kushman



#### JIM MAKOSO Co-founder & Vice President Lucid Labs

In 2015, Jim founded Lucid Labs, an essential oil extraction and refinery business focused on cannabis processing using a scientific approach. He was one of the original investors and later Vice President of the vaporizer company Vuber Technologies. Previously, Jim served as a licensed finance and investment professional in New York and Miami at several investment banks and brokerage firms.

Thursday, Nov 17 • 10am & 12pm • Palma Infused Products Workshop: Extraction Process, Procedures and Techniques



#### SHABNAM MALEK Partner Brand & Branch LLP

Shabnam co-founded Brand & Branch LLP, launched the Bay Area Chapter of Women Grow and founded the National Cannabis Bar Association with several colleagues, where she also serves as President. She currently advises clients on intellectual property matters and domestic and worldwide expansion strategies, with a focus on trademarks and branding. Her background includes intellectual property litigation, trademark transactions and prosecution, privacy and gaming law.

Friday, Nov 18 • 12:00pm • Amazon G Around the Bend: Challenges, Regulations & Innovations



#### **BOB MORGAN** Special Counsel Much Shelist, P.C.

Bob was the first coordinator of the Illinois Medical Cannabis Program. In that capacity, he was responsible for developing and implementing a regulatory framework for the use of marijuana by eligible patients. He is currently special counsel at Much Shelist law firm, where he advises businesses and governments on regulatory issues surrounding medical and adult-use cannabis laws.



#### **AMY MARGOLIS Owner & Attorney** *Margolis Legal*

Amy's primary practice areas are licensing, compliance and regulatory work at Margolis Legal, a full-service cannabis law firm. She is the founder and director of the Oregon Cannabis PAC and the Oregon Cannabis Association and is directly involved with the state's policy discussion around implementation of medical and recreational cannabis. Previously Amy worked as a public defender, started her own practice in 2007 and in 2014 helped found a firm in Oregon focusing on cannabis representation.

Thursday, Nov 17 • 9:00am • Amazon G Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel



#### **GENIFER MURRAY** CEO

#### **Carbon Blue Consulting**

Genifer founded Carbon Blue Consulting to provide science-driven insights on health and safety, laboratory setup, training and education. Previously, she founded and was CEO of CannLabs, a medical marijuana testing lab.



#### LILACH MAZOR POWER Founder & Managing Director

Giving Tree Wellness Center

The Giving Tree Wellness Center is a medical cannabis facility with two locations in Arizona that offer a range of medical marijuana products along with alternative healing methods, including massage and acupuncture. Lilach manages business development and fiscal responsibility, as well as the company's 15,000-square-foot grow facility. She has also teamed up with top cannabis researchers from around the world, including her native country of Israel.

Thursday, Nov 17 • 12:00pm • Amazon A Retail Debates



#### **ETHAN NADELMANN** Founder & Executive Director Drug Policy Alliance

Described by Rolling Stone as "the point man" for drug policy reform efforts and "the real drug czar," Ethan is widely regarded as a leading proponent of drug policy reform both in the United States and abroad. The Drug Policy Alliance promotes and lobbies for alternatives to the War on Drugs.

Thursday, Nov 17 • 9:00am • Amazon G Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel Tuesday, Nov 15 • 3:15pm • Palma #MJBizCon Science Symposium Wednesday, Nov 16 • 10:30am • Amazon Win, Lose or Draw: 2016 Election Postgame



#### BRUCE NASSAU CEO Tru Cannabis

Bruce co-founded and opened five medical and recreational marijuana shops and four grow facilities in Colorado. He is also involved with a medical and recreational marijuana business in Oregon and is an investor in a grow facility in Nevada and dispensaries in Illinois. Bruce has extensive experience in sales, marketing and real estate development.



#### NOAH NOVELLO Manager of Extractions LivWell

Noah works on producing concentrates to supply 14 LivWell marijuana retail locations in Colorado as well as over 100 dispensaries in the state. In addition to a line of concentrates produced under the name Infusiasm, LivWell also produces all of the concentrates and edibles for Leafs by Snoop. Noah has worked in every stage of cannabis production, from cutting clones to packaging hash.

Thursday, Nov 17 • 12:00pm • Amazon A Retail Debates



#### **LANCE OTT** Founder & CEO Guardian Data Systems

Lance is a 16-year veteran of the cannabis, banking and financial services industries with additional expertise in FinTech, Enterprise Resource Planning, compliance and consulting. He is the former Director of National Bank of California and is also a Certified Payments Professional through the Electronic Transactions Association.

Tuesday, Nov 15 • 11:30am • Amazon Marijuana Business Crash Course Thursday, Nov 17 • 10am & 12pm • Palma Infused Products Workshop: Extraction Process, Procedures & Techniques



#### **EMILY PAXHIA Managing Director** *Poseidon Asset Management*

Emily and her brother founded Poseidon Asset Management in 2013 to invest exclusively in the cannabis industry. Since its launch, Poseidon has invested in over 30 marijuana-related companies across multiple verticals such as technology, data analytics, agtech, real estate, media, biotech, cultivation and industrial hemp processing. Emily previously served as a brand consultant and researcher for companies like Time Warner, Viacom and American Express.

Friday, Nov 18 • 8:00am • Palma New Investor Networking Breakfast



#### **CINDY ORSER Chief Science Officer** *DigiPath Labs*

Cindy created a replicable testing environment to ensure cannabis and cannabis-based products are safe. Digipath Labs provides standardized testing and analyses to the cannabis industry to ensure consumers and patients know exactly what is in the cannabis they ingest, and to help maximize the quality of cannabis products through research, development and standardization. Cindy was a tenured professor of biochemistry and bacteriology at the University of Idaho before becoming an entrepreneur in biosensor design and innovation.

#### Tuesday, Nov 15 • 10:05am • Palma #MJBizCon Science Symposium



#### MORGAN PAXHIA Managing Director Poseidon Asset Management

Morgan and his sister founded Poseidon Asset Management in 2013 to invest exclusively in the cannabis industry. Since inception, Poseidon has invested in over 30 marijuana-related companies across multiple verticals such as technology, data analytics, agtech, real estate, media, biotech, cultivation and industrial hemp processing. Morgan previously worked in asset management, starting his professional investment career with UBS Financials Services.

Tuesday, Nov 15 • 4:15pm • Amazon Marijuana Business Crash Course



#### HILLARY PECKHAM COO Etain

Hillary co-founded Etain LLC, the only women-owned business to receive one of the five competitive medical marijuana licenses in New York. Etain built an application and operations strategy founded on small-scale, deliverable plans with room to grow and a commitment to economic development, as well as quality of life for patients. The company opened its four dispensaries within five months of being awarded a license.

Thursday, Nov 17 • 9:00am • Amazon G Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel



#### **JEFFREY RABER CEO & CVO** The Werc Shop

The Werc Shop Laboratory is a botanical analysis and product development lab with a strong emphasis on developing cannabis products for sustainable solutions. Jeffrey received his Ph.D. in organic chemistry and has published five peer-reviewed articles on cannabis chemistry. He also has helped numerous state lawmakers and regulators create laws and regulations for cannabis programs.

Tuesday, Nov 15 • 2:00pm • Palma #MJBizCon Science Symposium Wednesday, Nov 16 • 11:30am • Amazon Caught on Tape! Exclusive Cannabis Customer Insights



#### MEG SANDERS CEO Mindful

Meg heads Mindful, a woman-led cannabis company. Mindful is a producer and infused products manufacturer with medical and recreational dispensaries operating across the state of Colorado, and soon expanding with licenses to operate in the State of Illinois and more. She is also a general partner in Marimind Cannabis Engineering, a national and international cannabis consulting company.

Tuesday, Nov 15 • 10:20am • Amazon Marijuana Business Crash Course



#### **DAVID SCHUBERT Professor** *Salk Institute*

Dave is a Co-founder of the Salk Institute's neuroscience program in California, which is considered one of the best in the world. His laboratory is focused on drug discovery for neurodegenerative diseases such as Alzheimer's, Huntington's and Parkinson's.

Tuesday, Nov 15 • 1:00pm • Palma #MJBizCon Science Symposium



CY SCOTT CEO

#### Headset

Cy co-founded Headset to bring datadriven market intelligence operational insights to the cannabis industry. Headset now works with marijuana retailers in Washington, Oregon, Colorado, Arizona, California and Illinois. Previously, Cy co-founded Leafly in 2010, helping grow the site into a well-known cannabis information resource. He also founded a monthly Cannabis Tech Meetup hosting cannabis entrepreneurs and technology developers.

Thursday, Nov 17 • 9:00am • Amazon A Retail Intel: Latest Marijuana Sales Trends



#### DEREK RICHARDS Host

V2 Productions

Derek is an Opinion Analyst who has appeared on Comedy Central, LaughsTV on Fox and The Weather Channel. Currently he can be heard on SiriusXM Satellite Radio and the nationally syndicated "Bob and Tom Show." Derek is also the host of the "Vegas Green Room" podcast.



#### SUNDIE SEEFRIED President & CEO Partner Colorado Credit Union

Sundie has been in the credit union industry since 1983 and has served as CEO of Partner Colorado Credit Union since 2001. She personally designed and implemented Safe Harber Drivate Pankir

implemented Safe Harbor Private Banking, a division of Colorado Partner Credit Union that provides banking services to marijuana companies. Safe Harbor banks a large market share of the Colorado cannabis industry that includes both licensed cannabis and ancillary businesses serving the industry, with \$500+ million being deposited annually.

Friday, Nov 18 • 12:00pm • Palma Banking Workshop: Finding and Keeping a Bank Account for Your Cannabis Company



#### **BEN SILLITOE CEO & Co-founder** *Oasis Medical Cannabis*

Ben co-founded Oasis Medical Cannabis,

a retail medical marijuana dispensary, in 2014 when he and a group of entrepreneurs were granted three licenses in Nevada - one for a dispensary, one for a cultivation facility and one for a marijuana production company. Previously he was the Corporate Finance Manager of a bankowned mortgage company with over \$40 million in annual revenue. Ben also owned and operated a residential mortgage brokerage and managed a multimillion dollar commercial loan portfolio.

Friday, Nov 18 • 10:00am • Palma Workshop: Using Data to Boost Your Business



#### **TICK SEGERBLOM** State Senator Nevada Legislature

Sen. Tick Segerblom was a key force behind Nevada's Medical Marijuana law, SB 374, adopted by the 2013 legislature. He is Co-chair of the campaign to pass Nevada's recreational marijuana initiative -Treat Marijuana Like Alcohol. Segerblom is a fourth-generation Nevada legislator and served in the White House under former President Jimmy Carter. In his private practice, Segerblom represents employees and unions and has been recognized as one of Nevada's top employment lawyers since 1993.

Wednesday, Nov 16 • 10:30am • Amazon Win, Lose or Draw: 2016 Election Postgame



#### SUE SISLEY President

Scottsdale Research Institute

Sue is a physician practicing internal medicine and psychiatry and works as Medical Director for licensed medical cannabis businesses in 11 states. She serves as Site Principal Investigator for the only FDA-approved randomized controlled trial in the world examining safety/efficacy of whole plant marijuana in combat veterans with treatment-resistant PTSD. Sue is also a member of the Nevada ILAC Medical Cannabis Commission.

Tuesday, Nov 15 • 1:00pm • Palma #MJBizCon Science Symposium



#### TIM SHAW COO MariMed Advisors

Tim has been with MariMed Advisors, a national medical cannabis consulting firm that implements best practices and standardized procedures in state-licensed medical cannabis facilities, since it was founded in 2012. He is well-versed in horticultural and agricultural production through his work at cannabis cultivation facilities. Tim also founded a chain of hydroponic organic supply stores in 2011. Formerly, Tim served as a Communications Chief in the United States Army and later worked for Sprint/Nextel.

Friday, Nov 18 • 10:00am • Amazon A Cultivation Debates



CHUCK SMITH

Dixie Brands

As the Co-founder of Dixie Brands, the parent company of Dixie Elixirs & Edibles, Chuck has been the architect behind many critical operational developments, helping the company grow from a "garage operation" through the completion of a 27,000-squarefoot vertically integrated production facility. Prior to Dixie he was CFO for a midsized retail apparel chain, built and managed sales and marketing teams for private and publicly traded technology companies, and founded two companies including one in the alcohol beverage industry.

Tuesday, Nov 15 • 3:45pm • Amazon Marijuana Business Crash Course



#### RYAN G. SMITH CEO & Co-founder LeafLink

After launching and selling two B2B companies in other industries, Ryan founded LeafLink in 2015 to create a platform for cannabis orders, sales and relationship management. He successfully raised \$1 million in angel investments to fund the company's start. LeafLink now works with over 250 retailers and infused products companies. Ryan was also named on the Forbes "30 Under 30" list for the enterprise technology sector.

Thursday, Nov 17 • 10:00am • Amazon G Case Studies: How I Landed \$1M+ in Financing



#### DAMIAN SOLOMON Director of Cultivation MedMen

MedMen is a full-service management company for legal cannabis in North America. Damian brings nearly two decades of experience working in largescale commercial grow environments for industry leaders like Eurofresh Farms. He is an expert on Dutch-style greenhouses, plant nutrition and irrigation and fertilization systems.

Friday, Nov 18 • 10:00am • Amazon A Cultivation Debates



#### RACHAEL SPEEGLE

#### Director of Operations & Registered Nurse

The Verdes Foundation

The Verdes Foundation is a medical cannabis producer/dispensary in Albuquerque, New Mexico. As a founding member, Rachael has spent the last six years learning the art of cannabis cultivation, processing and distribution. She is a member of the American Cannabis Nurses Association and as the Albuquerque Chapter Chair for Women Grow.

Thursday, Nov 17 • 10:00am • Amazon A The Art of the Upsell: Boosting Average Spend



#### TYLER STRATFORD Operations Consultant

MJ Freeway

Tyler has over five years of experience in the cannabis industry, including in cultivation management and dispensary operations. He now assists clients with MJ Freeway business solutions and offers his expertise helping cannabis businesses through the licensing process, as well as application support and workflow analysis.

#### LAURA VALDEN

Owner

Green State of Mind

Laura started Green State of Mind in Oregon with her husband in 2014, receiving accolades from national media for its edibles. The company has since expanded its product line and collaborated with premiere industry brands. Laura has a law degree and practiced federal litigation in New York City prior to entering the cannabis industry.



#### **NICOLE VAN RENSBURG** Partner

Midwest Compassion Center

Nicole co-founded Midwest Compassion Center, a dispensary in the Chicago suburbs, in 2014. Prior to that, she spent 15 years guiding strategy, marketing and procurement for several family healthcare businesses in the mobile diagnostic testing industry.

Thursday, Nov 17 • 9:00am • Amazon G Lessons Learned From Licensing Hits & Misses: A Chain Reaction Panel Friday, Nov 18 • 10:00am • Amazon G Market Research: Using Patient Insights to Develop & Brand New Infused Products Thursday, Nov 17 • 12:00pm • Amazon A Retail Debates



#### MATT WALSTATTER Founder & CEO

Pure Green

Matt and his wife Meghan founded Pure Green – which operates a cannabis cultivation site and a dispensary in Oregon - in 2013. He has grown cannabis for more than 20 years. Matt has a law degree, writes for a number of publications and is also the Co-chair of the Oregon Cannabis PAC.



#### NANCY WHITEMAN Co-founder & Co-owner Wana Brands

Nancy oversees marketing and sales, leading a team that consistently grows Wana's presence across Colorado, while expanding into emerging markets including Oregon and Nevada. She is responsible for strategic partnerships and licensing agreements domestically and internationally.

#### Friday, Nov 18 • 9:00am • Amazon G Prepping for High-Demand Periods

Friday, Nov 18 • 12:00pm • Amazon G Around the Bend: Challenges, Regulations & Innovations



#### **SETH WONG President** *TEQ Analytical Laboratories*

Seth assists with daily operations management, business development and new method development initiatives an ISO 17025 cannabis laboratory in Colorado. He began his career in 2002 at Industrial Laboratories focusing on food and drug testing. Seth's expertise covers label claim verifications and microbiological analysis for dietary supplements, food products and manufacturing facilities, as well as drug testing in biological specimens, dietary supplements and food products.

Tuesday, Nov 15 • 3:15pm • Palma #MJBizCon Science Symposium



Thursday, Nov 17 • 10:00am • Amazon A

How to Cut Costs at Your Dispensary

#### HENRY WYKOWSKI Founder

Wykowski Law

Henry is a litigation and trial attorney for the cannabis industry and a former federal prosecutor. He has distinguished himself in landmark marijuana-related cases and in early June represented Harborside Health Center in its tax case challenging the applicability of Sec. 280E to state authorized cannabis dispensaries. His firm has expanded its practice to include all aspects of involvement in the cannabis industry.

Tuesday, Nov 15 • 1:00pm • Amazon Marijuana Business Crash Course



#### **SHANE YOUNG** Founder

Natural Enemies

Shane currently leverages his extensive background of more than 12 years in commercial greenhouses to assist cannabis growers in producing plants that test clean before market. Natural Enemies was founded in Oregon in 2014, providing chemical-free cannabis growing using beneficial predatory insects, instead of incorporating harmful and risky pesticides into commercial grow operations.

Friday, Nov 18 • 11:00am • Amazon A Chemical Warfare: Pesticides & Organic Cultivation



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#### **GFarma Brands**

Booth # 401 http://www.gfarmabrands.com

G FarmaBrands designs, develops, and acquires market-leading brands in the cannabis flower, extracts, and edible products arena. Our cannabis products include solvent and solvent-less extracted oils, chocolates, drinks, pills, mints, and pre-rolls. Through corporate team-building, product design, development, and acquisitions, G FarmaBrands has maintained its position as the global leader of cannabis-infused products, making it "Americas Cannabis Brand."

#### **Medicine Man Technologies**

*Booth # 415* <u>http://medicinemantechnologies.com</u>

Medicine Man Technologies, (symbol: MDCL), offers full service cannabis consulting and licensing of the state-of-the-art, turnkey cultivation and dispensary operating solutions of Medicine Man, a prominent Tier III Colorado operator. MMT helps clients navigate state applications, facility design, business and financial planning to help mitigate costly mistakes many companies experience.

#### **Gold Sponsors:**

#### MJardin

Booth # 300 http://mjardin.com

MJardin (pronounced 'eM-Har-Deen') is a professional management company that provides select cannabis businesses across the United States with turnkey cultivation services and the operational management required to produce premium cannabis in large-scale and professionally managed facilities. MJardin is uniquely positioned to handle all aspects of operations including licensing support, facility design, and cultivation management for existing companies and new entrants in the cannabis industry.

#### urban-gro

*Booth # 501* http://urban-gro.com

urban-gro provides product solutions for the commercial Cannabis cultivator. We provide commercial grade LED and HPS grow light systems, integrated pest management, automated fertilization/ irrigation, and a complete water treatment solutions line. We understand each grow is unique and every facility presents a different set of opportunities and challenges. By taking the time to understand your unique circumstances, we offer customized product solutions to help you meet your cultivation goals.

#### **Xanders**

Booth # 315 http://xanders.com/

Xander's is a premier cannabis retail chain. With the highest retail standards in the industry, our operations efficiently keep customers happy and staff up to par. We have not just set out to redefine how shoppers buy cannabis, but also how our stores sell it and present themselves. We educate new customers who want to learn, impress people looking for a reason to get excited, and get those who know what they want in and out. Xander's is here to Let The Green Times Roll!

#### **Silver Sponsors:**

#### Cannakorp

Booth # 304 http://www.cannakorp.com/

#### Gavita Holland

*Booth # 301* http://www.gavita-holland.com

Gavita is the oldest and largest horticultural lighting company. We build on 40 years of accumulated knowledge and innovation. Many of the Gavita innovations are now de facto standards in the horticultural lighting industry. Based in Aalsmeer, The Netherlands, with subsidiaries in Norway and Canada and sales offices in Ukraine and Russia, Gavita serves customers world-wide. Our installations range from 1 - 50,000 luminaries per site, in greenhouses as well as high tech climate rooms.

#### **Integra by Desiccare**

Booth # 406 http://www.integraboost.com

Integra is a Desiccare, Inc. brand offering products to control the freshness of your cannabis. Whether you're drying, curing, storing or preserving edibles, we have the solution to keep the freshness, potency, taste and overall quality of your cannabis. Take control of the unknown and protect your cannabis.

#### **Nanolux Technology**

*Booth # 515* http://www.nanoluxtech.com

Nanolux Technology, Inc. is the leading brand of horticultural ballasts . Nanolux introduced the original "nano" style to the market in 2011.

#### **EXHIBITORS**

#### **3SI Security Systems**

Booth # 1615 http://www.3sisecurity.com/protectcannabis

Organized Thieves Are Targeting Marijuana Dispensaries. 3SI can help protect your cash and product with Cash Tracker<sup>™</sup> and Asset Tracker<sup>™</sup>. Cash Tracker protects the cash in registers and safes while Asset Tracker protects product in your store. Trackers are hidden covertly inside the item to be protected and automatically activate when motion is detected. Police are alerted and track the criminals via a secure website leading to asset recovery and criminal apprehension. See us at Booth No. 1615.

#### **4 Season Grow System**

Booth # 125 http://www.4sgs.com

Tiered of wasting \$\$\$ on Construction material, Labor, and Time? Well, it's time to build with 4 Seasons Modular Panels, The only Modular Panel that is collapsible and can easily refigured for you expansion for your business future.

#### Voted #1 New Product!

#### ASK US...

About our individual product licensing opportunities.

Exclusivity territories available for purchase.

- Contracts
- Distribution
- Retail Exclusivity

#### WHY MODULAR?

- - Completed facility with Modular panels in half the time of traditional construction.



**4**SEASONS

Modular Building Solutions

- Reduced Construction Cost
- Return on your initial investment 70% quicker.
- Security issues are reduced



Harvest the Power of Light by 400%

Follow us on social media

Booth #125

Need a Ouote? Give us a Call 248-613-6190 www.4sqs.com www.mygrowfloor.com

#### ACCUVAPE

#### *Booth # 201* http://accuvape.net

Think Big. ACCUVAPE<sup>™</sup> can help you get there. More than portable vaporizer specialists, we're comprehensive partners. With unmatched distributor, wholesaler and private-label customer service, ACCUVAPE<sup>™</sup> allows you to focus on your business, instead of electronics management. We make things easy by providing unparalleled warranties, easy customer claims and the highestquality products available. Long-term client relationships are the foundation of our success. Nation-wide references available.

#### **Advanced LED Lights**

#### Booth # 115

http://www.advancedledlights.com

If you are looking for high quality LED grow lights for your indoor plants, you have come to the right place. Advanced LED is the leader in LED grow light industry offering some of the best products used by many for their indoor gardens. If you want world-class grow lights from an established company that offers first class customer service, we have everything that you need.

#### AEssense

Booth # 343 http://AEssenseGrows.com

AEssense Corporation is a Silicon Valley developer and manufacturer dedicated to providing innovative solutions for plant growers worldwide by applying advanced technologies. Our solutions dramatically increase the efficiency of plant growing while minimizing the use of earth's precious resources by providing the grower with unprecedented sensing and control to optimize their plant growth environment.

#### Afinia Label

*Booth # 350* <u>http://afinialabel.com/</u>

Our specialty printing solutions include highspeed label printing and label finishing, with products available in 55 countries. We build our equipment to generate return on investment as soon as possible. We do this by designing our label printers and finishers to be fast and cost-effective. Depending upon the number of labels you will produce, our equipment can pay for itself in less than one year.

#### Aguair Inc.

*Booth # 114* http://www.Aguair.com

Aguair manufacturers systems that enhance crop growth. Our systems are engineered to increase yield by efficiently using natural resources and energy. Systems include: Clensair<sup>™</sup> Next Generation Air Purifier that utilizes the latest UV and photocatalytic disinfecting technology combined with advanced media filtration to provide 99.999% pure air. EZponics<sup>™</sup> Revolutionary Aeroponics System design that simplifies the Aeroponics growing process. SmartClean High Efficiency Reverse Osmosis System.

#### AiroClean 420/KES Science & Technology, Inc

Booth # 702

http://www.airoclean420.com

AiroClean420 Fungal Disease Preventive Controls solution. Driven by the same FDA approved NASA developed AiroCide technology, now re-engineered specifically for the Cannabis Industry. AiroClean420 destroys;Powdery Mildew,Gray Mold/Botrytis,Blight & Odors. It can be integrated into most any room, like;Cloning, Vegetative Room, Flowering, Drying/Curing, Infused Product Productions. No toxic gases or chemicals are utilized. Energy efficient, uses less than 2 amp, requires only yearly maintenance.

#### **Airstream Innovations**

Booth # Outdoor3 http://www.makehempgreatagain.com

Airstream Innovation's revolutionary greenhouses are based on the principle of positive pressure. Our proven design reduces cost and maximizes profit by combining USDA certified pest-protection, 3D photosynthesis and programmable air flow to optimize transpiration and maximize growth. Our clients enjoy lower start-up costs, faster time to market, and productivity gains over conventional alternatives. Airstream is perfectly suited to serve growers now building large-scale growing operations.

#### **All Green Insurance**

*Booth # 649* <u>http://www.allgreenins.com</u>

All Green Insurance supplies creativee insurance solutions for the entire cannabis industry, including but not limited to; Dispensaries, Grows, infused products, essential oils extraction,Crop Insurance, Workers Compensation, Vendors, suppliers and more.

#### **All Packaging Company**

Booth # 1422 http://www.allpack.com

ALL PACKAGING COMPANY Folding Carton Design and Manufacturing. www.allpack.com Infinite Options. Infinite Possibilities. Elevate your brand with folding carton packaging. From industryleading innovation in unique carton structural engineering, to exquisite, precise, vibrant printing, we believe that no one does it better. In a folding carton from ALL PACKAGING COMPANY, your product will reach new levels in front of your customers, and stand out from your competition.

#### **Allied Steel Buildings**

*Booth # 1613* <u>http://www.alliedbuildings.com/</u>

#### **American Security Products Company**

Booth # 1617 http://www.amsecusa.com/

American Security Products is the world's bestknown provider of security safes and security solutions. The design of each Amsec safe draws on over 65 years of experience protecting the physical assets of customers worldwide. AMSEC's new CashWizard, a new line of cash management smart safes for cash-intensive environments, draws on that experience to bring customers a world-class safe coupled with a comprehensive access control system.

#### **Americans for Safe Access**

Booth # 840 http://www.safeaccessnow.org/

#### Amerivacs

*Booth # 103* <u>http://www.amerivacs.com</u>

AmeriVacS is a manufacturer of high-performance vacuum sealers with gas purge for all heat-sealable bags. With over 28 years of design, manufacturing and application experience, that began with the industry's first tabletop compressed air driven vacuum sealer. Always in Stock. 2 Year limited warranty. Proudly made in the USA.

## ALWAYS A WINNER!

AMERICANNA

Taste The Freedom

With more than a decade of combined experience in the legal cannabis industry, Americanna's founders set out to craft the most socially responsible pot gummy in the marketplace, while also setting extremely high standards for flavor, affordability, reliability and overall quality. After months of experimentation and hard work, the team offers lucky Coloradans the finest cannabis gummy in the world.

CANN

Sour Gummies

Contact us today about licensing opportunities in cannabis friendly states and countries. We will be scheduling meetings during the MJBizDaily conference, email us at licensing@AmericannaCo.com to reserve your spot.

Visit AMERICANNA at the #MJBizCon Mixer poolside at the Rio Wednesday November 16th, 6-8pm

AMERICANNA BOULDER, CO www.AMERICANNACO.COM

#### Anderson Injectors™ / Auto-Grow®

Booth # 137 http://www.heanderson.com

Auto-Grow<sup>®</sup> Las Vegas, NV http://www.autogrow. net Harold Goldsmith (702) 897-1617 harold@ autogrow.net Auto-Grow<sup>®</sup> and Anderson Injectors<sup>™</sup> a proven combination for advanced plant nutrition and automated fertigation/ chemigation solutions. For over 60 years H.E. Anderson Co. (Anderson Injectors<sup>™</sup>) has been producing the most reliable and accurate injectors in horticulture. Automated Fertilizing Systems (Auto-Grow<sup>®</sup>) has been providing injectors combined with superior custom blended fertilizers since 1981.

#### AnnaBis

Booth # 1414 http://www.annabisstyle.com

AnnaBís offers the first line of stylishly discreet, odor-controlling designer accessories for women to carry their cannabis. Crafted with fine leathers and pocketed interiors, our handbags and cases combine high fashion aesthetics with utilitarian interiors that control odors and neatly organize tools, accessories and anything women want to keep private and secure. We invite you to join us on the journey to a new legal cannabis culture where women can share their experience without stigma.

#### **Apeks Supercritical**

Booth # 434 http://apekssupercritical.com

Apeks Supercritical manufactures fully automated Subcritical and Supercritical botanical oil extraction systems that use CO2 as a solvent. Apeks has more than 300systems installed in 20+ states and all Apeks Supercritical systems have been accepted for use by the Colorado Marijuana Enforcement Division and the Washington Liquor Control Board.

#### Aptus

#### Booth # 205 http://aptus-usa.com

Aptus Plant Tech is a completely new plant technology, birthed in commercial agriculture and now made available to the hydroponics industry. Over the last 16 years, Aptus has dominated the market in Holland and is growing quickly in several other European markets. Aptus products are built on true plant science, so growers experience production and cost-savings like they've never seen. We don't need to brag, the science speaks for itself.

#### Arch Solar, LLC

*Booth # 2704* <u>http://www.archsolar.net</u>

ArchSolar is dedicated to developing and delivering low cost, high performance integrated solar structures that lower lifetime ownership costs by building power generation into the structure. These, in the form of PV greenhouses, pre-engineered storage structures and hybrid semi-permanent greenhouses using refurbished shipping containers. Our structures incorporate best of breed technologies to create a climate controlled, secure environment maximizing the benefits of natural light growing.

#### **Argus Controls**

#### Booth # 619

http://conviron.com/cannabis

Argus provides advanced environmental control systems that are customized to each grower's requirements and are adaptable to their changing needs, enabling them to operate their cannabis facilities exactly the way they want. With unique irrigation control and nutrient management systems, Argus provides a complete controls solution for cannabis production facilities. With parent company Conviron, we offer a full range of precisely controlled grow rooms for each stage of plant growth.

#### Arizona Instrument LLC / Computrac

Booth # 447 http://www.azic.com/mjb

Computrac<sup>®</sup>, by Arizona Instrument LLC, offers fast, accurate and durable moisture analyzers. The Computrac Vapor Pro<sup>®</sup> XL is our latest instrument - just released in August. It is a moisture specific, chemical-free alternative to Karl Fischer. It features an upgraded heater, a brand new touchscreen and a redesigned bottle transport, allowing for testing in crimp top vials from 2R to 30R. The Computrac MAX<sup>®</sup> series consists of rugged and reliable loss-on-drying and loss-onignition instruments.

#### AssurPack LLC

Booth # 448 https://www.assurpack.com/

Custom engineered Child Resistant Packaging for all your edibles and infused products Unit Dose Blister Cards and Reclosable Multi Serving Cartons and Blisters. We provide everything needed to create great packages on easy-to-use equipment in your own facility.

#### **Atlantic Packaging**

*Booth # 1706* <u>http://www.atlanticpkg.com</u>

Atlantic Packaging is the exclusive US supplier of Locked4Kids<sup>®</sup> child resistant packaging for the cannabis industry. Our multi construction board and muiltiple push point trays offer F=1 level of child resistance. Our graphics and print department provide striking graphics to carry your brand to the consumer. Atlantic Packaging is an established 70 year old, privately owned and operator business with 17 US locations and 2 offshore facilities, employing over 1,000 people.

#### AutoPot Watering Systems & Cultivation Consultancy USA

Booth # 334 http://autopotcc.com

We are a dedicated consultancy formed to provide support and advice on utilizing AutoPot Watering Systems both indoors and outdoors. We are fully confident that once businesses are aware of our irrigation technology, their choice will be quite straightforward - cultivating in AutoPot Watering Systems is simple, streamlined and highly productive.

#### **Azoth Solutions**

Booth # 1302 http://Azoth.Solutions

Azoth Solutions provides tools and consulting for production and concentrates.

#### **B/R Instrument Corp.**

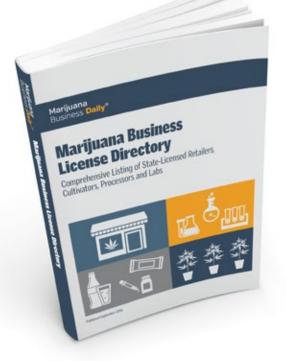
*Booth # Suite Y* https://www.brinstrument.com/

#### **Baked at Home Company**

*Booth # 1409* http://www.bakedathomecompany.com

Baked at Home Company, is the first ever baking mix company specifically created for adding canna oil /butter to your homemade treats. We provide the mix and the science; you provide the oil, the kitchen and baking.

## And Marijuana Business License Directory



#### Your Go-To Contact Resource For State-Licensed Cannabis Businesses

Straight from the database of the most trusted provider of business intelligence for the cannabis industry, the Marijuana Business License Directory is an all-in-one sales lead and competitive intelligence resource for industry stakeholders.

#### SHOW ATTENDEE SPECIAL: Get \$50.00 off your copy now thru Dec 16. Use offer code MJBizCon at checkout!



- Comprehensive listing of 6,229 state-licensed companies from 21 MMJ & rec programs
- Expanded business contact info not available from the state databases



- Instant Excel download so you can take immediate action on leads
- A print version mailed to you
- Any updates inlcuded FREE, delivered digitally, with revisions noted



- All the hard-to-find information on licensed dispensaries, rec shops, cultivators, infused product manufacturers and testing labs
- 100% satisfaction guaranteed

#### Available now at MJBizLicenseDirectory.com or call (401) 354-7555 x1

#### **Baked Smart**

*Booth # 1321* <u>http://www.bakedsmart.org</u>

Baked Smart is dedicated to bringing safety and awareness to the cannabis industry by offering Cannacals. Cannacals are edible safety symbols made specifically for cannabis-infused edibles. Cannacals are the answer for edibles producers looking to distinguish their infused food products apart from regular food.

#### **Baker Perkins**

#### *Booth # 1604* <u>http://www.bakerperkins.com</u>

Baker Perkins makes a variety of equipment for making confectionery products such as hard candies, lollipops and toffees which can include medicated or functional additions. The new ServoForm Mini deposits a high quality, smooth candy or toffee with a consistent size, shape and weight. Our equipment can create high value confectionery with a low scrap rate, simple product changeovers and low labor costs which can allow for rapid payback.

#### **BDS Analytics**

*Booth # 644* http://www.bdsanalytics.com

BDS Analytics is the indispensable source for cannabis industry market research and insight. We collect, process, and present point of sale market share data for the cannabis industry. We provide actionable insights based on accurate information derived from over 50 million transactions. Delivered through our GreenEdge platform, we enable our clients (dispensaries, brands and growers) to make smart decisions about sales, marketing, branding, pricing, promotion and product development.

#### Berger

#### Booth # 1323 http://berger.ca

Mastering the Craft of Growing Media Berger is a worldwide leader in the production of first-quality growing media. For over 50 years, Berger's team of specialists uses a client-focused approach that meets the specific needs of its customers' crops. For professional growers, that means consistent growth, predictable results, reliable supply, and moreover, a trustworthy technical support. From start to finish, how you grow matters as much as what you grow.

#### **BHO**gart

*Booth # 1413* https://bhogart.com/

#### **Bios Lighting LLC**

Booth # 704 http://bioslighting.com

BIOS is dedicated to driving the convergence of science and technology to create and engineer optimal biological lighting solutions. By integrating our years of biological and horticultural expertise with the latest technological advancements in LED lighting, we can provide the optimized environment for plants to deliver superior grow results.

#### **Biosecurity.com**

*Booth # 1401* http://www.biosecurity.com

BioSecurity.com is a distributor of packaging products to meet your specific needs in the cannabis industry. Our mission is to provide safe, secure, quality packaging that is both childresistant and senior friendly. We are constantly working to develop new and unique packaging concepts from design to prototype to final mold. Tell us your specific requirements and we have the resources to help bring your ideas to market.

#### Biotage

Booth # 1714 http://biotage.com

Biotage is a leading provider of Instruments and Consumables for use in Medicinal Chemistry, Organic Chemistry, Peptide Synthesis and Analytical Testing. Check out the new ExtraheraTM, Simple automation, the New IsoleraTM Dalton, Mass Detection for Flash Systems, and the IsoleraTM Spektra with ACITM Accelerated Chromatographic Isolation which purifies 250 mg in 5 minutes.

#### **BioTherm**

*Booth # 146* http://www.biothermsolutions.com

For 35 years, BioTherm has been developing highly efficient heating solutions for rugged environments. BioTherm is more than heating. BioTherm delivers high quality products with excellent sales and service which over the long term saves time and money.

#### BioTrackTHC

Booth # 722 https://www.biotrack.com/

BioTrackTHC<sup>™</sup> provides secure software solutions for the medical and adult-use cannabis industry, as well as government solutions. The BioTrackTHC<sup>™</sup> Traceability System enables licensees to track the production, transportation, destruction and sales of legal cannabis. Founded in 2010, BioTrackTHC is responsible for helping over 1800 licensed operations manage their business across the United States, DC, Canada, The Caribbean, and South America.

#### **Black Dog LED**

Booth # 742 http://blackdogled.com

For over 6 years Black Dog LED has been producing the most powerful and proven LED grow lights available. With the introduction of our newest line of lights, PhytoMAX<sup>™</sup>, we are once again setting the highest standard in LED grow light technology. Using only high-power 5 watt LEDs, PhytoMAX increases yields by providing full, even coverage to the entire lighting footprint with our proprietary Phyto-Genesis Spectrum<sup>™</sup> that takes your garden beyond PAR to maximize plant quality.

#### **Blaze Lab Solutions**

*Booth # 1515* <u>http://www.blazelabsolutions.com</u>

We sell quality American made scientific products for all your Post Extraction Process Equipment and laboratory needs. www.blazelabsolutions.com

#### **Bloom Farms**

*Booth # 449* <u>http://getbloomfarms.com</u>

Our mission is to bring safe and enjoyable medicine to patients who use medical cannabis as part of a healthy, fulfilling lifestyle. Along the way, we're out to remove the negative social stigmas of cannabis. Sustainably farmed and responsibly made, our products are beautifully designed around our mantra: relaxation, relief, creativity, and fun. At Bloom Farms, we believe in living life to it's fullest.

## **BIOS Lighting.** Engineered for science to grow revenues and cost savings.

BIOS' LED fixtures have the highest PAR output and photon efficacy in an industrial grade product.

#### Icarus<sup>™</sup> Gi

High output fixture for standard farming operations.

- Reduce energy costs up to 50%
- Reduced overall operating costs
- Direct 1-to-1 1,000W HID replacement
- Greater than 50,000 hour lifespan
- Enhanced ROI through increased yields

#### **NEW** Low Profile Icarus<sup>™</sup> Vi

For vertical farming applications.







SCIENTIFICALLY ENGINEERED Visit us at **Booth 704** Marijuana Business Conference & Expo BIOSlighting.com

#### Try Our Fixtures Risk-Free for a Grow Cycle!

Contact BIOS at info@bioslighting or 321.260.BIOS for details.

#### **Blue Dot Safes**

Booth # 1306 http://www.bludotsafes.com

A dynamic corporation dedicated to designing and manufacturing custom-made commercial safes of uncompromising quality. Our mission is to provide you peace of mind by securing your assets against theft in the work place. Integrity, coupled with innovation, enables us to challenge traditional practices to ensure the development of superior products.

#### **Borroughs Corp**

#### Booth # 608

#### http://www.borroughs.com/Applications/grow\_ store\_sell.aspx

Borroughs Corporation has storage solutions for every stage of your commercial growth operations to maximize resources: from the initial layout of shelves needed for germination, to secure storage cabinets in the dispensary. Our experts know how to reduce the storage footprint and increase profitability. For example, we offer specialty items such as pan shelves with built in drainage systems. Our modular drawer cabinets have the strongest locking mechanism in the industry.

#### Boulderlamp, Inc.

*Booth # 104* http://www.boulderlamp.com

Boulderlamp, Inc., (BLI) is a Colorado company. BLI develops, manufactures, and markets a wide range of energy-efficient lighting products for commercial, residential, therapeutic and indoor plant grow horticultural applications. BLI's SunBrightCDL<sup>™</sup> 315W Philips agro and CDL+LED (patent pending) grow lights provide equal or more crops while consuming 50% less energy than HPS and 30% less energy than LED grow lights.

#### Boveda

#### Booth # 246 http://www.bovedainc.com

Boveda's patented 2-way humidity control has become the global standard for proper cannabis curing, storage and merchandising by maintaining the ideal moisture content in cannabis containers, maximizing color, taste, aroma and efficacy. Cannabis stored with Boveda is proven to maintain 15% more terpenes than storing cannabis without Boveda.

#### **BrewBudz by Cannabiniers**

#### Booth # 2604

Cannabiniers is proud to introduce BREWBUDZ as the industry's first 100% compostable, Single Brew, Flower-Based Edible. BREWBUDZ is compatible with Keurig® brewers & offers a range of coffees, teas & cocoas. We will launch in NV, CO, WA, OR, AZ & CA over the next few months and more states soon. A flower-based edible incorporates many compounds within cannabis delivering the benefits from the the "entourage effect". BREWBUDZ will be available in combinations of indica, sativa & strengths.

#### **Bud Bar Displays**

#### Booth # 523

http://budbardisplays.com

Bud Bar Displays 'The Way Cannabis is Sold' We are Award Winning Display Designers & Fabricators specializing in creating unique displays exclusively for the cannabis industry.

#### **Budding Power Solutions**

#### Booth # 2707 http://www.buddingpower.com/

Budding Power Solutions is here to provide options to help our clients control Energy cost in the most efficient manner possible. We bring a custom approach to your project from start to finish. Using creative power system designs and sustainable energy solutions,we build our clients the most energy efficient facility designed to meet their specific needs.

#### **Bullet Concentrates**

#### *Booth # 1303* <u>http://www.bulletconcentrates.com</u>

Bullet Concentrates<sup>™</sup> uses a variety of proprietary extraction processes to create highly targeted cannabis concentrates. Bullet is setting the standards behind creating precise extracted concentrates that contain premium quality cannabinoid ratios. Bullet's line of products includes Bullet Targeted Concentrates<sup>™</sup>, Bullet Extracts<sup>™</sup>, Bullet Magnetic<sup>™</sup> and Bullet Silver<sup>™</sup> vape pens. All Bullet products retain the natural balance of cannabinoids and terpenes for maximum effect and flavor.

#### **C4EverSystems**

#### *Booth # 617* http://www.c4eversystems.com

C4EverSystems provides payment solutions to streamline cannabis businesses operations. C4Ever eliminates diversion, theft, and counterfeits while increasing security, efficiency and compliance. C4Ever's partner, LinktoBanking, provides the guidance and tools financial institutions need to confidently provide banking services to the cannabis industry. C4Ever is the most transparent and efficient tracking and payment solution for the cannabis industry.

#### **California LightWorks**

#### *Booth # 700* <u>http://californialightworks.com</u>

California LightWorks is focused on research, design, development and manufacturing of advanced, energy efficient green house lighting and automation equipment. The company vision is to apply the latest advances in high efficiency lighting and controls technology as well as effective manufacturing techniques to deliver highly differentiated products with clear benefits at competitive prices to the greenhouse and indoor horticulture markets

#### **Calyx Brands**

#### *Booth # 542* http://cannabismarketingplatform.com

The Cannabis Rep Network gives you access to nearly 2,000 dispensaries, rec stores, specialty retailers and delivery services. All for a fraction of the cost of hiring a sales team. Easy, fast, inexpensive CRN schedules tours of 100-200 or more cannabis and ancillary product retailers in a geographic region such as the San Francisco Bay Area, San Diego/Orange County CA or Denver/ Boulder, CO.

#### **Canna Advisors**

#### *Booth # 636* http://thinkcanna.com

Since 2009, we've been at the forefront of the regulated cannabis industry: from receiving one of the first medical cannabis business licenses in Colorado to helping our clients win applications across the nation. Canna Advisors works with clients to develop custom content, including detailed business plans, standard operating procedures, and efficient facility designs. We define our success by what we help our clients achieve. Stop by booth #636 and let us put our experience to work for you.

Native Roots uses Boveda for 100% of their flower, from curing to sale.

In fact, their flower is always curing. Even on the shelf. Ideal moisture content means safer and more potent flower that looks, smells and tastes better.

Boveda's patented 2-way humidity control is available in multiple relative humidity levels, including 58 or 62%. It's the only product in the world that can add and/or remove moisture—as conditions require—and still maintain the specific humidity engineered into the pack.

#### Visit us at booth 246



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YE POOLS

#### Canna Pro

*Booth # 1720* http://cannapro.co

CannaPro sells commercial turn-key light dep greenhouses, professional equipment & grower supplies from around the world to North American cannabis growers. We also offer financing on greenhouses and equipment.

#### Canna Security America (CSA)

*Booth # 1605* http://www.cannasecurity.com/

#### **Cannabinoid Creations**

*Booth # 120* http://www.Cannabinoidcreations.com

Cannabinoid Creations botanical scientists and culinary artists have crafted the highest quality CBD products on the market today. Edibles, topicals, vape oils and a brand new soda line are available immediately nationwide.

#### **Cannabis Benchmarks**

Booth # 1415 http://www.cannabisbenchmarks.com

At Cannabis Benchmarks<sup>®</sup>, our mission is to bring transparency and efficiency to cultivators, dispensaries, investors, traders, and other cannabis market participants through validated production cost data and standardized wholesale price benchmarks.

#### **Cannabis Business Times**

*Booth # 1404* http://www.canabisbusinesstimes.com

Whether your company produces soil, nutrients, lighting temperature-control solutions, dehumidifiers, ventilation systems or structures, or offers consulting services, finance options or legal advice, you are, or will be, part of the fastestgrowing industry in the country. Cannabis Business Times (CBT) is the only national trade magazine exclusively focuses on the grower/cultivator segment of the marketplace, CBT provides you an unmatched platform to reach decision makers.

#### Cannabis Industry Association Costa Rica

Booth # 2706 http://ciacr.com

Cannabis Industry Association Costa Rica will be presenting information on Medical Cannabis opportunities, tourism, medical tourism and retirement options in Costa Rica. Whether your considering an investment or just a family vacation to Costa Rica, please stop by our booth to say hello.

#### **Cannabis Industry Institute**

#### Booth # 2605

https://cannabistraininginstitute.com/

Founded by a team of industry and training professionals, Cannabis Industry Institute is committed to providing the world-class training and information resources that the industry requires to continue to grow and serve the mass market for cannabis. We know that the industry faces many unique challenges, on top of those that all businesses face. One of the most effective ways of overcoming these challenges is by providing your team with the training and resources they need to excel.

#### **Cannabis Labels**

*Booth # 136* http://cannabislabels.com

Cannabis Labels is a full-service label printing and packaging provider for the Cannabis Industry. In addition to custom pressure sensitive adhesive labels, we provide tags, shrink wrap and extended labels. We provide packaging such as flexible foil pouches, boxes and bottles. To help you " Get Your Brand On" we provide logo design, package design, label formatting and web design and make sure you are fully compliant with your states regulatory label requirements.

#### **Cannabis Med Alert**

Booth # 2607

http://www.cannabismedalert.com

Functional + fashionable MMJ jewelry including tags, bracelets, earrings, and more fa\$t turning products for your dispensary. You'll find us in the Seed Lab #2607.

#### **Cannabis Now Magazine**

Booth # 1713 https://cannabisnow.com/

#### CannabisAuctions

*Booth # 2609* <u>http://www.cannabisauctions.co</u>

CannabisAuctions is an auction-based marketplace for the wholesale of cannabis.

#### **Cannabiz Media**

*Booth # 2511* <u>http://www.cannabiz.media</u>

Cannabiz Media (www.cannabiz.media) is the premier source for marijuana licensing data from over 10,000 cultivator, producer, dispensary, and retail licenses - available through the Cannabiz Media Database. Launching at MJBIZ Conference is "Marijuana Licensing Reference Guide: 2017 Edition" – the most comprehensive guide to marijuana licensing with details of 27 states' medical and recreational licensing programs and factors to consider when evaluating marijuana licenses.

#### **CannaContainers**

*Booth # 2708* http://cannacontainers.com

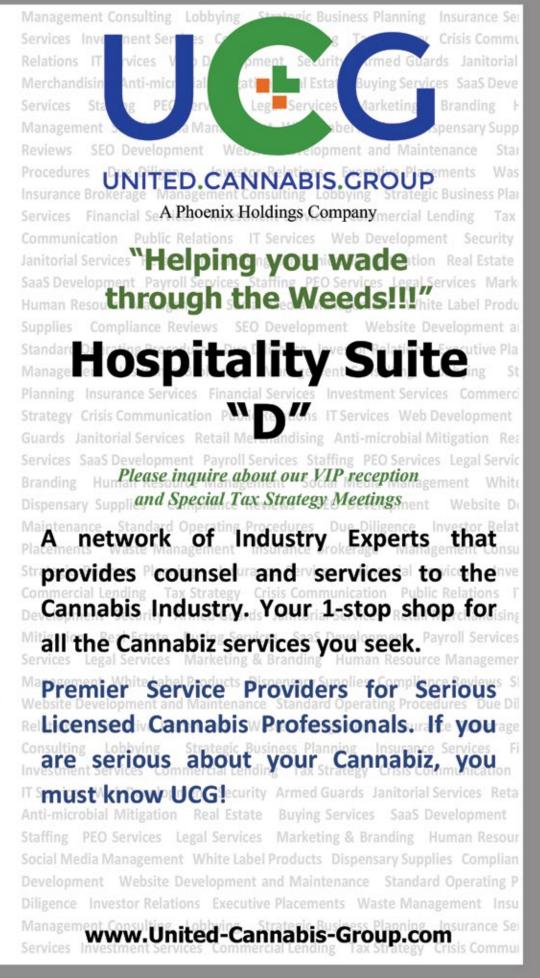
Delight your clients with the best custom, branded packaging solutions available. We help dispensaries and edibles manufactures increase brand awareness, save money, and remove the headache of logistics & tricky packaging problems. Let your competitors waste time trying to find boring, generic containers, while you enjoy a clear advantage thanks to our exclusive manufacturer relationships and distinctive design capabilities. Stop by our booth for a chance to win a Storz & Bickel Mighty Vaporizer!

#### **Cannafo LLC**

*Booth # 1715* http://www.cannafo.com

Cannafo.com has the worlds largest database of Cannabis related information available. Search our strain index to get detailed information on over 8400 strains. Use our dispensary finder to find one of over 4000 medical and recreational dispensaries nationwide. If you are a licensed business use our Trade Desk to get connected to hundreds of producers, processors and retailers in your region. Use our shopping platform to find the best deals on grow equipment and other cannabis or hemp goods.





#### **CannaGuard Security**

#### Booth # 307 & 410 http://cannaguardsecurity.com

CannaGuard Security specializes in designing and installing custom security systems specifically for the cannabis industry. We ensure all federal, state and local laws and regulations are met in all regulated medical and recreational cannabis facilities. We've also done the homework for you to find the best providers in every area of security in the cannabis space. Visit our booth to find out more about our family of services, making us your one stop shop security provider.

#### Cannaline Custom Packaging Solutions

Booth # 435 https://www.cannaline.com

Cannaline is the leading provider of customized packaging solutions that are specifically designed and manufactured for the MMJ industry. Cannaline products include smell proof bags, concentrate containers, glass stash jars, blister packs, and custom boxes. Our in-house design team can turn your vision into visually stunning packaging that will continuously promote your brand...all at surprisingly affordable prices. All Cannaline products carry an unconditional 100% satisfaction guarantee.

#### Cannanite

*Booth # 2610* <u>http://www.cannanite.com</u>

Cannanite<sup>™</sup> has created the world's first metering dosage vaporizer, the Dr. Jane. The company's proprietary metering technology delivers the same dose of pure cannabis vapor every time. No more guessing how much THC and CBD you consume. Come by our booth (2610) to see a demonstration of our technology and learn more about Cannanite<sup>™</sup>.

#### Cannasure

*Booth # 534* http://cannasure.com

Cannasure Insurance Services' is a full service wholesale broker and MGA. Since 2010, Cannasure has been in the forefront of the medical marijuana debate, the growth of the cannabis industry and now the evolution of adult use. Our sole purpose is to provide cannabis business owners with leadingedge insurance and risk management solutions. Being focused on the cannabis industry allows us to continually evolve through the development of new products and services for the cannabis industry.

#### Canopy

*Booth # 643* <u>http://canopyboulder.com</u>

Canopy is a seed-stage, mentorship-driven, business accelerator for companies developing ancillary products and services for the legal cannabis industry. Companies are handpicked by the selection committee to receive up to \$70,000 in capital and participate in an intensive 16-week accelerator program. Canopy advisors and mentors work closely with each company, helping define business models, refine unique selling propositions, and focus marketing and fundraising activities.

#### **Cascade Botanical**

#### *Booth # 111* http://www.cascadebotanical.com

Cascade Botanical's vacuum ovens are specifically designed to purge butane, propane, water & CO2 from cannabis extracts. Lose residual solvents & water. Keep the essential THC, CBD and other properties discriminating customers and patients demand. Cascade Botanical vacuum ovens are professional grade, American made and carry the certification required by many local ordinances.

#### **Cash Management Systems LLC**

Booth # 1702

http://www.nobankcms.com

CMS Inc. Provides an online solution for cultivators,dispensers, and retail shop owner's ability to do payroll, pay taxes,other merchants and vendors online while staying out of the US Banking system.

#### **CBD For Life**

Booth # 1408 http://cbdforlife.us

CBD interacts naturally with your endocannabinoid system to strengthen the immune system and provide relief. CBD is considered an alternative natural treatment. To learn more about CBD visit our website: www.cbdforlife.us Stop by our booth #1405 for free samples of our products!

#### CBG

Booth # 548 http://cbgtechnologies.com

CBG invites you to visit our booth #1515 to engage and discuss your cannabis solvent removal and purification needs. CBG offers several Cannabis Solvent Removal System models. Our systems are designed utilizing our technology and positive history in solvent recycling. Our equipment is designed to improve your yields and processing time from extraction to winterization to purification. We look forward to discussing your production needs.

#### **Cirrus LED Systems**

*Booth # 1603* http://cirrusledgrowlights.com

Cirrus LED Systems has been an industry leader in LED technology for over 6 years. With Cirrus LED Grow Lights we have paired our knowledge and expertise with years of scientific research, in order to bring you the perfect fusion of science, technology, and performance. Our grow lights are specifically engineered to increase quality and yield. Reducing energy costs without sacrificing power.

#### **Citizen ECig**

Booth # 2509 http://Www.citizenecig.com

With a 10 year background in Cancer research and JP DeJoria as our partner we are poised to deliver one of the best THC and CBD vaporizing delivery systems available. At Citizenecig we have unique IP not available anywhere else which allows not only the most pleasurable experience but the safest as well. All wrapped up in Cigar clothing that looks and feels just like a traditional cigar. Stop by 2509 and you will see, feel and taste the difference. See you there

#### CO2 Meter Inc.

Booth # 1612 http://www.co2meter.com

CO2Meter, Inc. is an Ormond Beach, FL headquartered designer and manufacturer of gas detection and monitoring devices - mainly Carbon Dioxide. Our devices are utilized in the following industries: - Scientific and Medical - HVAC - Indoor Agriculture - Bars and Restaurants - Dry Cleaning Our experience in these industries allows us to create cost effective devices for the cannabis industry to control environments as well as monitor for safety. Visit booth 1612 to see our devices in action.

## We're Not Just Blowing Smoke

#### CustomVault is the expert when it comes to security for your marijuana facility.

Full compliance with security regulations is essential to your survival in this industry. And with over 30 years of experience and leadership in DEA validated, high-security modular vault systems and complementary security solutions for pharmaceuticals, CustomVault can ensure your success. We collaborate with you to deliver a customized plan for preventing diversion, theft and loss, and offer:



Modular Vaults

Safes

Electronic Security

**Bullet Resistance** 

CustomVault. We Are Responsive By Design



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www.customvault.com

#### **Cold Shot Chillers**

*Booth # 346* <u>http://waterchillers.com</u>

COLD SHOT CHILLERS® began in the late 1970s as an HVAC repair company in Houston, Texas. In 1980, the company began manufacturing new chillers for industry. As our new chiller sales grew the company emphasis shifted from service to 100% manufacturing. As chiller manufacturer, the company's focus was to provide flexible cooling solutions for all industries. By maintaining a cost effective, rugged, dependable product line with custom features, our machines have become the standard for many.

#### Coldcore

*Booth # 1319* <u>http://www.marijuanadisplay.com/</u>

#### **Colorado Extraction Systems**

Booth # 1318 http://www.coloradoextraction.com/

#### COMERG

Booth # 2606 http://www.comerg.com/

COMERG is innovative companydeveloping next generation natural extraction technologies. The company owns the IP, know-how and the global exclusive rights to the application of Low Pressure Extraction (LPE). This solution allows for extraction of dry, fresh, and frozen plants. Our machines are game-changer using low temperature and pressure to process the material, it takes a fraction of the energy as its CO2 competitors, and can handle fragile natural ingredients with little degradation.

#### **Confident Cannabis**

Booth # 1600 http://www.confidentcannabis.com/

Bringing transparency to legal cannabis For Producers and Retailers: Order lab tests online, easily print compliant labels, view your data on a beautiful dashboard, and share your test results with customers For Labs: Free online LIMS. Manage your orders and clients, and easily create beautiful and compliant Certificates of Analysis Learn more: confidentcannabis.com/about/

#### **Conley's Manufacturing & Sales**

Booth # 1402 http://www.conleys.com

Conley's Greenhouse Manufacturing and Sales has been a world-recognized supplier of quality greenhouse structures and related equipment, specializing in innovative design and customization since 1946.

#### Cooljarz<sup>™</sup> / Earthwise Packaging LLC

*Booth # 209* <u>http://www.cooljarz.com</u>

Cooljarz<sup>™</sup> is the nations premier marijuana packaging manufacturer and distributor of over 200 unique packaging products for establishing your brand in today's crowded market. All of our jars, bags, vials, containers, syringes, pop tops, boxes and doob tubez have been designed for maximum product branding of any marijuana product that you may need to package and distribute to the consumer. Our exclusive packaging is designed so that you will get the best retail placement and brand recognition.

#### **Cover Cannabis**

Booth # 247 http://www.covercannabis.com

Cover Cannabis provides specialized insurance services for cannabis businesses. There are many types of coverage beyond general liability and we will find you the most competitive rates. Lloyds of London no longer services the industry, and many mainstream carriers refuse to offer coverage. We have solutions just for you. Protect your business today!

#### **CRATIV** Packaging

Booth # 2602

http://crativpackaging.com

CRATIV's MISSION is to provide safe, childresistant, effective, sustainable, and consumer friendly packaging products designed specifically for the cannabis industry. Through integrity, collaboration, and compassion we will drive new levels of compliance, promote financial gains for our customers, and protect children and consumers. Our team of engineers has 50 years of experience in medical device design. Our innovations drive top line growth with products that promote superior branding.

#### **Cubic Designs Inc.**

Booth # 234 http://www.cubicdesigns.com/cannabismezzanines

Double production by maximizing the footprint of your facility with a Cubic Designs mezzanine system. Cubic Designs manufactures custom, preengineered mezzanine systems and platforms for a wide variety of industry applications. With minimal investment, each mezzanine platform will allow you to add a second or third level to your facility and better utilize existing space. This means that with our systems you can double or even triple your grow capacity to allow for maximum profits.

#### **Current Culture H20**

Booth # 342 http://www.cch2o.com

Since 2006, Current Culture H20<sup>®</sup> has been Cultivating Hydroponic Evolution by designing, manufacturing and distributing innovative and relevant products for hobby and commercial hydroponics growers that promote efficiency and maximize productivity.

#### **Cvault FreshStor**

Booth # 1517 http://cvaultstorage.com

The CVault is a 18/10 food grade stainless steel container that works in conjunction with the Boveda 62 RH pak. The combination of the two allows you to craft your harvest like a wine maker ages wine. The CVault deliveries a consistent finished product each and every time.

#### CW Hemp/Stanley Brothers Social Enterprises

*Booth # 204* http://cwhemp.com

Our proprietary hemp extract, Charlotte's Web contains naturally occurring antioxidants and neuroprotectants, which help regulate the human endocannabinoid system.

#### **Damatex Control Systems**

#### Booth # 615

http://damatex.ca

Damatex Control Systems is specialized in horticulture climate and irrigation management with more than 20 years of experience. Our expertise extends to the control of greenhouse and indoor production facilities. Our system can easily handle lighting, HVAC, humidity, CO2, fertigation, pH, EC control and much more

#### THE SOLUTION TO CASH MANAGEMENT WITHOUT BANKS

#### CASH MANAGEMENT

Reduces cash exposure and hand cash balancing

Conducts due diligence

Diminishes and streamlines reliance on armored services

Allows for automated bill pay which reduces overhead and increases productivity.

#### AUTOMATION

Point of Sale automated

Networked cash management system for all CMS members in the cannabis community

Allows for organized and automated payment of business partners and employees without involving federal banking processes.

#### DUE DILIGENCE

Due diligence on all cannabis income creates transparency vital to surviving any audit.



#### CASH MANAGEMENT SYSTEMS, LLC

www.nobankcms.com sales@nobankcms.com

Efficient funds management for the cannabis industry *...AND BEYOND* 

#### **BOOTH 1702**

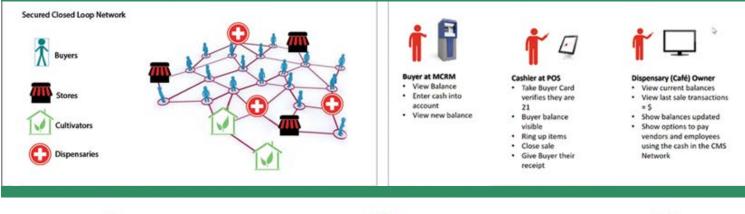


#### THE MCRM

The CMS Modified Cash Recycling Machine is a custom state of the art cash accepting and dispensing machine with bill storage capacity to meet almost any need, thereby minimizing risks and costs.

The MCRM maintains levels 1 and 2 safes, including the most modern security features.









DISTRIBUTORS & WHOLESALERS

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#### Data Aire

*Booth # 1501* http://www.dataaire.com/

At Data Aire, we manufacture the industry's true process cooling unit designed to meet the 24/7 demands for temperature, dehumidification and  $CO_2$  levels for the indoor grower. For over 50 years Data Aire has been in the lead of precision air control for mission critical environments.

#### **Delta T Solutions**

#### Booth # 117 http://deltatsolutions.com

Proper heating, cooling and humidity control are critical for consistently healthy cannabis crops. The Delta T Solutions engineers design and manufacture radiant heat and chilled water cooling systems to create energy efficient and plantfriendly/high-yield growing environments for your indoor grow or greenhouse operations. Ask Delta T for your solution.

#### **Denver Consulting Group / Cannascore**

*Booth # 242* http://denverconsultinggroup.com/

Denver Consulting Group is at the forefront of the recreational and medical marijuana industry with over 50-years of combined work experience. Well-versed with the regulations of the cannabis industry, we offer business consulting, application support, management tools, staff training and education, site selection, and retail and cultivation center design. CannaScore is compliance software for auditing marijuana businesses. CannaScore's auditing process reduces risk of fines and closure.

#### **Dixie Elixirs & Edibles**

Booth # 508 & 509 http://dixieelixirs.com/

At Dixie, we believe that cannabis is powerful, that quality is important and that accurate dosing is everything. Which is why, since 2010, we've been leading the industry through research, education and advocacy. And we've established ourselves as the trusted source for innovative, safe, effective and delicious cannabis products along the way.

#### **Dosatron International**

*Booth # 744* <u>http://www.dosatronusa.com</u>

Creating the right nutrient mix for your hydroponic growing operations is a delicate science. With Dosatron's full line of injectors, you can automate your process to create fine-tuned, multi-chemical mixes with repeatable results, every time! Dosatron fertilizer injectors are water-powered so no electricity is necessary. They are simple to use and easy to adjust allowing for flexible dosage rates, and they are easy to maintain saving you time and effort. #Dosatronusa

#### **DropLeaf/Julian Marley**

*Booth # 1712* http://www.jujuroyal.com

JUJU ROYAL ...An "Ultra premium" Full Cannabis Product line , Inspired by the World Renowned Reggae Artist, Julian Marley.

#### **Drug Policy Alliance**

Booth # 842 http://www.drugpolicy.org

The Drug Policy Alliance is the nation's leading organization working to end the war on drugs. We envision new drug policies grounded in science, compassion, health and human rights. Legalizing marijuana has always been at the center of our work. Beginning with California in 1996, DPA has led roughly half the campaigns that legalized medical marijuana and we're the only organization that played a role in all the legalization victories – Oregon, Alaska, DC, Washington and Colorado. Join us.

#### **Druk Engineering**

Booth # 1305

http://drukpressure.com

Druk Pressure Systems is founded on the principle of providing an exceptional product at a fair price and unsurpassed customer service. Druk provides sales, service and consulting; Installation, training, upgrades and retrofits for any manufacturer's equipment. Standard pump rebuild and reconditioning in 2 days. Ask about our Service Level Agreement that allows customers to have increased up-time and preventative maintenance performed at regular intervals with no additional downtime.

#### **DryGair- CannabiSolution**

Booth # 727 http://cannabisolution.com

CannabiSolution was designed and developed by DryGair Energies Ltd. as an innovative solution for humidity problems (such as Mildew and Botrytis diseases) inside cannabis greenhouses. CannabiSolution units condense 12 G/h of water from the air inside the greenhouse\*. The higher the greenhouse's temperature/humidity, the more water is condensed. The solution maintains constant temperature and humidity conditions in an energetic efficient manner and creates uniformity in the greenhouse.

#### Dyna-Gro

#### Booth # 1512 http://www.dyna-gro.com

Dyna-Gro has spent over 30 years developing the most concentrated and complete one-part plant nutrient formulas on the market. Dyna-Gro Foliage-Pro<sup>®</sup>, Grow and Bloom contain all 16 essential mineral elements for exceptional vegetative growth and blooms. Pro-TeKt<sup>®</sup>, The Silicon Solution<sup>®</sup>, reduces effects of environmental stresses. Mag-Pro<sup>®</sup> helps initiate flowering. K-L-N Rooting Concentrate and Root-Gel<sup>®</sup> contain both IBA and NAA rooting hormones to kick your plant's root growth into high gear.

#### **Dynamic Air Quality Solutions**

#### Booth # 438

http://www.DynamicAQS.com

Used successfully in growing operations, Dynamic Polarized-Media Air Cleaning Systems and Dynamic Activated Carbon Matrix Systems are designed to remove ultrafine particles, odors and VOCs from indoor air and mitigate odors from exhaust air, without the high energy costs associated with traditional high efficiency air filtration systems. www.DynamicAQS.com/commercial

#### eBottles

#### Booth # 536

http://www.eBottles.com

With over 40 years of experience, eBottles provides a higher level of expertise. Specializing in plastic and glass rigid packages for bud, concentrates, vape cartridges and marijuana infused products. We have developed certified child resistant closures and unique packages specific to the cannabis market. Come see our NEW custom glass thickwall child resistant jars, the perfect solution for clear concentrates. eBottles offers distribution centers in New York, LA and Denver areas.

## **CONTINUES BOTTLES COM** the easy way to buy bottles

CANNABIS PACKAGING BY INDUSTRY EXPERTS FOR OVER 35 YEARS

Distribution Centers in Los Angeles, Denver & Connecticut

www.eBottles.com/MJ 888-215-0023

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#### **Eden Labs**

*Booth # 222* http://edenlabs.com

Eden Labs has been innovating extraction and distillation systems in multiple industries for 20 years. This extensive extraction experience, coupled with dynamic and intuitive engineering, led to the release of the Hi-Flo supercritical CO2 system in 2011, specifically engineered to service the demanding needs of the cannabis industry. Through continuous innovation, expert engineering and active participation in the community, Eden has proven itself as an industry leader in extraction technology.

#### **Elemntal Digital**

Booth # 108 http://www.elemntal.com/

#### Elixinol

Booth # 748 https://elixinol.com/

#### **Emerald Scientific**

Booth # 1406 http://www.emeraldscientific.com

Emerald Scientific is a leading supplier of reagents, supplies, chemicals, equipment, and services to the cannabis industry for testing, extraction, genetics, and more. With decades of scientific expertise, we're here to help our customers grow while meeting the latest regulatory requirements and making the best decisions for quality and safety.

#### Endoca

Booth # 218 http://www.endoca.com

At Endoca our primary focus is to research and develop innovative Hemp extracts and to make them accessible world-wide. We are dedicated to producing the finest and purest quality CBD oil while never compromising on quality. Our primary goal is to develop different high quality Hemp extracts with broad profile of cannabinoids and other natural molecules found in Hemp and to identify their distinct properties.

#### EnviroBoss® by Dri-Eaz

*Booth # 2603* <u>http://www.enviroboss.com</u>

EnviroBoss® Total Humidity Control™ (THC) technology helps you manage humidity to reduce the risk of mold or powdery mildew - the leading problems that can cut your profits. EnviroBoss dehumidifiers offer built-in humidistats and sensors and display real-time inlet and outlet temperatures and RH. It's all the decision-making info you need for a consistent, high yield at your fingertips. Come find out what our THC technology can do for your growing operation. New exhibitor #2603

#### EnviroGrow

*Booth # 321* http://www.envirogrow.com

EnviroGrow provides growers with cost effective systems and complete control of their growing environment. This allows them to develop, refine and repeat specific growth conditions to produce consistently in every harvest.

#### **Envirotech Greenhouse Solutions**

*Booth # 328* http://envirotechgreenhouse.com

Envirotech Greenhouse Solutions is a leader in complete cultivation facility design/build and engineering. EGS has vast experience applying and integrating their technology to both greenhouses as well as warehouse facilities.

#### Exergy

Booth # 1704 http://www.exergyllc.com/index.html

Exergy's heat exchangers are the premiere and preferred solution for the extraction process across the industry, leading to a cleaner purer product. Any fluid process requiring fine temperature control and pharmaceutical grade components is ideal for Exergy heat exchangers.. Our goal is to continually exceed our customers' expectations for customer service, quality performance and value. Please visit the Exergy Exhibit at booth #1704

#### ExtraktLab LLC

Booth # Suite F http://www.extraktlab.com

ExtraktLAB builds leading-edge supercritical CO2 extraction machines and supports them with consulting services built on field-tested methods and techniques. Our company may be a new name, but our team of chemists, engineers, and technicians bring an uncommon level of knowledge to our clients. Serving both the medical and recreational markets, we work closely with our clients, so that everyone who uses products made with our technology has a safe and pleasant experience.

#### **EZ Grow Systems**

Booth # 1601

http://www.ezgrowsystems.com

A supplier of high quality LED grow lights and accessories for indoor grow operations. Our LED lighting systems provide superior light quality over the traditional HID lighting systems, at a fraction of the watts and heat. Our systems can be controlled by the grower for both vegetative and flowering stages.

#### EZ Trim, LLC

*Booth # 607* http://eztrimming.com

Easy Trim develops and manufactures the world's best trimming machines. From the outset, we have interviewed countless industry professionals and maintained close contact with many of our clients in an effort to continuously improve our existing product line while developing new innovative solutions for the industry. From harvesting to processing, we have tools to help any size grower.

#### **Flexmod Solutions**

Booth # 1314 http://www.FlexMod.com

FlexMod Solutions was founded to offer the Marijuana Industry modular commercial grow rooms and complexes that are truly "Plug n' Work". Each module that makes up a room or complex is stackable, inter-connectable and moveable. We have extensive floor plan options that can be customized to your needs. Our modular grow facility modules go up 70% faster than conventional one-off construction. Serving all states and countries with medical and recreational marijuana.



# PARTNER WITH US BECAUSE QUALITY MATTERS YOU CAN TRUST ELIXINOL CBD HEMP OIL



- Superior product formulations
- Highly competitive pricing
- World class customer support
- Marketing materials and support

 Training on how to engage your customers and optimize your profits

> LEARN MORE AT www.elixinol.com/partner

#### flowhub

#### *Booth # 109* <u>http://www.flowhub.co</u>

Flowhub's Point-of-Sale has been carefully crafted for the cannabis industry, and reports to CTS & METRC automatically. Our state-of-the-art and award winning applications let you focus on growing your business instead of dealing with the hassle of compliance and cumbersome technology.

#### **Fluence Bioengineering**

#### Booth # 754 http://www.fluence.science

Fluence Bioengineering is evolving how the world cultivates food, medicine and our collective understanding of photobiology. Fluence has developed highly efficient, high-performance lighting systems purposefully designed for greenhouse, vertical farming and propagation applications. All Fluence systems are designed and built in Austin, TX using state-of-the-art robotics and hand craftsmanship.

#### **Fogco Systems**

#### *Booth # 228* http://fogco.com

Fogco has been manufacturing high pressure fog systems for the greenhouse industry for over 25 years. Fogco specializes in humidification, cooling, sterilization, and odor control and carries a proprietary product range that includes the Revolution<sup>®</sup>/Evolution<sup>®</sup> Fog fans, specialty humidification controllers and an automated sterilizing cart. Fogco offers complete system design services and customized solutions for all of your fog needs.

#### **Forever Flowering Greenhouses**

#### Booth # 143 http://foreverflowering.net

Founded in sustainability and reduction of carbon footprints FFG supplies only the highest quality products to lower your monthly overhead while ensuring large yields and top quality flowers, vegetables and herbs. Forever Flowering's engineering is backed by over 40 years of experience and all of our structures meet strict NGMA greenhouse standards. Our professional grade greenhouses are constructed using sturdy designs and can withstand high wind and snow loads.

#### **Fritsch Milling & Sizing**

Booth # 735 http://www.fritsch-us.com

Since 1920, Fritsch has engineered & manufactured a wide range of milling & grinding systems for agricultural, food, and pharmaceutical applications. The P-19 Universal Cutting Mill sets a new standard for the Cannabis industry, allowing controllable particle size outputs, throughput of > 1 lb. per min. of dried flowers, heat mitigation, and easy cleaning with an all-stainless steel design. Come see the future of Cannabis milling & grinding!

#### **Futurola USA LLC**

#### *Booth # 1618* http://futurolausa.com/

Futurola was born from our very own Future Coffee Shop in Amsterdam in 1996. Growing and evolving to exceed industry standards, Futurola has developed a world-class product line of rolling and smoking accessories for everyone from consumers to producers. Futurola, The Future of Rolling

#### **Garden Tower Project**

#### *Booth # 2608* http://www.cannabistower.com

Canna Tower is a revolutionary concept in soil based, three dimensional, vertical growing. This provides maximum yields in small spaces through optimum nutrient availability/uptake along with generous root zone grow space. 50+ compact plants (Indica dominant) per Tower mature faster for more harvests and 6 Cu. Ft. growing media provide vigorous root development and resilient plants. Ball-bearing rotation provides light control and easy access. Waters in 30 seconds for minimal maintenance.

#### **Gardening Unlimited**

#### *Booth # 1616* http://gardeningunlimited.com

Gardening Unlimited Inc is one of the largest suppliers of greenhouse, nursery, hydroponics, and garden products in the United States. Providing everything from greenhouses and rolling tables to horticultural lighting, substrates, nutrients, water management, HVAC and all ancillary supplies, our veteran team of professional salespersons match clients with the resources their projects require and play an active role in managing the supply chain of goods for their ventures.

#### **General Cannabis**

#### *Booth # 148 & Suite B* http://generalcann.com

General Cannabis Corp is the all-in-one resource for the highest quality service providers available to the regulated Cannabis Industry. We are a trusted partner to the cultivation, production and retail side of the cannabis business. We do this through a combination of strong operating divisions such as real estate, consulting, security, financing and the distribution of important infrastructure products to grow facilities and dispensaries.

#### **Genius Extraction Technologies**

#### Booth # 1403

#### http://www.geniusextraction.com

We combine the latest technologies with in-depth consulting to provide the extraction industry with critical tools needed to safely and cleanly process their material. The complex and ever-changing nature of our industry requires up-to-date knowledge of process, procedure and understanding of local laws. From extraction, testing, and regulatory compliance, we provide a suite of solutions designed to streamline every aspect of processing so that the artist can focus on top quality extractions.

#### GeoShepard

#### Booth # 2512 http://geoshepard.com/

The GeoShepard Automated Cannabis Tracking Solution tracks every plant in every location at every stage...every 10 seconds. Starting with the plant, GeoShepard attaches a small, reusable, waterproof Bluetooth beacon. Then GeoShepard's network of low cost hubs geofence the facility to pinpoint the exact location of every plant. As the plants move from sprout to veg to flower to harvest, the GeoShepard system knows. Which means you know.

#### **GGS Structures**

#### Booth # 648

#### http://ggsstructures.com/mj

GGS has been manufacturing top quality, efficient greenhouses and greenhouse systems since 1979. We provide the perfect environment for consistent quality to produce crops at maximum yield. Our dedicated marijuana team can assist you from installation to project management of your greenhouse or marijuana facility using the best technology and 35 years of experience. Visit us at ggsstructures.com/mj.

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# **Cannabis Law Group**

#### Navigating Cannabis Businesses through a Complex Legal Landscape

Greenspoon Marder's Cannabis Law practice group helps businesses navigate the complex and evolving laws and regulations governing the cannabis industry. Our firm offers a dedicated team focused on assisting companies in this rapidly growing industry find the right pathways and solutions to develop and expand their business enterprises.

Our team counsels and advise growers, processors, retailers, entrepreneurs and other entities operating throughout the cannabis industry. We support and advance our clients' businesses by providing strategic guidance and representation across the full spectrum of legal matters impacting the cannabis industry.

Our attorneys are committed to staying apprised of all legal developments impacting the cannabis industry. We monitor changing laws and regulations at the state, federal, and local levels so that our clients have the information they need to operate their companies while meeting the demands of this complex legal landscape. We help our clients position their companies to comply with developing laws and regulations while taking full advantage of the business opportunities that are before them.

#### gmlaw.com 888-491-1120

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Serving Fortune 5000 and Beyond

Am Law 200 Full-Service Firm

More Than 1800Attorneys

#### **Good Chemistry**

Booth # 1722 http://www.goodchem.org

Good Chemistry Nurseries has established one of the nation's most sophisticated nursery programs, with grow operations in Colorado and Nevada that produce world-class products at the highest levels of quality, reliability and consistency. Good Chemistry Nurseries developed S.T.A.T.S. (Sight, Touch, Aroma, Taste, Sensation), a five-step process to help consumers evaluate essential aspects of the flower in order to make the most informed and satisfying purchase decisions.

#### **Green CO2 Systems**

#### Booth # 147 http://www.gco2.com

Indoor cultivation facility owners know how important it is to have a dependable and reliable CO2 supplier. From extraction systems and small facilities to facilities over 100,000 sq. ft. we have the equipment and experience to get the job done right! Using our industry leading technology, we've set new safety and efficiency standards in CO and NV by providing an A to Z CO2 Solution. From obtaining the required permits to installing approved alarm systems we understand your needs!

#### **Green House Brands**

Booth # 1502 http://greenhousebrands.com

Green House is the most awarded and recognized cannabis brands in the world. Established in 1985 in Amsterdam, the Green House portfolio includes five leading marijuana businesses - Strain Hunters, Green House Seed Co, Green House Feeding, Green House Coffeeshops & King of Cannabis — as seen on VICE & National Geographic.

#### **Green Planet Wholesale**

Booth # 249 http://www.mygreenplanet.com/

Green Planet Wholesale is a worldwide distributor and manufacture of a wide range of goods for the professional horticulturist. With over 20 years of experience in the indoor garden industry we offer extremely high quality nutrients, lighting, ventilation, environmental controls, Grow tents, Mediums and about anything used for hydroponic cultivation.

#### GreenBroz

Booth # 1602 http://ghd.com

As a grow facility operator or manager your first priority is the product. But do you know how your building and its functional systems could be affecting the health and quality of your plants? What procedures are in place if a worker is injured or in an emergency?

#### **GreenForm Solar**

Booth # 1514 http://mygreenform.com/

GreenForm Construction and Solar is not your typical general contractor. We have expertise in all aspects of solar energy. Through strategic partnerships our goal is to find the best solar solutions for our customers while maintaining the highest standards in quality. Our goal is to build long-term relationships with all clients across the nation. We offer free assessments and 100% financing.

#### **Greenhaus Industries**

Booth # 1317 http://www.greenhausinc.com

Grow Up? Greenhaus Industries designs and builds vertical farming systems and high-end dispensaries for the cannabis industry. Combining proprietary products with 15+ years of hands-on cultivation and retail experience allows Greenhaus to provide solutions that not only increase profitability but improve working conditions, plant health and utilize environmentally friendly and sustainable technologies. From seed-to-sale, if you can dream it, we can build it.

#### Greenspace

*Booth # 244* <u>http://www.greenspacere.com</u>

Greenspace is a national cannabis friendly landlord.

#### Grodan

Booth # 429 http://www.grodan101.com

For over 45 years, the GRODAN name has been synonymous with high quality horticultural stonewool - an inert, soilless growing medium made from sustainably harvest basalt rock. GRODAN stonewool is produced under the highest quality control standards with great consideration to protecting the environment. GRODAN is also a solution provider. Through our websites and regional representation throughout the world, the company strives to educate growers step by step on how to best use GRODAN products.

#### **Grow Brothers**

Booth # 1412 http://www.grow-brothers.com/

#### **Grow Lites**

Booth # 2500 http://growlitesllc.com/site/

GROW FILM Very Low Heat! Each 12"x 24" panel is populated with low-wattage LEDs driven at a moderate current to produce uniform light distributions at less than 95° F (cooler than your body temperature). Optimized PAR! Our standard distribution is optimized for "general" species growing. We've optimized flux output in both the vegetative and flowering spectrums. 2.7 \*mol/J! Grow Film delivers the industry's highest PAR efficacy; 50% higher than HPS and 22% greater than our closest LED competitor.

#### **Grow Louisiana LLC**

Booth # 1417

#### Growcentia

*Booth # 1313* http://mammothmicrobes.com

MAMMOTH P\* is an organic, liquid microbial additive that acts as a catalyst to maximize plant nutrient use efficiency to significantly increase cannabis yield. Our first product, MAMMOTH P\* is an organic, liquid microbial soil additive that acts as a catalyst to maximize plant NUE to significantly increase cannabis yield. MAMMOTH P\* can unlock bound nutrients, maximizing phosphorus and micronutrient availability to significantly increase plant nutrient uptake and cannabis yield by at least 16%.



Because Flavor Matters.™ Because Ingredients Matter.™ Because Safety Matters.™



# **BRING THE WHOLE FAMILY!**

# WWW.GOTBHANG.COM california@bhangchocolate.com

#### **Grower's Choice**

#### Booth # 1516 http://www.GrowerSC.com

Grower's choice is a US company operating out of Southern California, and a collaborative effort led by lighting and horticulture experts. We develop high quality, durable and affordable lamps which are designed to better meet the needs of plant cultivators. As a domestic company, we understand the needs of today's agricultural industry, and aim to provide effective lighting solutions for both large scale and hobbyist growers alike.

#### **Growers House**

#### Booth # 1315 http://growershouse.com/

Growers House is a family owned and operated hydroponics supply and indoor gardening center. It is our belief that old business practices are becoming a scarce commodity today. Our goal is to provide our customers a large selection, wholesale pricing, expert advice, comparison tests, and most importantly, customer service. There are no automated phones, robots, or drone-like employees here. We answer the phone all the time when we're open and respond to emails usually within the hour.

#### **Growers Supply**

*Booth # 633* http://growerssupply.com

With over 35 years of experience and over 300,000 customers, Growers Supply has been a trusted and valued supplier for all growing product needs for commercial marijuana production. We manufacture with the highest-quality materials, our greenhouses can be customized to meet any environment, widely used by commercial cannabis growers, who desire more control. Growers Supply offers you in-house financing and installation options, we are the one-stop shop for your cannabis cultivation needs.

#### **Guardian Data Systems**

#### Booth # 622

#### http://guardiandatasystems.com/

Guardian Data Systems is the premier provider of business and financial services to the cannabis industry. Thousands of legal cannabis businesses depend on us to provide access to comprehensive financial management, cannabis business consulting, technological resources, and merchant services. Guardian Data Systems also delivers "ROAR", the most complete cannabis software with Enterprise Resource Planning (ERP) and Point of Sale (POS) solutions vertically integrated across all your operations.

#### Hanson's Water Treatment

#### *Booth # 349* <u>http://hansonfertigation.com</u>

Hanson's Water Treatment - Water for growth Providing equipment/design for simple and complex water treatment issues. We saw a need for a nutrient system and we worked with our growers and developed a system. The system provides 7 zones with 21 recipes & mixes nutrients in exact water volumes delivered to each zone. Skid mounted, pre-piped and wired for simple installation w/3 levels of security access for adjustments and precise measuring of nutrient injection.

#### **Heidolph North America**

#### Booth # 620

#### http://www.heidolphna.com/#&panel1-7

Heidolph North America focuses on providing unparalleled sales & support of premium laboratory equipment. Heidolph North America is based in the Chicago area providing dedicated customer service, shipping, logistics, technical support and sales management to the US and Canadian laboratory market. We believe in our "Research made easy" philosophy of superior pre and post-sales support, prompt customer service of all Heidolph products and supported by a 3 year warranty you can depend on.

#### **Heliospectra AB**

Booth # 235 http://www.heliospectra.com

Heliospectra specializes in intelligent lighting technology for plant research and commercial greenhouse cultivation. We use high-quality LEDs, custom made optics, remote control system, and a robust heat dissipation solution for a high-intensity PAR output. Giving growers the ability to create specific light recipes by controlling the intensity and wavelengths of the light emitted. A highlyengineered lamp for high-quality crops that look and taste better than those grown under HID lamps.

#### Hempstaff

#### Booth # 746 http://www.hempstaff.com

Welcome to HempStaff! A Medical Marijuana Staffing and Training Agency HempStaff is the industry leader in medical marijuana staffing and dispensary training. We specialize in helping experienced people find the perfect job to advance their careers but we are also there for the inexperienced candidate as well, with training that can help them get into that entry level position. At HempStaff we strive to find the perfect match for Employers and Employees in the Medical Cannabis Industry.

#### **High Caliper Growing - Smart Pot**

#### Booth # 446

#### http://www.SmartPots.com

The patented Smart Pot is for the gardener who wants a container that will grow the best possible plant. It is a new and unique advancement in container technology that is better than any other method of container gardening. The Smart Pot is a fabric aeration container. It has a unique ability to air-prune and enhance a plant's root structure. A highly branched, fibrous root structure is the key to growing a better plant-with more flowers and fruits, and more resistance to insects and diseases.

#### **Hightech Extracts LLC**

#### Booth # 1700

#### http://www.hightechextracts.com

HIGHTECH Extracts is an engineering company whose mission is to bring world class manufacturing technologies to the cannabis industry, revolutionizing the extract manufacturing process from harvest, to package, to user experience. HIGHTECH Extracts LLC, in partnership with Separeco Srl & the Supercritical Fluid Network, provide the world's highest performance and most automated SuperCritical Fluid Extraction Systems, as well as process management services and custom printed vape cartridges.

#### **Highview Technology Solutions**

#### Booth # 411

#### http://www.highviewtech.net

Highview has solutions to help you save money and increase profits while keeping you compliant. Your business needs a deeply experienced IT team instead of just an IT guy.

# The future o GROV



#### "When we decided to go with LEDs, our natural choice was to go with Heliospectra."





# LX601C

The LX601C is the market's premier product for indoor (sole-source) lighting applications. The optical distribution of the 630W fixture is ideal for the light to be close to the plant while maintaining a wide, uniform light distribution. Experience unprecedented results by controlling every aspect of your grow.



#### **REDUCE COSTS**

"By using Heliospectra LED grow lights we were able to cut the HVAC demanded in half, saving us over 1.4mil USD in upfront expenses. The ROI with LED lamps was obvious."



CONTACT US TODAY FOR A CUSTOM PLAN TO INCREASE YOUR SALES

WEBSITE:

#### **TECHNOLOGY**

"I can manipulate the lights for end of harvest time by bringing the lights into a pure blue and raise my terpene levels right before harvest."

MAXIMIZE

PRODUCTION "On our very first harvest with the Heliospectra lights, we were getting a

week less in our flower time."

**FIND OUT MORE IN BOOTH:** 





EMAIL:



PHONE: 1-888-942-GROW

#### **House and Garden Nutrients**

#### Booth # 142 http://www.house-garden.us/

House & Garden has gradually become the most reliable and successful supplier and producer of plant nutrients. This success has been achieved in close cooperation with scientists, laboratory technicians and physicists, who are specialized in different branches of botany. These nutrients, which are made of an entirely new composition, structure, and method of preparation have turned out to have hit the bull's eye and have attracted a substantial number of loyal and satisfied users worldwide.

#### **HOVE** International Inc.

#### *Booth # 129* <u>http://hoveintl.com</u>

HOVE International has been helping growers in NA for over 30 years, in commercial horticulture and cannabis production. We specialize in benching systems, robotics, and automation. Our consultative approach ensures every design/ layout, whether it is a modest size operation or an advanced automated one, is designed for future expansion and cost efficiencies. Growers realize, operational efficiencies, reduced labor costs, increased profits, and a better return on investment. www.hoveintl.com

#### **Hummert International**

#### *Booth # 550* <u>http://hummert.com</u>

From soil to state-of-the-art greenhouses, and everything in-between, we are a worldwide provider of horticultural materials, supplies and equipment. If you are in the business of growing, we have the products, knowledge and service to help.

#### Hydrodynamics International

*Booth # 1503* <u>http://hydrodynamicsintl.com/</u>

Plant propagation is our specialty. We pride ourselves on offering the very best products in the world to help growers achieve success by producing vibrant and healthy clones that will develop to their full genetic potential. Our full line of products including the single-part Ionic nutrient line and new Europonic two-part nutrients have helped grow HDI into a well-recognized company that provides superior products to hydroponic, soil, and soilless gardeners across North America.

#### **Hydrologic Purification Systems**

#### *Booth # 443* http://hydrologicsystems.com

HydroLogic Purification Systems offers a wide range of water quality solutions, from small gardens to massive commercial operations. Our reputation has been built on the outstanding quality of our products, support and service. Not only do we offer the best quality, but we are also the industry's value leader, with prices that can't be beat. Check out our amazing plug-and-play commercial HyperLogic systems, and be sure to ask about our cutting-edge closed-loop water reclamation technology!

#### **Hydropods Inc**

#### Booth # 2709 http://hydropods.com/

Hydropods is a Denver-based tech company that makes hydroponic growing easy for everyone. We build well designed, tightly integrated hardware and software that lets you see, monitor and control your grow operation from anywhere using your smartphone or tablet.

#### Hydrotek

#### *Booth # 451* http://hydrotek.ca

Hydrotek is an international manufacturer and distributor of Hydroponic and Indoor Gardening products. They have been in business for two decades and are one of the first companies in North America that are making products specifically for the emerging commercial indoor gardening industry as well as accepting commercial accounts.

#### **Hygia Nutrients**

*Booth # 2506* <u>http://hygianutrients.com</u>

HYGIA Nutrients was founded by scientists committed to creating CBD with Total Bioavailability<sup>™</sup>, focusing on the credible science needed to maximize its benefits. The Company's world-renowned scientists are among the most prominent in their fields. Our game-changing, disruptive nextCBD Technology<sup>™</sup> multiplies the strength of our products far beyond ordinary CBD. Cutting-edge science has positioned HYGIA to be the global leader in setting industry standards for quality and Total Bioavailability.

#### **ICANN USA**

Booth # 549

#### **ICS Group LLC**

Booth # 1419 http://icsgrp.com/

#### **Ideal Harvest**

Booth # 105 http://idealharvest.com/

Ideal Harvest does things differently. We're not just a consultant or just an equipment provider. We're a partner in helping you implement a completely aligned grow operation. We provide turnkey, compliant solutions and expert consulting to guide both budding and veteran entrepreneurs through every aspect of growing their cannabis business. A completely aligned grow facility is closer than you think. To start the conversation contact us today.

#### **Incredibles (Medically Correct)**

*Booth # 715* <u>http://www.incrediblescolorado.com</u> High Quality Handcrafted Infused Edibles

#### **Indoor Grow Science**

*Booth # 650* <u>http://indoorgrowscience.net</u>

Indoor Grow Science and Growlite combine the science of HID and LED lighting with the art of indoor horticulture to produce the highest performing, most energy efficient, UL Listed luminaires in the professional grow market. We strive to bring you only cutting edge products whether it is lamps, fixtures or ballasts, as we push the limits on our own innovations.

#### **Innovative Growers Equipment, Inc.**

#### Booth # 1416

#### http://www.innovativegrowersequipment.com

Innovative Growers Equipment, Inc. has over 25 years experience in designing and manufacturing custom Ebb and Flow benches to growers in all areas of horticulture. Our benches help you save labor, water, fertilizer, fungal and disease treatments, time and money. Additionally, we offer related equipment, such as custom plant support systems, various valves and plumbing parts. Let our engineers design a solution for you. We carry a quality line of fertilizer injectors, as well as LED grow lights.

#### hygianutrients.com



# **The Game Changer!**

#### TRY fully water-soluble CBD with over 20X increase in bioavailability.

Our world-renowned scientists have worked for years to make credible, science-based CBD products a reality. These efforts have led to the discovery and refinement of breakthrough methods for producing CBD with maximum **Total Bioavailability**<sup>TM</sup>.

Typically, as much as 95 percent of ordinary CBD is destroyed on its way to the bloodstream. Then, only a fraction of what gets there yields any effects. Without efficient Total Bioavailability, ordinary CBD products are of limited use.

By applying sound scientific methods, our researchers in Israel at the Hebrew University of Jerusalem have made Total Bioavailability uniquely efficient. This is a truly groundbreaking achievement in using CBD to improve health and longevity.

Studies show that CBD coupled with our exclusive **nextCBD Technology™** does not degrade in the stomach, as does ordinary CBD. Also, our patent-protected nanotechnology greatly enhances the transport of CBD to the bloodstream and then to sites in the body where it can take effect, hence, **nextCBD Inside™**.

HYGIA Nutrients' vastly superior Total Bioavailability multiplies the strength of our products far beyond the reach of competitors. The profound advances made by doing credible science have positioned us to be the global leader in setting industry standards for quality, performance and Total Bioavailability. The implications of our advances for transforming CBD use are beyond calculation.

Fall 2016 Marijuana Business Conference & Expo Seed Lab Section Booth 2506–Rio Hotel, Las Vegas November 16-18, 2016 Contact: Chris Boucher (949) 510-9971



ANANDA Scientific

Credible Science • Credible Technology • Credible Results

#### **IntelliChoice Energy**

#### Booth # 635 http://www.iceghp.com

Indoor marijuana cultivation facilities are massive consumers of electricity. By employing the NextAire Gas Heat Pumps you do not shift electrical demand, you eliminate it. A NextAire system uses 90% less electricity than a same sized electric cooling system which results in a tremendous operating cost advantage. Advanced control systems are also a benefit, giving the end user single point PC climate control for the facility with alarms and email alerts to protect their crops.

#### Isolate Extraction Systems Inc.

#### Booth # 1716 http://www.isolatesystems.com/

Isolate Extraction Systems Inc. mission is to manufacture safe and efficient machines while nurturing and maintaining life-long client relationships. By developing efficient and affordable technology for the botanical oils extraction industry, Isolate Extraction Systems Inc. brings high quality, medical-grade extraction tools to market and raises the bar for SCFextraction equipment and its operation. We focus on the constant development and reinvention of our systems products and services.

#### Jane

*Booth # 600* <u>http://www.trustjane.com</u>

At Jane we understand the many banking, operational and regulatory challenges facing marijuana retailers. Our mission is to empower marijuana retailers with the tools to grow their business in a secure, compliant and efficient manner while fulfilling the desire of today's consumers for greater control over their shopping experience. The Jane kiosk is a cash management solution for legal medical and recreational marijuana dispensaries. Learn more at www. trustjane.com.

#### Jupiter Research, LLC

Booth # 1309 http://jupiterresearch.com

Jupiter's CCell<sup>™</sup> / Reactor<sup>™</sup> technology is a breakthough for high viscosity extracts that improves fluid flow and performance. Please stop by our booth to learn more about the latest in vaporization hardware technology.

#### Kalyx Development

*Booth # 351* <u>http://kalyxdevelopment.com/about/</u>

Applying a value-oriented approach to acquisitions, Kalyx has massed an unlevered, multi-state portfolio of cannabis properties. Kalyx leases its properties to recognized, seasoned operators and provides select tenants with capital for infrastructure upgrades. Kalyx is an on-going, equity buyer of industrial and commercial real estate and a landlord well versed in the regulatory, zoning and operational challenges unique to the cannabis industry.

#### **Kind Financial**

#### *Booth # 609* http://www.kind.financial

KIND provides financial technology empowering the cannabis industry to transact safely, securely and in compliance. The KIND technology platform includes Agrisoft Seed to Sale, the KIND Kiosk, and KIND Pay; developed to help cultivators, dispensaries, and regulatory agencies in the cannabis industry facilitate safe and secure transactions that are in compliance with the rules, regulations, laws and guidelines governing marijuana-related businesses. Stop by #1018 to DEMO the KIND Platform Today

#### **Kiva Confections**

*Booth # 637* http://kivaconfections.com/

KIVA Confections<sup>™</sup> is a California based not-forprofit collective. We make only the highest quality, artisan-inspired, medicated chocolate for patients crafted from all natural ingredients and skillfully combined with cannabis, lab-testing every batch to ensure consistent THC potency. We hope you enjoy our confections as much we love making them. KIVA – A HIGHER CHOCOLATE EXPERIENCE.

#### **Knalysis Technologies**

#### Booth # 2505

Knalysis Techonologies creates tools for better cannabis health outcomes. Our software seamlessly links physician, provider, and patient, offering a global approach of monitoring and care. Our flight of products includes the Cannabis Patient Manager, an online hub of patient health information built for more accurate monitoring, and the Knalysis Wellness Tracker app which empowers users to actively engage in their health monitoring, and is available in both Everyday Use and Advanced Use: PTSD.

#### **KNF Neuberger**

Booth # 236 http://www.knfusa.com

KNF Neuberger, Inc. offers several safe, easy-touse products for cannabis industry applications, including: rotary evaporators for extraction, refinement/concentration, and solvent recovery; oil-free diaphragm vacuum pumps and systems for rotary evaporation, vacuum oven solvent removal, and filtration processes; vacuum pumps with explosion-proof motors for safe and efficient butane extraction; and liquid pumps for solvent transfer, precise liquid dosing, and hands-free waste disposal.

#### **Kush Bottles**

#### Booth # 243

http://www.kushbottles.com

Kush Bottles is the leading national supplier of compliant and custom branded marijuana packaging with facilities in California, Washington, and Colorado. Kush Bottles is the one stop shop for dispensaries and producer/processors offering a wide variety of packaging solutions, as well as labels, ancillary products, and accessories.

#### **Kyle Kushman Vegamatrix**

Booth # 339 http://purelifeveganix.com/

Vegamatrix was awarded the 2014 STASH Award from High Times magazine for the best nutrient line, making Vegamatrix the clear choice whether you are a large cultivator, home enthusiast, retailer or dispensary owner. Vegamatrix was created by Kyle Kushman, past Cultivation Editor for High Times Magazine, Professor Emeritus at Oaksterdam University and 13 time Cannabis Cup Award Winner, so that he could provide the cleanest healthiest product to his patients. CLEANER. BIGGER. BETTER

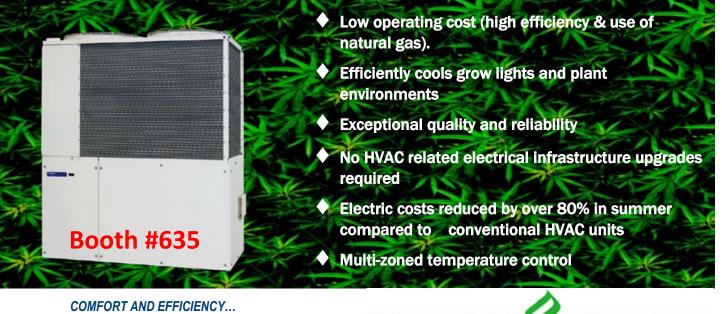
#### LabelTec

*Booth # 1606* http://www.labeltecinc.com

LabelTec is a family-owned company located in the Foothills of Colorado. The Hargadine family have been in the label business since 1985 developing their expertise and defining a commitment to their customers' success. LabelTec's mantra is to partner with our customers to create packaging and labeling solutions. Beyond obtaining the best equipment and the best personnel to operate them, we seek to understand our customers' business so we can help them achieve their goals.



Marijuana Cultivation with Natural Gas – because Electricity is too Expensive!



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## "Grow your product & Grow your business"

CAN LEASE provides financing alternatives for the Marijuana industry's

Visit **Can Lease** Nov. 16, 17, & 18th 2016 5:00 - 8 p.m. Hospitality Suite Explore your leasing options with our staff Complimentary Hors d'oeuvres & Drinks provided. suppliers and growers.

*Our mission is to offer the most flexible terms and cover the most capital equipment available with the quickest approval cycle* 





#### www.canleases.com

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#### Leaf Logix

#### Booth # 442 http://www.leaflogix.com

Leaf Logix Technology specializes in customizable Seed to Sale cannabis software allowing Cultivators and Dispensaries alike to obtain and track every data point important to them for maximum business efficiency and state compliance. With fully integrated accounting and the latest technology our user friendly software offers the most flexible and comprehensive software in the industry- available in either cloud or server based applications.

#### LeafLink, Inc.

#### *Booth # 713* <u>http://www.leaflink.com</u>

LeafLink is the leading platform for B2B orders, sales, and relationship management for vendors and dispensaries. The secure, mobile and webbased software offers a suite of tools for managing all elements of their wholesale activity. Retailers, who previously spent hours calling, texting and emailing their vendors, can now order from all of them in one cart.

#### Leafly

Booth # 215 https://www.leafly.com/

Leafly is the world's cannabis information resource. With a database of over 2,000 strains, a team of award-winning journalists, and a treasure trove of user and business data, we are the place to go for consumers and businesses alike to learn about cannabis around the world.

#### LED Agra LLC

Booth # 1304 http://www.ledagra.com

LEDAgra is an engineering based manufacturer of lighting and electronic products. With over 30 years of industry experience, we are an ISO 9001-2000 and ISO 13485 certified operation with facilities in FL, NY and China. We design, manufacture and test our products in accordance with the highest level of specification grade requirements in order to ensure long maintenancefree operating life as well as superior esthetics and photometric qualities.

#### **Lightwave Science Inc**

#### Booth # 731 http://www.LightwaveScience.com

Lightwave Science offers a portable CannAnalyzer-420 to measure medical potency %CBD in MMJ flowers and oil extracts. Potency for medical use are key in classification of medicine quality and the ability to quickly provide patient relief. Recreational and moisture (affects flavor and weight) content are also displayed. The portable CannAlyzer-420 uses non-destructive infrared technology with Lightwave correlation software for grind and measure by untrained operators in just a few seconds!

#### **Link4** Corporation

#### *Booth # 347* http://link4corp.com

Link4 is made up of a team of forward thinking engineers whose main goal is to provide you with a dependable system of grow room automation while testing the limits of current grow room systems and pursuing new and innovative ways of advancing technology.

#### Lola Lola

#### Booth # 437 http://lolalola.com/

Lola's mission is to deliver experiences that inspire expansion of the mind, community, and overall wellbeing of human kind. We do this through our premium cannabis product line that consists of fresh flowers, pre-rolled cone kits, concentrates, and vape pen cartridges. We believe in good vibes, smart storage, and delightful design.

#### Ludvig Svensson, Inc

*Booth # 539* http://www.ludvigsvensson.com/climatescreens

#### LumiGrow

Booth # 728 http://www.lumigrow.com

We do this through our premium cannabis product line that consists of fresh flowers, pre-rolled cone kits, concentrates, and vape pen cartridges. We believe in good vibes, smart storage, and delightful design.

#### **Lush Retail Environments**

#### Booth # 1519 http://www.lushretail.com

We increase brands' sales and in-store presence by designing & producing eye catching product displays, fixtures & POP that will easily separate a brand from the pack in this rapidly growing industry. We work with each brand in creating an in-store identity from initial concept renderings to final in-store implementation. No matter how large or small, we treat every project with the level of attention and courtesy necessary to achieve the goal. Let us help you increase your sales today.

#### **Mad Displays**

#### *Booth # 2702* http://www.maddisplays.com

Mad Displays built the only next generation media network exclusively for the cannabis industry. For the first time in the marijuana industry, a dispensary owner has access to in depth, real time analytics about his patients, their shopping behavior, and a display system that works to sell more product each visit. With zero distortion of the marketing message, a dispensary owner receives measurable campaign effectiveness with real time analytics. Are you ready to grow sales?

#### **Marijuana Business Daily**

#### *Booth # 421 &* 623 <u>http://www.mjbizdaily.com</u>

As the most established business information resource for the medical marijuana and retail cannabis industry, Marijuana Business Daily's editors bring dispensaries, professional cultivators, edibles and infused product makers, and ancillary services and suppliers the information and networking they need to flourish.

#### **Marijuana Marketing Gurus**

#### Booth # 707

#### http://www.marijuanamarketinggurus.com

Marijuana Marketing Gurus is the nation's premier digital marketing agency focused on the cannabis industry. Our services include search engine optimization (SEO), website design, display advertising and video production. We work with cannabusinesses to get them exposure — and results — online. Get in touch with us for a free website consultation to see how we can help you maximize your online visibility.

# Obscura

### From light restriction to total blackout



## The ideal curtains for greenhouse light deprivation

For controlling day length, multi-layered Obscura greenhouse curtains from Svensson are the ideal light deprivation solution, providing 99.9% blackout– enough for even the most sensitive plants. Maximize grow space, control flowering and humidity, and cut residual light during critical times for consistent growth and quicker turns.

Multi-layers allow more options as the top and bottom of the screen can have different surfaces. Aluminum on the top, for example, provides the greatest energy saving at night, whereas white provides better cooling in sunny weather. White is also useful as a bottom layer for intensifying light inside the greenhouse, whereas black is better for absorbing and restricting interior light.

Visit us in booth 539 to learn more about Obscura blackout curtains.

@obscuralightdep www.ludvigsvensson.com

### **Svensson**

#### Marijuana Policy Project

*Booth # 718* http://mpp.org

The Marijuana Policy Project, the nation's largest marijuana policy organization, has been responsible for changing most state-level marijuana laws since 2000, including the legalization of marijuana in Colorado in 2012 and in Alaska in 2014. It pursues its mission of ending marijuana prohibition and regulating marijuana like alcohol via federal and state lobbying, state and local ballot initiatives, and public education campaigns.

#### Marijuana Venture Magazine

*Booth # 1709* http://www.marijuanaventure.com

#### MarijuanaBusinessOperations.com

Booth # 521 http://www.marijuanabusinessoperations.com

Looking to save thousands on legal bills, consulting fees, on how to apply for and operate a dispensary, start here. In the Marijuana Business and Operations Guide there are stand alone guides for: Medical Marijuana Business Plan Dispensary Design Dispensary Operations Manual Cultivation Facility Design Cultivation Facilities Operational Manual Edibles and Byproduct Manufacturing Guide Inventory Control Guide Patient Education Guide Security Planning Guide & How To Take Your Company Public Step by Step

#### Marijuanapackaging.com

#### *Booth # 1509* http://www.marijuanapackaging.com

We are the Exclusive Distributor of Philips RX Poptops, the ONLY U.S. Government approved child-resistant vial for medical marijuana. We are your one stop shop for all dispensary and collective supplies and packaging. We have over 2000 items to choose from.

#### **MariMed Advisors**

#### *Booth # 200* <u>http://marimedadvisors.com</u>

MariMed Advisors provides total solutions for the design, development, operation, funding and optimization of medical cannabis cultivation centers and dispensaries. With its affiliate, DispensaryPermits.com, MariMed has secured award winning license applications for clients in eight states. The company is a wholly owned subsidiary of Worlds Online (OTCQB: WORX).

#### **McCallum Company**

*Booth # 1500* http://420WholesalePack.com

Check us out at 420WholesalePack.com for all of your cannabis packaging needs and many great cannabis retail products.

#### MedMen

Booth # Suite A http://medmen.com

MedMen<sup>®</sup> is a leading cannabis firm based in Los Angeles with operations and business interests across North America. The Firm consists of two main components; a management company and an investment fund. As a leader in the industry, MedMen drives corporate social responsibility with its support of the Marijuana Policy Project.

#### **Milestone Safety Group**

*Booth # 646* http://www.milestonesafetygroup.com

Milestone Safety Group specializes in Business to Business partnerships that develop the required safety and health management systems to drive compliance and create a profitable business for the employer, and a safe and healthful workplace for the employee. Accidents, incidents, losses, and Compliance are all words that we assist in controlling. As this industry grows, so will the regulations it must adhere to. Our expierience in this field is your strength.

#### Minority Cannabis Business Association

*Booth # 838* http://www.minoritycannabis.org/

#### **MJ Freeway**

#### Booth # 1620 & 407 http://mjfreeway.com

MJ Freeway<sup>®</sup> provides a business software platform to cannabis enterprises – both non-profit and for-profit - currently in 20 states, the District of Columbia, Canada, Europe, and Australia.

#### **MRX Xtractors**

*Booth # 753* http://fiyrr.com

MRX Xtractors has designed, engineered, and manufactured the world's greatest Supercritical CO2 Extractor. The 20 L & 100 L produces supreme CO2 botanical extractions through innovation, science, automation, quality, and safety. We also offer complete turnkey processing for rotavapors and post processing equipment. Come see for yourself at our state-of-the-art laboratory in Oregon.

#### **Munch Machine**

#### Booth # 1418

Munch Machine was founded to create innovative an affordable solutions to streamline Cannabis harvesting. We have patent pending designs that will help you get the most efficiency out of your operation in this quickly evolving market. Come check us out!

#### NCIA

#### *Booth # 828* http://thecannabisindustry.org

The National Cannabis Industry Association is the largest trade association for cannabis-related businesses in the United States and the only organization representing the legitimate cannabis industry at the national level. NCIA's mission is to promote the growth of a responsible and legitimate cannabis industry and to work for a favorable social, economic and legal environment for that industry in the United States.

#### **Netwatch USA**

#### *Booth # 106* http://www.netwatchusa.com

Other companies record criminal activity. Netwatch prevents it. Netwatch provides live remote visual monitoring and response services to protect our client's sites. All aspects of the Netwatch System — which utilizes state-of-the-art hardware and proprietary advanced-grade software — are installed, maintained and operated by Netwatch for a fixed fee, eliminating large capital expenditures, hiring of specialized personnel or responsibility for supporting the hardware/software.



## 100L EXTRACTOR (20L ALSO AVAILABLE)

Full process control that preserves Terpenes through extraction process Fractionalized process for THC, CBx & Terpenes Highest- quality yielding Supercritical CO2 Extractor on the market ASME Certified. UL Approved & manufactured in USA Real-time and historical analytics for repeatability

MRX Xtractors is your one-stop engineering and technology company for expediting your complete turnkey operation for extraction, post-processing oil refinement, and robotic cartridge fill-and-seal automation equipment.



(877) 423-4977 • MRXXTRACTORS.COM

#### **Nexus Corp**

*Booth # 308* http://nexuscann.com

Please visit our website at www.nexuscann. com. You can download brochures, and take a video tour of a cannabis greenhouse facility in Durango, Colorado. At the show, we can discuss light deprivation, environmental control systems, organic cultivation or many other greenhouse growing factors. Our knowledgeable staff can address nearly any question that you have.

#### NORML

#### *Booth # 836* http://www.norml.org

A Voice for Responsible Marijuana Smokers Since its founding in 1970, NORML has provided a voice in the public policy debate for those Americans who oppose marijuana prohibition and favor an end to the practice of arresting marijuana smokers. A nonprofit public-interest advocacy group, NORML represents the interests of the tens of millions of Americans who smoke marijuana responsibly.

#### NuAxon BioScience

#### *Booth # 749* <u>http://nuaxontech.com</u>

We design and build CO2 extraction equipment, for the last 15 years we have operated multiple CO2 extraction plants of our own design, logging over 200,000 hours of experience on 300+ herbs, leading to continuous improvement in extraction times, yields and extract profiles. We improve your profitability by maximizing the speed of extraction while preserving quality, flavor and aroma. Our equipment is made for production and designed to produce the most extract in the least amount of time.

#### **NUUO Surveillance Solutions**

#### *Booth # 139* <u>http://www.nuuous.com</u>

NUUO Inc. is one of the premier providers of IP Video Surveillance Equipment serving the Cannabis Industry. Video recording solutions that can be scaled from one camera to thousands, NUUO can meet your state regulatory requirements for any size facility. The Video Management Software is intuitive and easy to use while the Total Cost of Ownership is manageable to fit within most budgets. Come see us at Booth 139 and enter for a chance to win a Video Recorder.

#### 0.penVAPE

Booth # 701 http://www.openvape.com

O.penVAPE is the largest cannabis brand in the United States, with licenses in nine states. It is recognized as a leader in plant extraction technology, sales, marketing and distribution strategies for the legal cannabis industry.

#### **02 Grow/Grow Patrol**

Booth # 623 http://o2grow.com

The O2 Grow patented technology elevates the dissolved oxygen levels 50% more than air stones through electrolysis. The O2 Grow technology actually "manufactures" 100% pure oxygen by separating the water molecule. It's well documented that oxygen is needed to help activate microbes, prevent root disease and ultimately increase yield. Increased oxygen to the root zone has shown to increase the speed of plant growth, size of the root ball, number and size of flowers, and nutrient uptake.

#### o2VAPE

#### Booth # 128 http://o2vape.com

o2VAPE<sup>™</sup> is a USA Veteran owned company and has been providing consumers with high quality portable vaping products since 2013. We are the ORIGINAL buttonless vape pen, making it the most mobile and discreet vaping product available to anyone. We have a no questions asked LIFETIME WARRANTY! Have question's regarding our products? o2VAPE<sup>™</sup> is here for you! It is our goal to make sure that YOU, our customers, are completely satisfied with the o2VAPE<sup>™</sup> products. We ALWAYS answer our phone and email!!

#### **Oaksterdam University**

#### Booth # 1705

#### http://www.oaksterdamuniversity.com

America's 1st cannabis college was founded in 2007 to provide students the highest quality training for the cannabis industry. OU has since graduated nearly 25K students from over 30 countries. Learn from over 150 faculty members & 9 academic departments. Horticulture Professors have a minimum of 20 years experience, alongside the only hands-on student lab in the world. We offer 4 month semesters & 2-4 day seminars. Tuition starts at \$35/credit hour & remember OU doesn't just teach you the law, we helped write it.

#### OCO Labs

#### Booth # 1308 https://ocolabs.com/

The SuperC<sup>™</sup> supercritical CO2 extraction system offers a single expandable solution for small batch producers, inline batch testers, and even home extraction enthusiasts. The OCO Labs team has over 30 years of experience working with CO2 and other compressed gases, and we are the Oregon based manufacturer of the world's most accessible CO2 extractor, the SuperC<sup>™</sup>. Our tabletop CO2 extraction systems are now in homes and labs across ten countries.

#### **Orange Photonics**

#### *Booth # 1420* http://www.OrangePhotonics.com

Portable, tough and low cost, the LightLab marijuana potency analyzer brings analysis out of the lab and into grows, sales counters and infused product production centers. Accurate, repeatable potency results from an affordable "Lab in a Box" makes quality control easier than ever. Boost your revenue by producing consistent, optimized product through applied real-time data from the LightLab. Simple to use - accurate and repeatable results!

#### **Payment and Dispensing Systems Ltd**

#### Booth # 743 http://www.greenvault.biz

GREENVAULT is an innovative concept for bringing into the Dispensary the most modern technical and marketing solutions for the convenience of patients and for making Dispensary more efficient and performing. The concept is based on a automatic dispenser specifically developed for Cannabis products and on browsing stations with modern 24 in. touch screens for offering patients the most pleasant and attractive experience.

#### PayQwick

#### Booth # 1400 http://www.PayQwick.com

PayQwick is the first legally compliant seed-tosale electronic payment processing platform for marijuana retailers, producers and processors in Washington, Oregon and Colorado, expanding into Arizona, Nevada and California in 2017. PayQwick's comprehensive compliance assessment programs ensure its clients stay in business and have access to regular business bank accounts. PayQwick eliminates cash usage with its B2B and B2C platforms, bill pay service, loadable cards and Smartphone App.









## Come find us at booth 1308!

www.ocolabs.com l info@ocolabs.com

- Simple, safe, convenient and affordable
- No solvent residue
- Fully preserved aroma, flavor and potency



### **Presenting:** pay Qwick's New Soulmates



#### Coming Soon to a Cash Register near you.

With PayQwick's fully integrated payment, cash management and now merchant services platform, you can accept electronic payments from your customers, allowing you to reduce cash transactions, diminish your risk of theft and violent crime and best of all, significantly increase your sales!

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#### **PIC-SFC** Inc

#### *Booth # 135* <u>http://wwwpic-sfc.com</u>

The PIC-SFC systems are the most advanced and the fastest , quietest systems in the world and in one method you will be able to separate and collect terpenes, oils and waxes that can be Shatter directly from the system with no post extraction process. We also provide prep Chromatography systems that will allow you to provide 98% or better Pure THC, CBN, CBD etc. And we can also provide small analytical systems for purity verification and refining methods.

#### **Platinum LED Grow Lights**

*Booth # 543* http://www.platinumgrowlights.com

PlatinumLED Grow Lights : The Most Powerful LED Grow Lights : Highest PAR - Complete 12-Band Spectrum - 5 Year Complete Warranty

#### PlusCBD Oil

Booth # 506 http://www.pluscbdoil.com

CV Sciences offers a growing line of PlusCBD Oil products in a variety of delivery systems and flavors to suit customer preferences. We are proud of our innovative selection ranging from oil to powder form to water-soluble products.

#### **Pollen Gear**

Booth # 546 http://www.pollengear.com

Premium Dispensaries Deserve Premium Packaging

#### **Pope Scientific Inc**

*Booth # 1508* <u>http://www.popeinc.com</u>

Pope Scientific, Inc., founded in 1963, has quickly become the cannabis distillation leader. Our Wiped-Film (short-path) Molecular Stills (WFMS) are firmly established in all the legal states and several countries, for post-extraction purification of THC and CBD to highest purity, quality, yield and clarity. Terpenes collection is also possible. Wiped-Film Evaporators (WFE) are utilized for large scale ethanol and other solvent removal as an alternate to rotary evaporators. Experience is key!

#### Poseidon Asset Management LLC

#### Booth # Suite X

http://poseidonassetmanagement.com

With 25+ companies in the portfolio. Poseidon is one of the longest running funds in the industry. Poseidon employs a diversified investment approach that seeks to produce superior riskadjusted returns over the long run by spotting early opportunities for outsized returns and allocating capital to the highest-quality cannabis companies. Poseidon makes strategic capital decisions around capitalizing on disruptive change with intelligent diversification and extraordinarily robust research.

#### **PotBotics**

Booth # 1609 http://potbot.com

PotBot<sup>™</sup> is a medical marijuana recommendation engine that guides patients to the appropriate cannabinoid levels, medical cannabis strains, and consumption methods for their specific ailment. Once a personalized medical cannabis recommendation is in place, PotBot<sup>™</sup> helps patients find their recommended cannabis at a nearby dispensary; or set up an appointment with a licensed medical cannabis clinic. PotBot<sup>™</sup> is accessible via dedicated kiosks, mobile app, and desktop app.

#### **Precision Automation Company**

*Booth # 1608* http://precisionautomationinc.com

Precision Automation offers a full line of Labeling Equipment for the Cannabis Industry. From Semi-Automatic Table Top Labelers, to fully automated Labeling Systems. We've been in business over 70 Years, providing our customers with highest quality packaging, labeling and processing systems.

#### **Precision Extraction Solutions**

*Booth # 210* http://www.precisionextraction.com

Precision Extraction Solutions manufactures closed loop light hydrocarbon extraction systems. Precision systems may process up to 40 lbs per run with as little as 55 min active recovery time. Systems are available UL compliant, ASME certified and Colorado, Illinois, Nevada, Oregon and Washington engineer approved. With on-demand deep freezing and plug & play recirculating heat, Precision systems include advanced patent pending technology for ease of use, efficient processing and safe operation.

#### Priva

Booth # 721 http://www.priva.ca

Priva offers the best solutions for indoor growing facilities to address water, climate & cultivation, labor & management to realize your growth ambitions. Priva is the industry leader with over 50 years of experience in horticulture developing algorithms for plant-based control strategies. These strategies create the best indoor growing solution when combined with Priva hardware and software modules to manage indoor environments & energy usage for an array of complex building environments.

#### **Pro MAX Grow**

Booth # 1521 http://www.promaxgrow.com

• 5 Year Warranty • Equipment Leasing • Energy Rebates • High THC Levels

#### **PRO-MIX**®

Booth # 601 http://pthorticulture.com

Introduced in 1968, PRO-MIX has always provided commercial growers and consumers with cuttingedge and value-added growing media products. The PRO-MIX growing media are enhanced with high-performance active ingredients, for growers who seek efficiency, superior plant quality, disease suppression and resistance to environmental stresses. Choose PRO-MIX products with MYCORRHIZAE<sup>™</sup>, BIOFUNGICIDE<sup>™</sup> or both to deliver outstanding plant quality and crop performance!

#### **ProVerde Laboratories**

#### Booth # 230

http://proverdelabs.com

ProVerde Laboratories, Inc. is an ISO/IEC 17025:2005 Accredited, state-of-the-art, analytical laboratory offering testing, extraction, cannabinoid separation/purification, formulation and consulting services to Dispensaries, Cultivators, Caregivers, Patients, Doctors and Researchers. We bring "The BEST Science in the Business" to optimize your operations while simultaneously ensuring patient/ consumer safety.

# **DROADS**

HPCC BIOFUNGICIDE MYCORRHIZAE

containers and long-term crops.

# PRO-MIX<sup>®</sup> PUR<sup>™</sup>

PRC-MIX

BIOFUNGICIDE

MYCORRHIZAE

PEAT/COIR-BASED BASE DE TURBA Y COCO

3.8. 60.

Advanced inoculants aiming for professional growers who seek growth enhancement and protection for high-value crops.

#### **POWDER** 150 VIABLE SPORES/g

High concentration

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- Easily applied at cutting stage
- GHA297 Mycorrhizae (Glomus intraradices) 80 viable spores/cc (150 viable spores/g)

#### **GRANULAR** 115 VIABLE SPORES/g

- The perlite, zeolite and peat moss carrier provides added benefits to the soil
- Easily applied at planting stage and during the crop cycle
- GHA297 Mycorrhizae (Glomus intraradices) 38 viable spores/cc (115 viable spores/g)



When seeking the ideal balance between air porosity, drainage capacity and water retention. **PRO-MIX HPCC BIOFUNGICIDE + MYCORRHIZAE** is the solution growers select.

With unique chunk coir reducing soil compaction and carefully selected peat moss, this

formulation provides qualities promoting growth and offering a delicate, well-calculated

control over the root zone. **PRO-MIX HPCC BIOFUNGICIDE + MYCORRHIZAE** provides

growers what they need to optimize the quality of their hanging baskets, large



#### 1 800 667-5366 VISIT **PTHORTICULTURE.COM**

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#### PuraEarth Concentrates

*Booth # Suite E* <u>http://puraearth.org</u>

At PuraEarth we are dedicated to perfecting the purest, cleanest, most potent marijuana products in the world. Our products are all natural, solventfree and made with carefully selected premium flower and oils for maximum potency. Come by our suite next to the Tango room & learn more about our entire line of products including Oil Concentrate, Oil Cartridges, Space Rocks, Thai Sticks, Space Sticks and Canna Cigars. Please call 800.662.4097 for wholesale or distribution inquires.

#### **Pure Grow**

*Booth # 2507* http://puregrow.org/

Pure Grow products include a rich source of complex minerals, micronutrients, organic matter, carbon, Humic acids, beneficial bacteria and Mycorrhizal Products, for all types of soil mediums.

#### **Pure Grow Soil**

*Booth # 716* http://puregrowsoil.com

Pure Grow Soil develops products for hydroponics and In Soil planting. Our products include Nutrient and Mineral Blends. Worm castings, Infused Biochar and Biodynamic materials.

#### **Pure Ratios**

#### Booth # 107 http://www.pureratios.com

Welcome to Pure Ratios Pure Relief. Pure Medicine. Pure Ratios. Pure Ratios consists of lines of complementary adult use and medical cannabis products designed with one goal in mind: to improve the quality of life of our patients by easing their pain and discomfort through long lasting, optimal dosing of medicine. We have designed our line of products to deliver relief where it is needed, accurately and efficiently. Our flagship product is our patent pending, 96 hour CBD topical reservoir patch.

#### **Purple Haze Properties**

*Booth # 131* http://www.purplehazeproperties.com

Purple Haze Properties is a Cannabis friendly lifestyle brand currently on the cutting edge of new graphic design concepts, ideas, and merchandise. Purple Haze participates in Social, Educational, Medical, Music, News, Entertainment and Design. Purple Haze Properties has been licensing territory rights of our brand in the cannabis industry to individuals that have legal licenses in production, cultivation, or distribution.

#### **Quest Dehumidifiers**

#### *Booth # 348* <u>http://questhydro.com/</u>

Quest builds quality, energy-efficient dehumidification equipment designed to perform in commercial environments. Quest has the solution for any indoor gardening application. Quest dehumidifiers are the most energy efficient on the market, removing the most pints of water per kWh over the widest temperature range. A Quest dehumidifier pays for itself in energy savings while helping to prevent pests, mold, mildew, and disease. Quest is manufactured in the USA and is ETL Listed/UL Certified.

#### Rambridge

*Booth # 223* <u>http://rambridge.com</u>

Rambridge Wholesale International is a subsidiary of Rambridge Wholesale Supply, a distributor of garden and hydroponic supplies. Rambridge Wholesale Supply has over 30 years of experience in the industry and leads the market in product innovation and proven performance.

#### **Rhythm by Arcadius**

*Booth # 647* http://www.rhythmgrow.com/

RHYTHM is a suite of products, SENSE, DOSE, CONTROL and CUSTOM, specifically designed to improve the efficiency of cannabis cultivation. With over 30 years of experience in technology and industrial automation, our engineering team has spent years developing and testing solutions specifically tailored to high grade cannabis cultivation. With usability as a key focus, our software and web interface solutions are the differentiator behind each of our offerings. Learn more at: www.rhythmgrow.com

#### **Rolland Safe & Lock Company**

Booth # 335 http://rollandsafeandlock.com

Since 1905, Rolland Safe & Lock Company (RSLC) has emerged as one of the oldest and most knowledgeable security resource companies in the United States. As our clients face new and unique security challenges, Rolland has stepped up to successfully deliver solutions for their needs. From high security safes to a wide variety of innovative designs, Rolland continues to evolve, enhance and create new security products to anticipate the security challenges that lie ahead.

#### **Root Sciences**

#### *Booth # 1307* http://www.rootsciences.com

Root Sciences is a leading provider of commercialscale short path distillation equipment. We combine state-of-the-art technologies under global brands such as VTA with consulting services and financing options to enable our clients to succeed in the medical and recreational Cannabis industry.

#### **Rough Brothers Greenhouses**

#### Booth # 123 http://roughbros.com

With over 75 years of experience, Rough Brothers offers a complete package for both Greenhouse and Indoor Operations. Whether it's research or production, Rough's seasoned professionals offer expertise in all aspects of the process including structures, glazing, lighting, light deprivation, HVAC as well as fertigation systems and grow benches.

#### **Royal Gold**

#### Booth # 1507 http://royalgoldcoco.com/

Royal Gold is the original coco soil company. As the first all coco based soil company in California, and

first all coco based soil company in California, and debatably, the United States, Royal Gold has been re-setting the standard for quality, consistency and performance for nearly a decade. Based in Humboldt County, on the gorgeous north coast of California, Royal Gold has had the advantage of extensive research and development, and field testing in a community that demands unparalleled results and service.

# Process Much? The Difference is Clear. State-Of-The-Art Fractional Distillation Technology







www.ROOTSCIENCES.com







#### **RX Green Solutions**

#### Booth # 208 http://www.rxgreensolutions.com

At Rx Green Solutions, we've developed a scalable plant nutrient program that is specifically formulated for cannabis and designed to improve yields and flower quality, while reducing complexity for commercial cultivation. Our formulas are low in salts and include organic inputs. Additionally, our ingredients are pharmaceutical grade, ensuring that plants grown with our nutrient program will test well below any state's maximum heavy metal requirements. www. rxgreensolutions.com

#### **Sage Analytics**

*Booth # 604* http://sageanalytics.com

Sage Analytics offers marijuana potency measurement systems that revolutionize the current state of potency profiling for Total THC, THCA, Total CBD, CBDA and CBN. We design, engineer and manufacture next generation potency profilers that employ optical spectroscopy to provide instantaneous, accurate measurements along with field portability, convenience and affordability to the entire cannabis eco-system. Can be used on-site by growers, labs, extraction processors, and dispensaries.

#### SanSal LLC

Booth # 229 http://www.sansalcbd.com

We develop the highest quality whole hemp products for a range of industries by utilizing leading-edge production technology with sustainable, environmentally sound organic farming methods. Our focus is on the science of whole hemp ingredients designed to elevate and improve your lifestyle naturally. Located on 180 acres in Pueblo, CO., our large-scale propagation, growing and processing facility has set its sights on satisfying the enormous demand for high CBD, non-psychoactive strains.

#### **Sesh Technologies**

Booth # 2710 http://www.sesh-technologies.com

Sesh-Technologies is a Spokane Washington based developer and manufacturer dedicated to providing innovative solutions for cannabis processing worldwide by applying advanced technologies. Our solutions dramatically increase the efficiency of Rosin extraction without harsh chemicals by providing the grower with the most advanced PC controlled heat and pressure extraction system on the market. We will be showcasing our latest cannabis processing equipment and be available for demo and questions.

#### Shimadzu Scientific Instr., INc.

#### Booth # 535

http://GrowYourLab.com

Shimadzu Scientific Instruments is the American subsidiary of Shimadzu Corporation, founded in 1875. We are the experts in medical marijuana testing and offer instrumentation for potency profiles, pesticide screening, fungicide analyses, residual solvent, terpene profiles, mycotoxin/ aflatoxin and heavy metals. Come visit us about your MMJ instrumentation needs or visit www.ssi. shimadzu.com.

#### ShowGrow

Booth # Outdoor2 http://www.showgrow.com

ShowGrow is a full service operator of premiere marijuana facilities. With a track record of success in California and Nevada, we are launching the brand and our services nationally. Visit the ShowGrow Village outside for a tour of our dispensary, full size grow cube, & manufacturing cube. Our California experience is loved by patients and leads to success. If you want to work with a company with deep cannabis expertise, let's have a conversation at our bar located on top of the grow cube.

#### Sierrabags.com

Booth # 2504

#### http://www.sierrabags.com

Sierrabags.com is a division of Sierra Packaging & Converting, a leading manufacturer of printed flexible packaging, 100% US based, minority owned and operated; in business since 1924. Sierrabags.com specializes in flexible packaging for the cannabis industry. From flower/ bud bags to a complete line of Grower Bags, bags for edibles, custom printing and certified Child Resistant Exit Bags for dispensaries. High quality, fast turnaround times and customer service are a top priority.

#### **SIVA Enterprises**

Booth # 450 http://www.sivallc.com

SIVA Enterprises is a full service consulting, management and partnership organization leading the next wave of success in the cannabis industry. SIVA (formerly Bulbulyan Consulting Group) has one of the highest success rates nationwide for state licensing. SIVA's client had the highest scoring application in Massachusetts, won 4/5 licenses in Nevada and won cultivation and dispensing licenses in Illinois. SIVA also manages over 192,000 sf of cultivation nationwide.

#### **SoCal Safe Company**

Booth # 1520 http://www.socalsafe.com

PROTECTING THE PRICELESS SINCE 1915 For over 100 years SoCal Safe has been manufacturing Safes, Vaults and Security Products. SoCal Safe has become a national leader in the Cannabis Industry developing the UL listed Canna-Safe, Delivery/Trunk Vaults and Smart Safes to protect your inventory, revenue and personnel. We also offer 24/7-Nationwide Safe Service to assist you when you need help the most. Stop by and visit us in Booth #1520 and see the difference for yourself!

#### Solexx/Adaptive Plastics

*Booth # 605* http://www.adaptiveplastics.com

Reduce Risks and Save Money... When Cannabis growers choose Solexx to cover new or existing structures, they protect their investment, reduce risks and enjoy a better bottom line. Lower heating and cooling costs and accelerated plant growth mean higher profits with Solexx panels. The panels provide incredible strength, privacy and durability for years of maintenance-free use. Solexx panels provide 100% diffuse light, maximizing growth while reducing burning , shadows and plant stress.

#### **Solistek Digital Lighting**

*Booth # 710* http://solis-tek.com/

SolisTek Inc., is engaged in the research, design, development and manufacturing of advanced indoor lighting for the indoor horticulture and greenhouse industry. SolisTek has developed software based technologies, such as Ignition Control, Sense Smart, and a number of unique ballasts for horticultural lighting.

# Healthy Plants. Healthy People.



# Whole Hemp Matters

By starting with uniform genetic profiles we ensure our plants will maintain their optimal performance and yield consistently throughout their life-cycle. Through organic farming methods, our all natural, hemp flower and leaf are able to achieve high levels of non-psychoactive phytocannabinoids. Our on-premise extraction and processing facility houses the most advanced equipment designed to provide superior oil and isolate. We produce natural pure whole hemp extracts that meet industry requirements, certain to exceed the level of quality desired by our customers.

Visit us at **booth #229** and discover first hand our commitment to "Healthy Plants. Healthy People"."



8648 Lake Davis Rd | Pueblo, CO 81005 | 303.379.1207 | info@sansalenterprises.com www.SanSalCBD.com

#### **Specialty Insurance Partners**

Booth # 709 http://specialtyinsurancepartners.com

Specialty Insurance Partners is an independent insurance agency. We work for you and we put you first in everything that we do. We embrace innovation and we partner with the leading insurance markets globally to create value for our partner clients.

#### **Spectrum King LED**

Booth # 736 http://www.spectrumkingled.com

Spectrum King LED is at the forefront of technology and innovation in horticultural and agricultural lighting. From a small test garden up to massive commercial spaces Spectrum King LED has fixtures that will save you 50-70% off your power bills and run quietly and efficiently for years to come. When crop quality and consistency matters look no further than the full spectrum offerings from Spectrum King LED.

#### SPEX SamplePrep

*Booth # 618* http://spexsampleprep.com

SPEX SamplePrep is an industry leader in Sample Preparation lab products for the Cannabis Industry. Our Homogenizers, Grinders and Cryogenic Mills provide reliable, reproducible results with no cross contamination. Our products help labs apply the preventative measures that protect patients seeking safe and effective medication. Visit www.spexsampleprep.com/ canabis to learn more.

#### **START** International

*Booth # 102* <u>http://www.startinternational.com</u>

START International has provided labeling and taping solutions for manufacturers since 1981. With products manufactured in the USA, Asia and Europe, START International machines and equipment are used in various industries and markets all over the world. Our company is built on adding value to production lines and building relationships with our customers.

#### Strainz

Booth # 1301 http://www.strainz.com

Strainz is a leading national cannabis brand management company delivering a portfolio of premium grade cannabis products in multiple legal states. Based in Las Vegas, Strainz and our licensed partners are transforming cannabis and creating innovative products ranging from ratio vapes to ratio tinctures. Strainz range of products includes Strainz Ratio Concentrates<sup>™</sup>, Strainz Ratio Tincutures<sup>™</sup>, Strainz Mighty<sup>™</sup> and Strainz Maxx<sup>™</sup> vape pens that combine CBD and THC with flavor essences.

#### **Strategic Pharma**

Booth # 1518 http://www.stratphinc.com/

#### **Students for Sensible Drug Policy**

*Booth # 834* http://ssdp.org

Students for Sensible Drug Policy's 4,000 members advocate for replacing the disastrous War on Drugs with policies rooted in evidence, compassion, and justice. We mobilize on 300 schools around the globe to make change from campus to the UN because the War on Drugs is a War on Us.

#### **Summit Extraction Systems**

*Booth # 2503* <u>http://www.summitextraction.com</u>

Summit Extraction Systems creates safe, ergonomic cannabis extraction technologies that maximizes production efficiency.

#### **Supreme Organics**

*Booth # 625* http://www.supremeorganics.com

Supreme Organics is a Los Angeles based vertically integrated company. We go to market with only the highest quality goods: whether it's cannabis, concentrates, edibles, or infused products. Our team of cultivators, scientists and chefs grow, design and craft everything we make at our state-of-the-art facilities starting with our own sungrown organic cannabis and finest ingredients to produce finished products that go above and beyond industry standards when lab tested for purity, potency, and precise dosing. Fun is our middle name but we're serious about what we do.

#### Surna

Booth # 329 http://surna.com

Surna develops and manufactures innovative technology and products that address the energy and resource intensive nature of indoor cannabis cultivation. Our water-chilled climate control systems provide a more cost-effective and energy efficient way to cool an indoor garden. The Surna Reflector increases light on plant canopy and reduces cooling needs.

#### **Tax Defense Partners**

*Booth # 642* http://cannabistaxrelief.com/

Our team at Tax Defense Partners (TDP) has been in the industry for almost 20 years - we specialize in tax defense and tax controversy. We help people with all types of tax problems (personal and business), including payroll taxes, audit representation and tax return preparation. Don't want to fight the IRS alone! Our licensed professionals, CPAs, attorneys and IRS Enrolled Agents settle more cases in a month than most other CPAs and tax attorneys do in their entire working career.

#### Tecogen

Booth # 134 http://www.tecogen.com

Commercial growers will reduce energy costs 30% to 60% using clean natural gas. Tecogen chillers operate on single phase power using only 1-2 kW and can run with a much smaller backup generator to protect plants during a power outage. Tecogen chillers have near zero emissions and exhaust gases can be used for CO2 enrichment. Engine-driven chillers produce huge amounts of free waste heat for process or space heating. Remote monitoring. ETL listed, UL approved. Nationwide factory service avail.

#### **Terpp Extractors / Across International**

Booth # 751

http://terppextractors.com

Terpp Extractors is the Fort Collins, Colorado, USA based home of well-engineered, award winning, and certified closed loop botanical extractors, built to meet or exceed industry safety standards and your expectations. With a rank of 25th on the 2016 CBE Top 100 list of the top ancillary Canna business suppliers and a High Times product award, you can buy from Terpp.com with confidence. Known for exemplary service with quality products, training and support, we invite you to join team Terpp. 6<sup>TH</sup> Annual Marijuana Business Conference & Expo® MJBizCon.com

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# **NEW LOCATION!** Las Vegas Convention Center



#### **THC Label Solutions**

*Booth # 203* <u>http://thclabelsolutions.com</u>

THC Label Solutions - Custom and Professional branding for your products. Automate your labeling and printing needs. THC Label Solutions offers many different sizes of labels and help you brand and market your products.

#### The ArcView Group

*Booth # 629* <u>http://arcviewgroup.com</u>

At The ArcView Group, we believe that business is the most powerful platform for political change and that the development of a responsible, profitable, and politically-engaged legal cannabis industry will be the single biggest factor in hastening the day when not a single adult in the world is punished for this plant. Cannabis is the next great American industry. We look forward to building it with you.

#### The Capsule Group

Booth # 444 http://cannabiscapsules.com

CannabisCapsules is the cannabis industry's number one source for premium empty capsules, filling machinery and everything ancillary cannabis capsule related. With over 35 years of capsule manufacturing experience, we deliver the highest quality and most innovative capsule products on the market. CannabisCapsules is perfect both for brands who simply need empty capsule shells, as well as for companies who need full-service assistance with brand development.

#### Thermosoil

*Booth # 1407* http://www.thermosoil.com

ThermoSoil® Root Zone Heating and Control system for plant containers stabilizes and controls optimum root zone temperature for the particular plant strain and growth phase. Active warming imitates nature by improving convective air flow, providing constant soil temperature and grounding to Earth. ThermoSoil creates a comfortable root zone environment, improved air pruning, healthier roots and increased product quality and yield. Standard sizes fit most containers. Custom sizes available.

#### **THR Technologies**

#### Booth # 1718

THR Technologies sells 1) a proprietary manufacturing technology for licensed production of liquid, sublingual, "nano-emulsified" marijuana products and 2) a retail line of nano-emulsified hemp products. Do you want immediate absorption and maximum bioavailability? Our products are unparalleled within the cannabis industry. These small and stable nanoparticles are an entirely NEW product category—fast-acting, like smoking/ vaping, and long-lasting, like edibles. Welcome to the Future of Cannabis!

#### **Thrive Grow Systems**

#### Booth # 1614 http://www.thrivegrow.com/

With more than 35 years of experience in building cutting edge commercial greenhouses, B&K Installations, Inc. opened its subsidiary brand Thrive Grow Systems. Thrive Grow specialize in the engineering and manufacturing, of permitted commercial cannabis grow facilities. Our team of engineers has developed a pod and bench system that maximizes yields while reducing expense. Thrive Grow Systems also developed customizable warehouse buildouts and greenhouses that are engineered for you!

#### Tilray

#### *Booth # 119* http://www.tilray.com

Tilray is one of the largest and most sophisticated producers of premium medical cannabis in the world. We are dedicated to providing safe, consistent and reliable therapy to patients. As regulations evolve, we are well-positioned to bring our expertise to help launch mature and professional medical cannabis markets.

#### **Total Energy Group Inc.**

Booth # 1719

#### http://www.totalenergygroup.com

Total Energy Group provides high quality light deprivation systems. With over 30 years of experience, we will custom design light dep. systems for your greenhouse. We offer installation and supervision for a professional installation that will give you 100% darkness in the greenhouse. We also offer additional products to control the climate in the greenhouse: Heaters and HAF fans, climate computer, water storage, water sterilization and co2 dosing.

#### **Transcend Lighting**

#### Booth # 732 http://www.transcendlighting.com

Transcend Lighting is an LED lighting technology company dedicated to energy efficiency in the production of cannabis. The company's LED T5 lamp is 45% more energy efficient than traditional T5 fluorescent lamps. The LED T5 has been specifically designed for cannabis production in its vegetative growth stage. The LED T5 is a drop-in replacement for fluorescent T5 - there is no rewiring required or ballasts to be changed. The product is made in America, and comes with a 5-year warranty!

#### **Transcendental Mints**

Booth # 1711 http://www.tdmints.com/

#### Treez.io

Booth # 232 & Suite C http://treez.io

Treez is an enterprise software platform that optimizes and automates cannabis dispensary operations, creating a cooperative ecosystem that allows operators to continually improve every aspect of their business, from employee management, to inventory control, to patient hospitality. By automatically enforcing best practices across the platform and collecting valuable data from every corner of your business, Treez offers something wholly unique to operators, large and small.

#### Trimpro

#### Booth # 1322 http://www.trimpro.com

Anyone involved in the robust MJ business, whether medical or recreational, needs to know about the trimming process. Founded in 2000, Trimpro is the original inventor of trimming machines. We have a family of nine (9) models, and counting, to accommodate any harvest requirements. Our machines are built to CSA and CE Standard using North American parts and components. Patented in the US, Canada, the EU and Australia, the Trimpro line is proudly made in Canada. Come by booth #518 for a chat.





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#### True Leaf Pet

#### Booth # 2510 http://www.trueleaf.com

True Leaf Pet is a Canadian-based manufacturer of functional hemp-based dog chews and is a division of True Leaf Medicine International Ltd. At True Leaf Pet, we believe in returning the love that we receive from our best friends - our dogs. The health and medicinal benefits of hemp are quickly becoming recognized by researchers worldwide. We at True Leaf are proud to announce the arrival of our functional hemp-based dog chews; True Hemp - Health, True Hemp - Calming, and True Hemp - Hip+Joint.

#### **Twister Trimmer**

Booth # 529 twistertrimmer.com

Twister Trimmers take the hassle out of trimming cannabis so you can focus on more important things, like growing a better crop. Visit us to see our machines and learn why they're the industry's best.

#### **United Cannabis Group**

Booth # Suite D http://www.cvrn.co

The CVRN companies represent a one stop shop for the finest Service providers to the Cannabis industry. We have extensive experience in servicing the industry with the following services: Management Consulting, Tax Strategy, Legal, Retail Supply, Staffing/PEO, HR, Janitorial, Anti-Microbial mitigation, Security, Compliance Reviews, Grow Consulting, Applications, Public Relations, Investment Banking, Valuations, Accounting/Book Keeping, Technology, Financing, Insurance and other disciplines.

#### United Label

Booth # 708 http://www.unitedlabel.com/

United Label is a full service label and tag supplier. We are a Horticultural label and tag company with labels, pot tags, slip on tags, and supplies for plant identification as well as RFID printers, tags, and labels for item tracking. We also supply a variety of supplies for Greenhouses and growers. Additionally, we print custom labels in hundreds of sizes and shapes and also have the ability to digitally produce your label in any custom size.

#### **US Global Resources**

Booth # 145 http://usgr.com

US GLOBAL RESOURCES has a 75 year history offering the finest products, technology and services around the world. We offer project development, engineering, design, equipment and systems based on very strong background in plant technology from propagation to post-harvest in the INDOOR/GREENHOUSE specializing also in hydroponics/media based techniques, soil handling systems, insect/disease control, fertigation, crop lighting, EBB&FLO benches, construction, heating/ cooling control systems, etc.

#### **US Hemp Wholesale**

#### Booth # 750

http://www.ushempwholesale.com

US Hemp Wholesale works to be a pioneer in the global hemp market. Our calling is to set the standard for the highest quality consumable products. We are dedicated to improving our community through education and the creation of innovative industrial hemp goods. What are the advantages to a partnership with US Hemp Wholesale? - Drop-ship accounts with no monthly minimums! - Low minimums for wholesale pricing! - Build YOUR brand with our quality products!

#### **V** Digital Services

Booth # 1723 http://www.vdigitalservices.com/

V Digital Services<sup>®</sup> is a full service digital marketing agency and Google Premier Partner. What makes our digital services truly unique is our cannabis programmatic advertising network designed specifically to reach audiences interested in medical and recreational marijuana wherever they are. As a subsidiary of Voice Media Group, which publishes seven alternative weekly newspapers across the country, we have an important voice in the national marijuana conversation. www.vdigitalservices.com

#### Vangst

Booth # 2705 http://vangsttalent.com/#connect

Vangst is the cannabis industry's leading staffing agency, connecting cannabis companies with the talent they need. We offer cannabis staffing solutions to dispensaries, cultivation / production facilities and ancillary businesses to ensure they find and keep the talent they are looking for.

#### Vapor Connoisseur

Booth # 724 http://www.vaporconnoisseur.com

Providing the best quality products in the market through our manufacturing, innovation and guality standards, our team has created and worked with some of the biggest brands in the industry. Let our creative team help your company vision become a reality. Focused constantly on engineering and testing new ways to revolutionize the medical marijuana industry. We love what we do and stand behind the products we offer and manufacture.

#### Vaporous Technologies

#### Booth # 651

#### http://getvaporous.com

All Vaporous Technologies products are designed and developed in California. We strive to provide the enthusiast smoker the best experience every time. Our lineup includes vaporizer pens, disposable cartridges, and the Blender 2-in-1 cartridge with anti-leak technology. Come by and see what we have to offer.

#### Vault Structures

#### Booth # 1619 http://vaultstructures.com

Vault Structures, Inc. is a recognized worldwide leader in the manufacture of physical security equipment since 1987. We are dedicated to providing the highest quality, competitively priced equipment ranging from U.L. approved modular vaults, vault doors, safes, safe deposit boxes and other physical security equipment in an environmentally responsible manner

#### Veritas Video Security, LLC

Booth # 1421 http://video-veritas.com/

#### **Vessel Verde**

Booth # 610 http://vesselverde.com

Vessel Verde is a printer and manufacturer of a high quality flexible packaging for the cannabis industry. Based in Wausau, WI, Vessel Verde is focused on fast order turnaround and print jobs with high sku counts or artwork variety.

# DISPERIENT DESPERIENT BOBBED ...losses of up to \$500K

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TALK SECURITY

BOOTH# 335





#### Viridian Staffing

#### Booth # 729 http://www.ViridianStaffing.com

Viridian Staffing is the first professional, fullservice staffing and recruiting agency dedicated exclusively to all sectors of the cannabis industry (producers, processors, retailers and ancillaries). Businesses rise and fall based on the strength of their talent. Why hire a novice to find you an expert when our highly experienced recruiters have been delivering Fortune 500-100-level results at start-up prices since 2013.

#### Vital Garden Supply

#### *Booth # 1513* <u>http://vitallandscaping.com/</u>

Vital Garden Supply only sources products that are natural, organic and sustainable. Our products are lab tested with a focus on Clean Green and CDFA organic certifications. We manufacture our own product line under the "Vital Garden Products" label as well as distribute many other top quality organic products. We also sell Next Gen and Conley greenhouses with a focus on light deprivation models.

#### VIVOTEK

*Booth # 634* http://vivotek.com

VIVOTEK Inc., has quickly taken its place as a technology leader and total solution provider in the IP video surveillance industry. VIVOTEK delivers total IP video surveillance solutions that embody the complete integration of video codecs, optoelectronics and networking technologies.

#### VRE

Booth # 151 http://www.vresystems.com

Our Growth Carts, Light Deprivation Systems, and Drying Racks are used in every horticultural situation. A VRE curtain system is CUSTOM designed to fit YOUR greenhouse - not all curtain systems are. To get the best yield, you need the best system - Industry experts know the VRE Difference. Innovation, Quality, and Customized Service - VRE Systems is the industry leader for a reason - call us to find out more, or better yet, ask any of our satisfied customers about the VRE Difference

#### Wadsworth Control Systems

#### Booth # 121

http://www.WadsworthControlsCannabisGrow. com

Advanced thinking, it's what creates innovative businesses, and in the case of Wadsworth Control Systems, an entire industry. As the first name in greenhouse automation in North America, we continue to embrace the freedom to imagine and invent new solutions and technology. We are proud to introduce Seed, the industry's first touchscreen environmental control. We have been designing light dep systems for over 40-years. We have your solution.

#### Waters/Vicam

#### Booth # 614

#### http://www.waters.com and www.vicam.com

Waters Corporation creates business advantages for laboratory-dependent organizations by delivering scientific innovation to enable customers to make significant advancements. Waters helps customers make profound discoveries, optimize laboratory operations, deliver product performance, and ensure regulatory compliance with a connected portfolio of separations and analytical science, laboratory informatics, mass spectrometry, as well as thermal analysis.

#### Websafe

#### *Booth # 238* http://www.apsar.com

WebSafe is a scalable cash management and control solution that will provide end to end cash tracking and accountability. Websafe provides a hardware and software based cash management and control solution designed to meet the needs of the Cannabis Industry.

#### WeedShops

#### *Booth # 2711* http://www.weedshops.com

Weedshops.com and Weedstrains.com are the most powerful keyword domain names in the cannabis industry. Weedshops.com is currently receiving thousands of hits from the internet every day and as each day passes, our traffic increases. We are committed to sharing that traffic with all dispensaries and as we grow we intend to provide an amazing experience for businesses and consumers alike. Claim your FREE listing and FREE product menu and start editing your information right away.

#### Welch Vacuum

#### Booth # 1506 http://www.welchvacuum.com

Welch Vacuum provides application specific vacuum solutions, particularly in purge ovens and short path distillation. Trust our application experts; they have decades of experience supporting laboratory research and pharmaceutical production.

#### West Coast Distributors

#### Booth # 1310

#### http://www.westcoastdistributors.com

Offering unique, high-quality lifestyle products to discerning dispensaries is our primary focus. West Coast Distributors is women-owned; we understand what consumers want & retailers need. We provide an in-person, consultative approach for buyers seeking to differentiate their stores. With easy no order minimums and agile new-product introductions, partnering with us alleviates the anxiety of bringing world-class retail products to your shelves.

#### **Wilson Safe Company**

#### *Booth # 714* http://wilsonsafe.com

Wilson Safe offers a wide range of physical security products including vaults, high security safes, medical retail security products and electronic cash handling equipment. This includes cash and product dispensing systems as well as accepting systems. We also offer physical security consulting utilizing the experience we've gained over the past 110 years.

#### Worldwide Safe & Vault Inc

#### Booth # 1621

#### http://www.worldwidesafe.com

Worldwide Safe and Vault specializes in the International Sales and Service of U.L. Listed Commercial High Security Safes, Vault Doors, Modular Vault Panels and all aspects of physical security solutions. All of our products are available with the latest technology in access control safe locks to ensure your assets are protected from external and internal threats. Look to Worldwide Safe and Vault to ensure your security is compliant with all regulatory standards. 24/7/365 Emergency Service.



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#### Wurk

#### Booth # 2703 http://www.enjoywurk.com/

Wurk is a workforce management technology specifically designed for the highly regulated cannabis industry. The Wurk platform includes tools to manage compliance with industry-specific regulations like Federal income tax code section 280E and state-specific requirements for employee registration and badging. Wurk provides an ecosystem of industry experts specializing in 280E tax law, accounting, human resources, cannabis corporate law, and banking. Learn more www. enjoywurk.com

#### **Xtreme Cubes**

#### Booth # Outdoor1 http://www.xmfg.com

Las Vegas based Xtreme Cubes are the next generation of modular construction. Portable, durable and highly customizable, they can be designed for agricultural applications in any location. Xtreme Cubes offer custom engineered structures that come with electrical, HVAC, and plumbing. These high quality welded steel structures are easy to transport, set up and dismantle with minimal effort and cost, offering unlimited mobilization. Xtreme Cubes is a certified manufacturer for USA/Canada.

#### **Your Green Contractor**

#### *Booth # 101* http://www.yourgreencontractor.com

Your Green Contractor is the leading general contractor in the MJ industry. We pride ourselves on our in-depth knowledge of complicated details such as electrical, mechanical, water/drainage, fire sprinklers, security and roofing requirements. YGC can assist with everything from building selection and financing through complete ground up projects. Our team has completed over 600 projects: grow facilities, dispensaries, greenhouses, MIP kitchens, warehouse and manufacturing spaces, and much more!

#### Zem Media

#### *Booth # 1703* <u>http://www.zem-media.com</u>

We are a National Digital Sign/Menu Board company based in Nevada. We help you build and drive your content inside your Dispensary with our Digital Solutions.

#### Zuni

#### *Booth # 720* http://www.wildfirecanna.com

Artfully Cultivated - Wildfire is cannabis flower grown sustainably in small batches to ensure the highest quality. Wildfire promises to be the premier source of 100% natural cannabis products. Wildfire Estate is Oregons largest Cannabis Farm. This 116 acre estate farm will be open to the public in 2016, boasting a visitors center, farm tours and even a special events center that will be available for weddings, parties, picnics and other events.

#### **ZWART Systems**

#### *Booth # 214* <u>http://www.zwartsystems.ca</u>

From concept to completion, we can provide you with a Irrigation System that will meet all of your needs and increase your productivity.

## **New This Year in the Expo Halls!**

## The Dispensary Experience powered by MJ Freeway

Experience "Immerse" sponsored by MJ Freeway, the first-ever pop-up cannabis operation of the entire vertical from retail/dispensary, to cultivation, to processing, to back-of-house operations.

This theater-style exhibit will showcase ideal best practices and innovative solutions for the industry, illustrating modern and advanced applications of technology, design, security, and customer interaction.

Hosted on the main stage in the Brasilia Hall. Open to all registered Main Conference and Expo & Meals attendees during Expo Floor hours:

- Wednesday, Nov 16, 11am 6pm
- Thursday, Nov 17, 11am 6pm
- Friday, Nov 18, 11am 4pm

Note: No THC or CBD products will be available for purchase. This model shop is for business educational purposes only.

#### **The Seed Lab**

Come see the newest arrivals to the cannabis industry! Exhibits from 30 companies fill this exhibit hall dedicated solely to new businesses.

To qualify for exhibit space in the Seed Lab, businesses must have been established after August 2015 or have received initial funding within the past 12 months. These exhibitors are the newest innovators on the scene; with technology, products and services tailored to this burgeoning industry.

This exhibit, located in Tropical, is open to all registered Main Conference and Expo & Meals attendees during Expo Floor hours:

- Wednesday, Nov 16, 11am 6pm
- Thursday, Nov 17, 11am 6pm
- Friday, Nov 18, 11am 4pm

#### **Exhibitor Hospitality Suites**

For the first time at MJBizCon: 8 leading cannabis companies will host clients and MJBizCon attendees in private suites just steps from the Expo Hall. Check out the showroom style exhibits in private rooms along the corridors, and take advantage of the unique setting to get input on your confidential questions and business plans.

Featured companies hosting Exhibitor Hospitality Suites:

Suite A: MedMen Suite B: General Cannabis Suite C: Treez.io Suite D: United Cannabis Group Suite E: PuraEarth Concentrates Suite F: ExtraktLab LLC Suite X: Poseidon Asset Management LLC Suite Y: B/R Instrument Corp.

Hospitality Suites will be open during Expo floor hours. Access to the Hospitality Suite areas is open to all registered MJBizCon Expo & Meals Only and Main Conference attendees. Access to individual Exhibitor Hospitality Suites is controlled by the hosting company.

# Cannabis, meet capital

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Arcview is the #1 source of deal flow in the fastest growing industry. If you qualify as a high net worth accredited investor or if you are an entrepreneur raising capital, Arcview might be right for you.



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CBD (Cannabidiol) has been recognized for its benefits on human health and is capable of affecting nearly every biological process. Our PlusCBD Oil products contain a biochemical matrix of CBD in addition to naturally occurring fatty acids, terpenes, sterols, and vitamin E.

#### JOIN US FOR A PRESENTATION: THE CANNABIS DISRUPTION: BRINGING HEMP BACK Presented by Stuart Tomc NOVEMBER 17<sup>TH</sup>, 2PM TANGO ROOM - THE RIO HOTEL & CASINO

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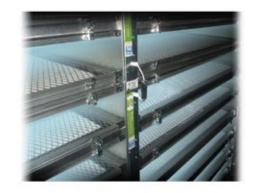
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#### **OPTIMIZE PARTICLE SIZE FOR:**

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**PULVERISETTE 19 Universal Cutting Mill with Cyclone Separator** (optional 316L stainless model shown)

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The majority of states comprised within the United States now contain at least some form of medical or adult use cannabis law. As state markets mature, client needs shift. Priorities in this new and emerging industry are quickly transitioning to traditional business challenges such as operational efficiency, quality assurance, regulatory compliance and market penetration. In addition, operators still face the ongoing unique challenges in the medical and/or adult use cannabis markets such as 280E and barriers to banking. American Cannabis Company provides a purpose-built mix of cannabis consulting and ancillary products to meet your ongoing and future needs. When it's time to level up, we provide the catalyst.

## Introducing the Groundbreaking Cannabis Banking Book by Conference Speaker **Sundie Seefried**

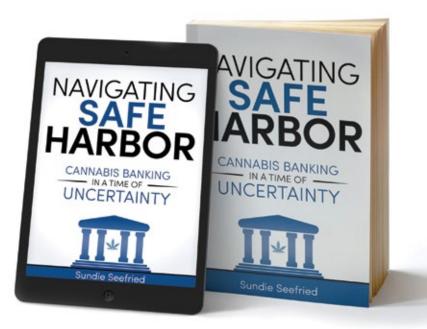
#### Navigating Safe Harbor

Available at:

- Jane Booth #600
- Safe Harbor Private Banking: www.safeharborprivatebanking.com
- Amazon.com









Medical marijuana technology for better health outcomes

#### KNALYSIS CANABIS PATIENT MANAGER

Developed directly with a national network of clinicians in the medical marijuana domain, this platform serves as an online hub of patient health information.





#### KNALYSIS WELLNESS TRACKER

Monitor your health and habits in real time. Tracks your moods, symptoms, treatments, and integrates with fitness wearables.

Available this December in two versions: Everyday Use / Advanced Use: PTSD



# **CULTIVATION CUBE**

When speed-to-market and location flexibility are key considerations, the Cultivation Cube provides an optimal pre-built cannabis cultivation environment while allowing immediate production once licensed.

40% more space per level over traditional builds

Reduced risk of crop loss from plant segmentation

With indoor cannabis cultivation, every cubic foot counts. Our High Density Cultivation System™ (HDCS) allows you to eliminate vertical and horizontal loss maximizing your profit potential.

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# **Extra Conference Events**

### Women's Marijuana Business Breakfast



Thursday, November 17, 2016 8:00-9:30am Location: Palma

Women are more likely to hold executive titles in every major sector of the cannabis industry than in the general workforce at large. This indicates that women have more opportunities to climb the ladder in the marijuana industry and are making quicker progress toward those goals than females in all other industries as a whole in the U.S.

Our annual fall women's networking breakfast is dedicated to the unique challenges and opportunities for female professionals and entrepreneurs in cannabis. You'll meet your peers, share war stories, and discuss solutions to challenges that we as women face. Plus, be inspired by some of the most successful women in cannabusiness today!





Thursday, November 17, 2016 6:00-8:00pm Location: Voodoo Beach Pool

Join us poolside at the Rio All-Suites Hotel & Casino for an evening of celebration and networking, and help raise money for advocacy organizations leading the fight to expand marijuana legalization. Without their efforts, the business opportunities would not exist – and it's time to give back to the cause.

Now only \$50 to attend -- 100% of your ticket fee will be donated to the 6 national advocacy groups being supported :

- Americans for Safe Access (ASA)
- National Cannabis Industry Association (NCIA)
- Drug Policy Alliance (DPA)
- National Organization for the Reform of Marijuana Laws (NORML)
- Marijuana Policy Project (MPP)
- Students for Sensible Drug Policy
   (SSDP)

Your direct donation is made possible by our #MJBizCon Mixer sponsors and *Marijuana Business Daily.* 

Your #MJBizCon Mixer entry includes a poolside drink, hearty appetizers and live entertainment; plus, networking with more than 2,500 cannabis industry business leaders and financiers.

#### New Investor Networking Breakfast



#### Friday, November 18, 2016 8:00-9:30am Location: Palma

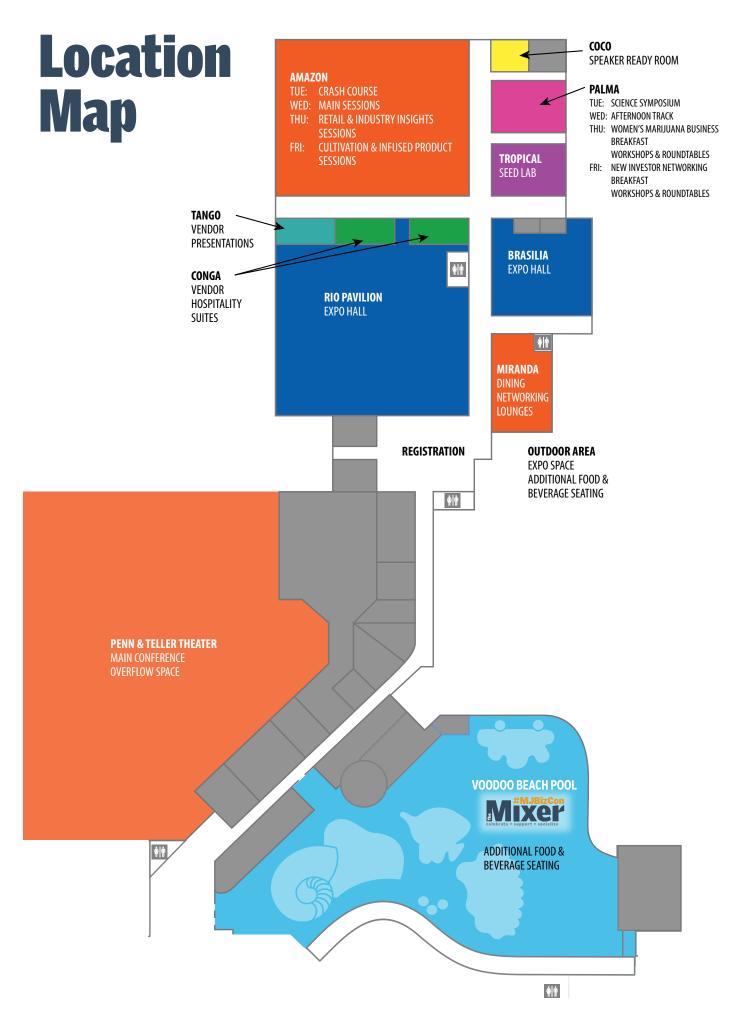
If you're looking to invest in a privately held cannabis company – or a cannabis-related business – this exclusive breakfast is your first stop.

You'll get an overview of the challenges you'll face and gain ideas on how to overcome them. Plus, you'll network with other financiers and round out your Conference education with content tailored to your area of expertise.

Although the cannabis industry is a hot investment opportunity, it's fraught with unique challenges such as complying with federal and state laws and placing funds in an industry with highly constrained banking regulations. Newcomers will need all the help they can get.

Note: This breakfast is NOT for public stock market investors. Its focus is on early and mid-stage loans and equity investments into privately-held organizations and newer investors looking to deploy capital.

Note: All add-on events will be held at the Rio All-Suites Hotel & Casino. You do not need to purchase a conference registration in order to attend. For ticket information, please see a Registration Staff Member.



# 5<sup>th</sup> Annual Marijuana Business Conference & Expo®

for helping make the 5<sup>th</sup> An 7,500+ Cannabis Professionals • 32

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# 

# **Exhibitor Booth Listing**

#### EVHIBITOD

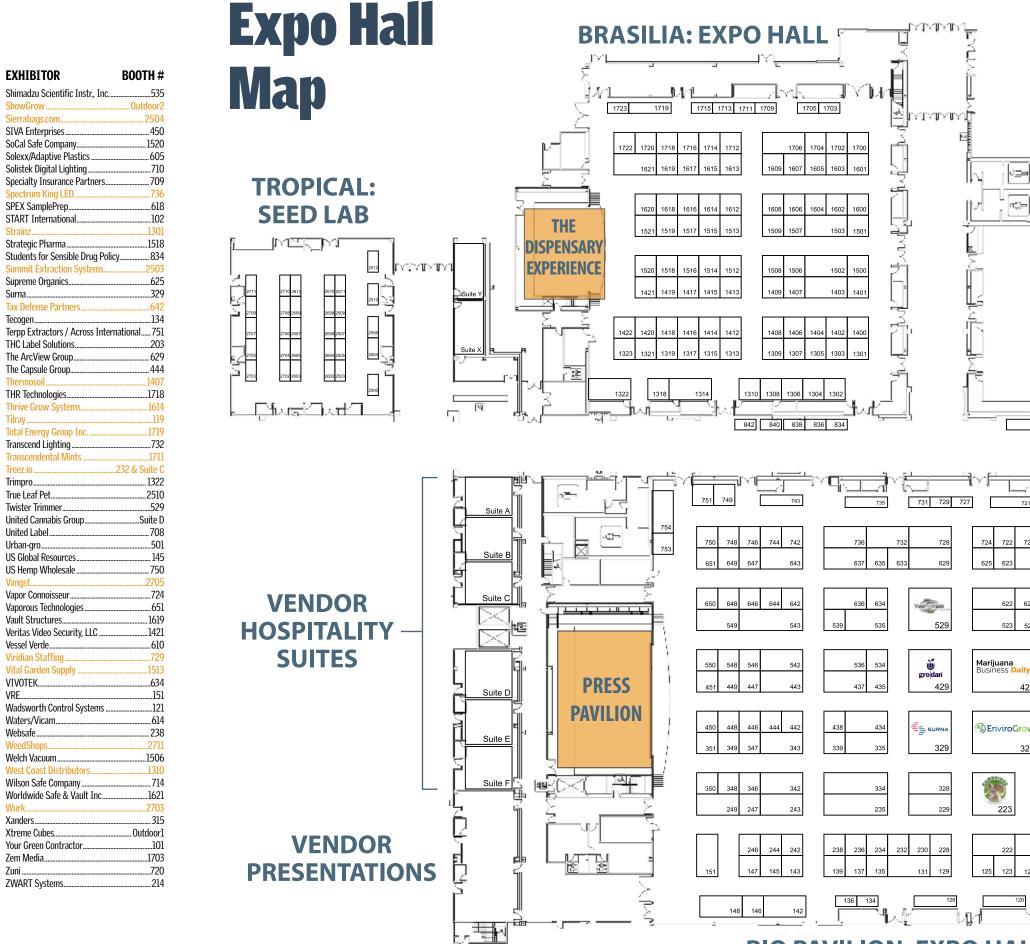
EXHIBITOR	<b>BOOTH</b> #
3SI Security Systems	1615
4 Season Grow System	
ACCUVAPE	
Advanced LED Lights	115
AEssense	
Afinia Label	
Aquair Inc.	
AiroClean 420/KES Science &	
Technology, Inc	702
Airstream Innovations	Outdoor3
All Green Insurance	
All Packaging Company	
Allied Steel Buildings	
American Security Products Com	1015 Inany 1617
Americans for Safe Access	1017 8/10
Americans for Sale Access	
Amerivacs Anderson Injectors™ / Auto-Grow	10J v <sup>®</sup> 127
AnnaBis	1/1/
Apeks Supercritical	1414 121
Aptus	
Arch Solar, LLC	
Argus Controls	
Arizona Instrument LLC / Compu	
AssurPack LLC	
Atlantic Packaging	
AutoPot Watering Systems & Cult	ivation
Consultancy USA	
Azoth Solutions	
B/R Instrument Corp	
Baked at Home Company	
Baked Smart	
Baker Perkins	
BDS Analytics	
Berger	
BHOgart	1413
Bios Lighting LLC	
Biosecurity.com	
Biotage	
BioTherm	
BioTrackTHC	
Black Dog LED	742
Blaze Lab Solutions	1515
Bloom Farms	
Blue Dot Safes	1306
Borroughs Corp	608
Boulderlamp, Inc.	104
Boveda	
BrewBudz by Cannabiniers	
Bud Bar Displays	
Budding Power Solutions	
Bullet Concentrates	
C4EverSystems	
California LightWorks	
Calyx Brands	
Canna Advisors	
Canna Pro	
Canna Security America (CSA)	
Cannabinoid Creations	
Cannabis Benchmarks	
Cannabis Business Times	
Cannabis Industry Association	
Costa Rica	2706
Cannabis Industry Institute	
Cannabis Labels	
Cannabis Med Alert	

EXHIBITOR	<b>BOOTH</b> #
Cannabis Now Magazine	
CannabisAuctions	
Cannabiz Media	2511
CannaContainers	2708
Cannafo LLC	
CannaGuard Security	
Cannakorp	
Cannaline Custom Packaging Solu	
Cannanite	
Cannasure	
Canopy Cascade Botanical	
Cash Management Systems LLC	III
CBD For Life	1/02
CBD For Life	
Cirrus LED Systems	
Citizen ECig	
CO2 Meter Inc.	2J07
Cold Shot Chillers	
Coldcore	
Colorado Extraction Systems	1318
COMERG	
Confident Cannabis	
Conley's Manufacturing & Sales.	1402
Cooljarz <sup>™</sup> / Earthwise Packaging	110 209
Cover Cannabis	247
CRATIV Packaging	
Cubic Designs Inc	
Current Culture H20	342
Cvault FreshStor	
CW Hemp/Stanley Brothers	
Social Enterprises	204
Damatex Control Systems	
Data Aire	
Delta T Solutions	
Denver Consulting Group / Cannas	score242
Dixie Elixirs & Edibles	508 & 509
Dosatron International	
DropLeaf/Julian Marley	
Drug Policy Alliance	
Druk Engineering	
DryGair- CannabiSolution	727
Dyna-Gro	1512
Dynamic Air Quality Solutions	
eBottles	
Eden Labs	
Elemntal Digital	
Elixinol	748
Emerald Scientific	
Endoca	
EnviroBoss® by Dri-Eaz	
EnviroGrow	
Envirotech Greenhouse Solutions.	
Exergy	1/04
ExtraktLab LLC	
EZ Grow Systems	
EZ Trim, LLC	
Flexmod Solutions	
flowhub	109
Fluence Bioengineering	
Fogco Systems	
Forever Flowering Greenhouses	
Fritsch Milling & Sizing Futurola USA LLC	1/35
Garden Tower Project	0101 0100

EXHIBITOR	BOOTH #
Gardening Unlimited	1616
Gavita Holland	
General Cannabis	
Genius Extraction Technologies.	
GeoShepard	2512
GFarma Brands	
GGS Structures	
Good Chemistry	
Green CO2 Systems	
Green House Brands	
Green Planet Wholesale	
GreenBroz	
GreenForm Solar	
Greenhaus Industries	
Greenspace Grodan	
Grow Brothers	
Grow Lites	
Grow Louisiana LLC	2300
Growcentia	
Grower's Choice	כוכו זבונ
Growers House	
Growers Supply	
Guardian Data Systems	
Hanson's Water Treatment	
Heidolph North America	
Heliospectra AB	
Hempstaff	746
High Caliper Growing - Smart P	nt 446
Hightech Extracts LLC	1700
Highview Technology Solutions	411
House and Garden Nutrients	142
HOVE International Inc	
Hummert International	
Hydrodynamics International	
Hydrologic Purification Systems	
Hydropods Inc	
Hydrotek	
Hygia Nutrients	
ICANN USA	
ICS Group LLC	
Ideal Harvest	
Incredibles (Medically Correct).	715
Indoor Grow Science	
Innovative Growers Equipment	, Inc 1416
Integra by Desiccare	
IntelliChoice Energy	
Isolate Extraction Systems Inc.	
Jane	
Jupiter Research, LLC	
Kalyx Development	
Kind Financial	
Kiva Confections	
Knalysis Technologies	
KNF Neuberger Kush Bottles	0ذ2
Kyle Kushman Vegamatrix	
LabelTec	
Leaf Logix	
LeafLink, Inc.	
Leafly	
LED Agra LLC	
Lightwave Science Inc	
Link4 Corporation	
Lola Lola	
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EXHIBITOR	BOOTH #
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LumiGrow	
Lush Retail Environments	
Mad Displays	2702
Marijuana Business Daily	
Marijuana Marketing Gurus	
Marijuana Policy Project	
Marijuana Venture Magazine MarijuanaBusinessOperations.com	
Marijuana Marketing Xperts	
Marijuanapackaging.com	
MariMed Advisors	
McCallum Company	
Medicine Man Technologies	
MedMen	
Milestone Safety Group	
Minority Cannabis Business Asso	
MJ Freeway	
MJardin	
MRX Xtractors	
Munch Machine	
Nanolux Technology	
NCIA Netwatch USA	
Nexus Corp	
NORML	
NuAxon BioScience	
NUUO Surveillance Solutions	139
0.penVAPE	
02 Grow	
o2VAPE	
Oaksterdam University	
0C0 Labs	
Orange Photonics	
Payment and Dispensing Systems	
PayQwick	
PIC-SFC Inc	
Platinum LED Grow Lights PlusCBD Oil	
Pollen Gear	
Pope Scientific Inc	1508
Poseidon Asset Management LL	C. Suite X
PotBotics	
Precision Automation Company	
Precision Extraction Solutions	
Priva	
Pro MAX Grow	1521
PRO-MIX <sup>®</sup>	
ProVerde Laboratories	
PuraEarth Concentrates	
Pure Grow	
Pure Grow Soil	
Pure Ratios Purple Haze Properties	
Quest Dehumidifiers	
Rambridge	
Rhythm by Arcadius	
Rolland Safe & Lock Company	
Root Sciences	
Rough Brothers Greenhouses	
Royal Gold	1507
RX Green Solutions	
Sage Analytics	
SanSal LLC	
Sesh Technologies	

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215

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321

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