

THE 11TH ANNUAL

MJBizCon® &



EVEREST CAPITAL PARTNERS LLC

PRESENT

THE FOURTH ANNUAL

CANNAVEST WEST™ **INSTITUTIONAL CAPITAL FORUM**

**THE INSTITUTIONAL CAPITAL & CANNABIS
INVESTMENT CONFERENCE & EXPO**

NOVEMBER 16-17, 2022 // LAS VEGAS CONVENTION CENTER



Qualified Investors Attend for FREE.

Contact SBrody@Everestcapllc.com for your FREE ticket!
LIMITED TO 200 INVESTORS

7:30 AM Conference Registration & Continental Breakfast

Courtesy of:  **CANADIAN SECURITIES EXCHANGE**
The Exchange For Entrepreneurs

8:00 AM Everest Capital Partners Welcoming Remarks

Scott Brody, Founder & CEO, **CannaVest**

8:05 AM Alliance Global Partners Welcoming Remarks

James Kirsch, Senior Managing Director Investment Banking, **Alliance Global Partners**

8:15 AM Cannabis Market Trends & Consumer Insights

PANELIST: Roy Bingham, Co-Founder & CEO, **BDSA Analytics**

8:45 Cannabis 3.0 In A Post Pandemic World

MODERATOR:

James Kirsch, Senior Managing Director Investment Banking, **Alliance Global Partners**

PANELISTS:

Bradley Natrass, CEO & Chairman, **Urban-Gro**
Justin Ort, CEO & Partner, **Measure 8 Venture Partners**
Gary Santo, CEO, **TILT Holdings**
Michael DeGiglio, CEO, **Village Farms**

9:30 AM Keynote Fireside Chat:

The State of Cannabis Investing Globally

MODERATOR:

James Kirsch, Senior Managing Director Investment Banking, **Alliance Global Partners**

KEYNOTE SPEAKER:

Boris Jordan, Executive Chairman, **Curaleaf**

10:00 AM Coffee Break

10:15 AM Investing in Multi-State Operators & Shareholder Value Creation: A Look at Business Plans, Operating Models and Future Expansion Opportunities To Maximize Shareholder Value

MODERATOR:

Aaron Grey, Managing Director, Head of Consumer/ Cannabis Research, **Alliance Global Partners**

PANELISTS:

James Cacioppo, CEO, **Jushi Holdings**
George Archos, Co-Founder, Chairman & CEO, **Verano Holdings**
Matt Darin, CEO, **Curaleaf**
Jennifer Drake, Co-Chief Operating Officer, **Ayr Wellness**
Charles Bachtell, CEO, **Cresco Labs**

11:00 AM KEYNOTE PANEL: Harnessing the Power of Data & Analytics for Capital Allocation Strategy & Investment Decision Making

PANELISTS:

Scott Greiper, President, **Viridian Capital Advisors**
Cy Scott, Co-Founder & CEO, **Headset**

11:45 AM - 12:25 PM

Up & Coming Cannabis Companies: Company Spotlight Presentations

11:45 AM PRESENTER:

Calvin Johnson Jr., Chief Executive Strategist, **Primitiv Group**

11:55 AM PRESENTER:

Elad Barak, CEO & CTO, **Djot**

12:05 AM PRESENTER:

Sebastian Kamphorst, Co-Founder, **Becanex GmbH (Berlin Cannabis Extraction)**

12:15 PM PRESENTER:

Elizabeth Becker, CEO, **HiBnb**



12:30 PM Lunch Courtesy of **AllianceGlobalPartners**

1:30 PM Lessons Learned, Challenges Faced & Value Creation: Leading Investors Share Their War Stories & Pearls of Wisdom

MODERATOR:

Tim Seymour, CIO & Managing Partner, **Seymour Asset Management**

PANELISTS:

Emily Paxhia, Co-Founder & Managing Director, **Poseidon Partners**
Matt Hawkins, Managing Partner, **Entourage Effect Capital**
Michael Gruber, Managing Partner, **Salveo Capital**
Matthew Nordgren, CEO, **Arcadian Fund**

2:15 PM Cannabis Real Estate Investment Opportunities

MODERATOR:

Steve Kaplan, Partner, **Ladenburg Thalmann**

PANELISTS:

Ray Lewis, President & CEO, **Aventine Property Group**
Rob Sechrist, President, **Pelorus Equity Group**
Anthony Coniglio, CEO, **New Lake Capital Partners**
Peter Sack, Managing Director & REIT Co-President, **Chicago Atlantic Real Estate Finance**
Janet Jackim, Partner, **Zuber Lawler**

3:00 PM Coffee Break

3:15 PM M&A, Retail Expansion & Industry Consolidation: Impact on Valuations and Investor Sentiment

MODERATOR:

Scott Greiper, President, **Viridian Capital Advisors**

PANELISTS:

Michael Lux, Partner, **Crowe**
David T aylor, Senior Managing Director, **Golden Eagle Partners**
Nick Richards, Partner & Co-Chair, Cannabis Law Practice, **Greenspoon Marder**
Peter Caldini, CEO, **Acerage Holdings**
Mark Sims, President & CEO, **RIV Capital**



CV DAY ONE

WEDNESDAY, NOVEMBER 16, 2022

4:00 PM Building a \$1Billion Cannabis Brand: The California Opportunity VS. Newly Legalized State Markets and Investment Opportunities

MODERATOR:

Scott Fortune, *Managing Director, Sr. Research Analyst*,
Roth Capital Partners

PANELISTS:

Troy Datcher, *CEO*, **The Parent Company**
George Allen, *Chairman*, **Lowell Farms**
Barbara Webb, *Tax Partner*, **M GO**
Laurie Holcomb, *CEO*, **Gold Flora**

4:45 PM The Impact of the Current Political and Economic Environment on Cannabis Investing

MODERATOR:

Michael Harlow, *Partner*, **CohnReznick**

PANELISTS:

Eric Berlin, *Partner & Head of Cannabis Practice*, **Dentons**
Ankur Rungta, *CEO & Co-Founder*, **C3 Industries**
Jeffrey Dunetz, *Founder & Managing Partner*,
Highgate Capital Partners

5:30 PM Investing In The Big Apple's Adult Use Market: Opportunities in New York State

MODERATOR:

Frank Segall, *Chairman of Cannabis Business & Law Advisory Group*, **Burns & Levinson**

KEYNOTE SPEAKER:

Tremaine Wright, *Chair*,
New York State Cannabis Control Board

5:50 PM Cocktail Reception Courtesy of



CV DAY TWO

THURSDAY, NOVEMBER 17, 2022

7:30 AM Continental Breakfast

8:15 AM MJBizCON Opening Remarks

Chris Walsh, *CEO*, **MJBizCON**

8:30 AM The Rise of Debt Financing in The Cannabis Industry & Impact on Industry Dynamics

MODERATOR:

Stanley Jutkowitz, *Partner*, **Seyfarth Shaw**

PANELISTS:

Joe Lustberg, *Founder & Managing Partner*,
Upwise Capital
Peter Sack, *Managing Director & REIT Co-President*,
Chicago Atlantic
John Lykouratzos, *CEO*, **Focus Growth Asset Management**
Mitzi Keating, *Partner & Founder*,
Citrin Cooperman Cannabis Advisory Services
Travis Goad, *Managing Partner*, **Pelorus Equity Group**

9:15 AM Keynote Fireside Chat

MODERATOR:

Tim Seymour, *CIO & Managing Partner*,
Seymour Asset Management

KEYNOTE SPEAKER:

Jason Wild, *Founder & President*, **JW Asset Management**

9:45 AM New Pathways to Liquidity & Capital: Private Equity, Early-Stage-Venture Capital & SPACs

MODERATOR:

Greg Chin, *Partner*, **CohnReznick**

PANELISTS:

Mina Mishrikey, *Partner & Head of Investments*,
Merida Capital Partners
Vikas Desai, *Partner*, **Achari Ventures**
David Kirchenbaum, *Advisor*, **Meadeco**
Al Foreman, *Partner*, **Tuatara Capital**
Valay Shah, *CFO*, **C3 Industries**
Helene Servillon, *Founding Partner*, **JourneyOne Ventures**

10:30 AM Coffee Break

10:45 AM Germany, Europe and Adult-Use – Thoughts on the Near-term Future?

MODERATOR:

David Traylor, *Senior Managing Director*,
Golden Eagle Partners

PANELISTS:

Cornelius Maurer, *PhD, Founder*, **Demecan**
Anders Hummer, *CEO*, **Canify**
Benedikt Sons, *Founder*, **Cansativa**
Philip Schetter, *CEO*, **Cantourage**

CANNABIS DAY TWO

THURSDAY, NOVEMBER 17, 2022

11:30 AM From Distress to Opportunity: Restructuring, Workouts & Distressed M&A Opportunities

MODERATOR:

Elena Mervine, *Managing Director*, **CohnReznick**

PANELISTS:

David Traylor, *Senior Managing Director*,

Golden Eagle Partners

Tom Zuber, *Partner*, **Zuber Lawler**

Hank Casillas, *CEO*, **Rilano Inc.**

G. Ryan Ansin, *Co-Founder*, **RevClinics**



12:15 PM Lunch Courtesy of **Alliance Global Partners**

1:15 PM - 1:45 PM

Up & Coming Cannabis Companies: Company Spotlight Presentations

1:15 PM PRESENTER:

Josey Booth, *Director of Business Operations*,
Moonstone Bank

1:25 PM PRESENTER:

Steven Tan, *Chief Technology Officer*,
Hypercann Agrogenetics

1:35 PM PRESENTER:

TBD

2:00 PM Canna-money: Fact, Fiction, Forecast

MODERATOR:

Kirsten Trusko, *Co-Founder and CEO*,
Emerging Markets Coalition

PANELISTS:

Deirdra O'Gorman, *Founder, President, CEO*,
Empyrean Logistics

Bob Craig, *CEO*, **Payqwick**

Kyle Sherman, *Founder & CEO*, **Flowhub**

Dan Muller, *CEO & Founder*, **Aeropay**

Tony Repanich, *President & CEO*, **Shield Compliance**

2:45 PM Coffee Break

3:00 PM Wall Street All-Stars' Financial Market Outlook & Predictions

MODERATOR:

Matt Karnes, *Founder & Managing Partner*,
Greenwave Advisors

PANELISTS:

Aaron Grey, *Managing Director, Head of Consumer/ Cannabis Research*, **Alliance Global Partners**

Vivien Azer, *Managing Director, Sr. Research Analyst*,
Cowen

John Ramsey, *Co-Portfolio Manager*,
Measure 8 Venture Partners

Sean Stiefel, *Portfolio Manager*,
Navy Capital Management

Matt McGinley, *Managing Director - Equity Research*,
Needham & Company LLC

3:45 PM Exploiting Ground Floor Valuations - Family Office Cannabis Investing 101

MODERATOR:

Steven Saltzstein, *CEO*, **FORCE Family Office**

PANELISTS:

Philip Benjamin, *CEO*, **Colzen Family Office**

Brenda Smith, *Founder & CEO*, **CB Capital Concierge**

Joseph Segilia, *Partner*, **Sullivan & Worcester**

Scott Gordon, *Founding Partner and CEO/CIO*,
Silver Spike Capital

4:30 PM A Trip Across the Border: Investing in The Great White North & Latin America

MODERATOR:

Gavin O'Reilly, *Managing Director*, **Cowen & Co.**

PANELISTS:

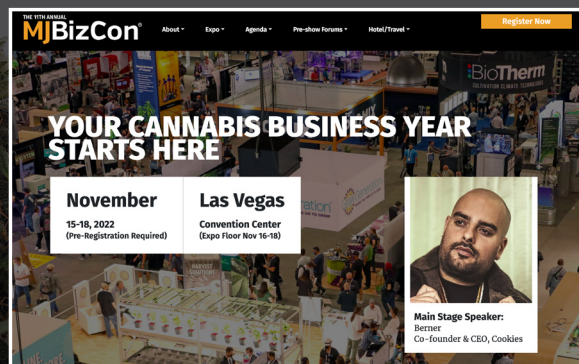
Vahan Ajamian, *Head of IR and Capital Markets*, **Hightide**

Marcie Kiziak, *President, Cannabis Retail*, **SNDL**

Myrna Gillis, *Co-Founder & CEO*, **Aqualitas**

Erick Ponce, *CEO*, **iCan LATAM**

5:15 PM Conference Concludes



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please visit the CannaVest West
website:

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