

THE 11TH ANNUAL

MJBizCon® &



EVEREST CAPITAL PARTNERS LLC

PRESENT

THE FOURTH ANNUAL

CANNAVEST WEST™ **INSTITUTIONAL CAPITAL FORUM**

**THE INSTITUTIONAL CAPITAL & CANNABIS
INVESTMENT CONFERENCE & EXPO**

NOVEMBER 16-17, 2022 // LAS VEGAS CONVENTION CENTER



Qualified Investors Attend for FREE.

Contact SBrody@Everestcapllc.com for your FREE ticket!
LIMITED TO 200 INVESTORS

7:30 AM Conference Registration & Continental Breakfast

Courtesy of:  **CSE** CANADIAN
SECURITIES
EXCHANGE
The Exchange For Entrepreneurs

8:00 AM Everest Capital Partners Welcoming Remarks

Scott Brody, *Founder & CEO*, **CannaVest**

8:05 AM Alliance Global Partners Welcoming Remarks

James Kirsch, *Senior Managing Director Investment Banking*, **Alliance Global Partners**

8:15 AM Cannabis Market Trends & Consumer Insights

PANELIST: Roy Bingham, *Co-Founder & CEO*, **BDSA Analytics**

8:45 Cannabis 3.0 In A Post Pandemic World

MODERATOR:

James Kirsch, *Senior Managing Director Investment Banking*, **Alliance Global Partners**

PANELISTS:

Bradley Natrass, *CEO & Chairman*, **Urban-Gro**
Justin Ort, *CEO & Partner*, **Measure 8 Venture Partners**
Gary Santo, *CEO*, **TILT Holdings**
Michael DeGiglio, *CEO*, **Village Farms**

9:30 AM Keynote Fireside Chat:

The State of Cannabis Investing Globally

MODERATOR:

James Kirsch, *Senior Managing Director Investment Banking*, **Alliance Global Partners**

KEYNOTE SPEAKER:

Boris Jordan, *Executive Chairman*, **Curaleaf**

10:00 AM Coffee Break

10:15 AM Investing in Multi-State Operators & Shareholder Value Creation: A Look at Business Plans, Operating Models and Future Expansion Opportunities To Maximize Shareholder Value

MODERATOR:

Aaron Grey, *Managing Director, Head of Consumer/ Cannabis Research*, **Alliance Global Partners**

PANELISTS:

James Cacioppo, *CEO*, **Jushi Holdings**
George Archos, *Co-Founder, Chairman & CEO*, **Verano Holdings**
Matt Darin, *CEO*, **Curaleaf**
Jennifer Drake, *Co-Chief Operating Officer*, **Ayr Wellness**
Charles Bachtell, *CEO*, **Cresco Labs**

11:00 AM KEYNOTE PANEL: Harnessing the Power of Data & Analytics for Capital Allocation Strategy & Investment Decision Making

PANELISTS:

Scott Greiper, *President*, **Viridian Capital Advisors**
Cy Scott, *Co-Founder & CEO*, **Headset**

11:45 AM - 12:25 PM

Up & Coming Cannabis Companies: Company Spotlight Presentations

11:45 AM PRESENTER:

Calvin Johnson Jr., *Chief Executive Strategist*, **Primitiv Group**

11:55 AM PRESENTER:

Seth Punit, *Co-Founder & CEO*, **Toast**

12:05 AM PRESENTER:

Antoine Mordican, *CEO*, **Native Black Cultivation**

12:15 PM PRESENTER:

Courtney Braswell, *Business Development Director*, **Moonstate Bank**



12:30 PM Lunch Courtesy of **AllianceGlobalPartners**

1:30 PM Lessons Learned, Challenges Faced & Value Creation: Leading Investors Share Their War Stories & Pearls of Wisdom

MODERATOR:

Tim Seymour, *CIO & Managing Partner*, **Seymour Asset Management**

PANELISTS:

Emily Paxhia, *Co-Founder & Managing Director*, **Poseidon Partners**
Matt Hawkins, *Managing Partner*, **Entourage Effect Capital**
Michael Gruber, *Managing Partner*, **Salveo Capital**
Matthew Nordgren, *CEO*, **Arcadian Fund**

2:15 PM Cannabis Real Estate Investment Opportunities

MODERATOR:

Steve Kaplan, *Partner*, **Ladenburg Thalmann**

PANELISTS:

Ray Lewis, *President & CEO*, **Aventine Property Group**
Rob Sechrist, *President*, **Pelorus Equity Group**
Anthony Coniglio, *CEO*, **New Lake Capital Partners**
Peter Sack, *Managing Director & REIT Co-President*, **Chicago Atlantic Real Estate Finance**
Janet Jackim, *Partner*, **Zuber Lawler**

3:00 PM Coffee Break

3:15 PM M&A, Retail Expansion & Industry Consolidation: Impact on Valuations and Investor Sentiment

MODERATOR:

Scott Greiper, *President*, **Viridian Capital Advisors**

PANELISTS:

Michael Lux, *Partner*, **Crowe**
David Traylor, *Senior Managing Director*, **Golden Eagle Partners**
Irina Dashevsky, *Partner & Co-Chair Cannabis Law Practice*, **Greenspoon Marder**
Peter Caldini, *CEO*, **Acerage Holdings**
Mark Sims, *President & CEO*, **RIV Capital**



CV DAY ONE

WEDNESDAY, NOVEMBER 16, 2022

4:00 PM Building a \$1Billion Cannabis Brand: The California Opportunity VS. Newly Legalized State Markets and Investment Opportunities

MODERATOR:

Scott Fortune, *Managing Director, Sr. Research Analyst, Roth Capital Partners*

PANELISTS:

Troy Datcher, *CEO, The Parent Company*
Robert Groesbeck, *Co-CEO/Board Member, Planet 13*
George Allen, *Chairman, Lowell Farms*
Barbara Webb, *Tax Partner, M GO*
Laurie Holcomb, *CEO, Gold Flora*

4:45 PM The Impact of the Current Political and Economic Environment on Cannabis Investing

MODERATOR:

Michael Harlow, *Partner, CohnReznick*

PANELISTS:

Eric Berlin, *Partner & Head of Cannabis Practice, Dentons*
Ankur Rungta, *CEO & Co-Founder, C3 Industries*
Jeffrey Dunetz, *Founder & Managing Partner, Highgate Capital Partners*

5:30 PM Investing In The Big Apple's Adult Use Market: Opportunities in New York State

MODERATOR:

Frank Segall, *Chairman of Cannabis Business & Law Advisory Group, Burns & Levinson*

KEYNOTE SPEAKER:

Tremaine Wright, *Chair, New York State Cannabis Control Board*

5:50 PM Cocktail Reception Courtesy of

KEYNOTE SPEAKER:

David Klein, *CEO, Canopy Growth*



CV DAY TWO

THURSDAY, NOVEMBER 17, 2022

7:30 AM Continental Breakfast

8:15 AM MJBizCON Opening Remarks

Chris Walsh, *CEO, MJBizCON*

8:30 AM The Rise of Debt Financing in The Cannabis Industry & Impact on Industry Dynamics

MODERATOR:

Stanley Jutkowitz, *Partner, Seyfarth Shaw*

PANELISTS:

Joe Lustberg, *Founder & Managing Partner, Upwise Capital*
Peter Sack, *Managing Director & REIT Co-President, Chicago Atlantic*
John Lykourietzos, *CEO, Focus Growth Asset Management*
Mitzi Keating, *Partner & Founder, Citrin Cooperman Cannabis Advisory Services*
Travis Goad, *Managing Partner, Pelorus Equity Group*

9:15 AM Keynote Fireside Chat

MODERATOR:

Tim Seymour, *CIO & Managing Partner, Seymour Asset Management*

KEYNOTE SPEAKER:

Jason Wild, *Founder & President, JW Asset Management*

9:45 AM New Pathways to Liquidity & Capital: Private Equity, Early-Stage-Venture Capital & SPACs

MODERATOR:

Greg Chin, *Partner, CohnReznick*

PANELISTS:

Mina Mishrikey, *Partner & Head of Investments, Merida Capital Partners*
Vikas Desai, *Partner, Achari Ventures*
Sergey Sherman, *Managing Director, Tuatara Capital*
Valay Shah, *CFO, C3 Industries*
Helene Servillon, *Founding Partner, JourneyOne Ventures*

10:30 AM Coffee Break

10:45 AM Germany, Europe and Adult-Use – Thoughts on the Near-term Future?

MODERATOR:

David T aylor, *Senior Managing Director, Golden Eagle Partners*

PANELISTS:

Cornelius Maurer, *PhD, Founder, Demecan*
Anders Hummer, *CEO, Canify*
Benedikt Sons, *Founder, Cansativa*
Philip Schetter, *CEO, Cantourage*

CANNABIS DAY TWO

THURSDAY, NOVEMBER 17, 2022

11:30 AM From Distress to Opportunity: Restructuring, Workouts & Distressed M&A Opportunities

MODERATOR:

Elena Mervine, *Managing Director*, **CohnReznick**

PANELISTS:

David Traylor, *Senior Managing Director*, **Golden Eagle Partners**

Tom Zuber, *Partner*, **Zuber Lawler**

Hank Casillas, *CEO*, **Rilano Inc.**



12:15 PM Lunch Courtesy of **AllianceGlobalPartners**

1:15 PM - 1:55 PM

Up & Coming Cannabis Companies: Company Spotlight Presentations

1:15 PM PRESENTER:

Elad Barak, *CEO & CTO*, **Djot**

1:25 PM PRESENTER:

Elizabeth Becker, *CEO*, **HiBnb**

1:35 PM PRESENTER:

Randy Cruzado, *CEO*, **Relief Collective Inc.**

1:45 PM PRESENTER:

William Bonkowski, *EVP*, **Black Bird Bio Tech**

2:00 PM Canna-money: Fact, Fiction, Forecast

MODERATOR:

Kirsten Trusko, *Co-Founder and CEO*, **Emerging Markets Coalition**

PANELISTS:

Deirdra O'Gorman, *Founder, President, CEO*, **Empyrean Logistics**

Bob Craig, *CEO*, **Payqwick**

Kyle Sherman, *Founder & CEO*, **Flowhub**

Dan Muller, *CEO & Founder*, **Aeropay**

2:45 PM Coffee Break

3:00 PM Wall Street All-Stars' Financial Market Outlook & Predictions

MODERATOR:

Matt Karnes, *Founder & Managing Partner*, **Greenwave Advisors**

PANELISTS:

Aaron Grey, *Managing Director, Head of Consumer/ Cannabis Research*, **Alliance Global Partners**

Vivien Azer, *Managing Director, Sr. Research Analyst*, **Cowen**

John Ramsey, *Co-Portfolio Manager*, **Measure 8 Venture Partners**

Sean Stiefel, *Portfolio Manager*, **Navy Capital Management**

Matt McGinley, *Managing Director - Equity Research*, **Needham & Company LLC**

3:45 PM Exploiting Ground Floor Valuations - Family Office Cannabis Investing 101

MODERATOR:

Steven Saltzstein, *CEO*, **FORCE Family Office**

PANELISTS:

Philip Benjamin, *CEO*, **Colzen Family Office**

Brenda Smith, *Founder & CEO*, **CB Capital Concierge**

Joseph Segilia, *Partner*, **Sullivan & Worcester**

Scott Gordon, *Founding Partner and CEO/CIO*, **Silver Spike Capital**

4:30 PM A Trip Across the Border: Investing in The Great White North & Latin America

MODERATOR:

Gavin O'Reilly, *Managing Director*, **Cowen & Co.**

PANELISTS:

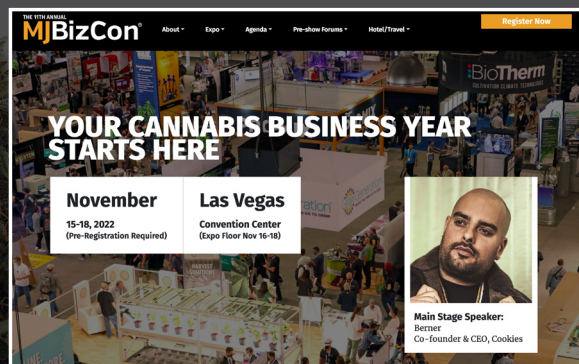
Vahan Ajamian, *Head of IR and Capital Markets*, **Hightide**

Zach George, *CEO*, **SNDL**

Myrna Gillis, *Co-Founder & CEO*, **Aqualitas**

Erick Ponce, *CEO*, **iCan LATAM**

5:15 PM Conference Concludes



For more information and pricing, please visit the CannaVest West website:

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